

# Bachelor of Commerce [20.0 credits]

## Management Concentration

Total [20.0 credits]

- Major [13.5 credits]
  - Electives [6.5 credits]
- } Concentration [4.0 credits]

This pamphlet is only a guide. Consult your advisor, your audit, and the Carleton University Undergraduate Calendar ([carleton.ca/cuuc](http://carleton.ca/cuuc)) for specific rules that apply to your program.

PLEASE ENSURE YOU MEET ALL COURSE PREREQUISITES BEFORE ATTEMPTING REGISTRATION. PREREQUISITES CAN BE FOUND AT <http://calendar.carleton.ca/undergrad/courses/BUSI/>

For Students Admitted Fall 2017

### Year 1 [5.0 credits - 4.5 Major, 0.5 Electives]

BUSI 1004 - Financial Accounting (fall)  
BUSI 1005 - Managerial Accounting (winter)  
BUSI 1800 - Introduction to Business  
ECON 1000 - Introduction to Economics (fall + winter)  
PSYC 1002 - Introduction to Psychology (Business only section)  
SOC 1005 - Sociology for Bachelor of Commerce Students  
MATH 1009 - Calculus  
MATH 1119 - Linear Algebra

0.5 credits in an Elective

**Please Note:** BUSI 1800 must be completed before Year 3.

### Year 2 [5.0 credits - 5.0 Major]

BUSI 2101 - Organizational Behaviour  
BUSI 2208 - Introduction to Marketing  
BUSI 2301 - Introduction to Operations Management  
BUSI 2400 - Foundations of Information Systems  
BUSI 2504 - Business Finance I  
One of: BUSI 2601 - Business Law OR BUSI 2701 - Fundamentals of International Business (*the other to be taken in Year 3*)  
BUSI 2800 - Entrepreneurship  
ECON 2009 - Managerial Economics  
STAT 2606 - Business Statistics I (fall)  
STAT 2607 - Business Statistics II (winter)

### Management Electives [1.5 credits from:]

BUSI 3117 - Developing Creative Thinking  
BUSI 3119 - Business and Environmental Sustainability  
BUSI 3611 - Managing the Family Enterprise  
BUSI 4104 - Strategic Human Resources Management  
BUSI 4108 - Organizational Learning  
BUSI 4111 - Training and Development (full year, 1.0 credit)  
BUSI 4119 - Practicum in Management  
BUSI 4129 - Managing the Arts

**Please note:** Required major courses are generally offered in the fall/winter. Concentration courses have limited offerings in the summer term.

If you are considering a concentration, you should declare by the end of year 2. Adding a concentration after year 2 may delay graduation. For double concentrations, 6.0 credits must be completed with a minimum overall CGPA of 8.00.

For further assistance with course planning, please contact [bcom@sprott.carleton.ca](mailto:bcom@sprott.carleton.ca)

### Year 3 [5.0 credits - 2.0 Major, 1.5 Concentration, 1.5 Electives]

One of: BUSI 2601 - Business Law OR BUSI 2701 - Fundamentals of International Business (*whichever was not taken in Year 2*)  
BUSI 3102 - Introduction to Human Resources  
BUSI 3103 - Introduction to Organizational Theory  
BUSI 3309 - Project Management

#### Management Concentration "Required" Courses:

BUSI 3104 - Managing Individual Performance  
BUSI 3105 - Managing and Motivating Teams  
BUSI 3106 - Managing Conflict and Negotiation

1.5 credits in electives - **concentration elective courses** or free electives

### Year 4 [5.0 credits - 2.0 Major, 1.0 Concentration, 2.0 Electives]

BUSI 4601 - Business Ethics (must be completed at Carleton)  
BUSI 4609 - Strategic Management (must be completed at Carleton)  
1.0 credits at the 4000-level in Business  
(4000-level BUSI Concentration courses can be used to satisfy this requirement)

#### Management Concentration "Required" Courses:

BUSI 4105 - Managing Change  
BUSI 4112 - Organizational Leadership

2.0 credits in electives - **remaining concentration elective courses** and free electives