### Bachelor of Commerce [20.0 credits]

**Management Concentration**

**Total [20.0 credits]**
- **Major** [13.5 credits]
- **Electives** [6.5 credits]

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<th>Concentration [4.0 credits]</th>
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This pamphlet is only a guide. Consult your advisor, your audit and the Carleton University Undergraduate Calendar (carleton.ca/cuuc) for specific rules that apply to your program.

PLEASE ENSURE YOU MEET ALL COURSE PREREQUISITES BEFORE ATTEMPTING REGISTRATION. PREREQUISITES CAN BE FOUND AT http://calendar.carleton.ca/undergrad/courses/BUSI/

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#### Year 1 [5.0 credits]

**Major Course(s):**

- BUSI 1004 - Financial Accounting (fall)
- BUSI 1005 - Managerial Accounting (Winter)
- BUSI 1402 - Intro to Business Information & Communications Technologies
- BUSI 1800 - Introduction to Business
- ECON 1000 - Introduction to Economics
- PSYC 1002 - Introduction to Psychology (Business only section)
- SOCI 1005 - Sociology for Bachelor of Commerce Students
- MATH 1009 - Calculus
- MATH 1119 - Linear Algebra

**Please Note:** By year 3, students in Commerce must have completed BUSI 1402 & BUSI 1800. Students will be unable to access year 3 courses in Commerce until these courses are completed.

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#### Year 2 [5.0 credits - 5.0 Major]

**Major Course(s):**

- BUSI 2101 - Organizational Behaviour
- BUSI 2208 - Introduction to Marketing
- BUSI 2301 - Introduction to Operations Management
- BUSI 2400 - Foundations of Information Systems
- BUSI 2504 - Business Finance 1
- BUSI 2601 - Business Law
- BUSI 2701 - Fundamentals of International Business
- ECON 2009 - Managerial Economics
- STAT 2606 - Business Statistics 1 (fall)
- STAT 2607 - Business Statistics 2 (winter)

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#### Year 3 [5.0 credits - 1.5 Major - 1.5 Concentration - 2.0 Electives]

**Major Course(s):**

- BUSI 3102 - Introduction to Human Resources
- BUSI 3103 - Introduction to Organizational Theory
- BUSI 3309 - Project Management

**Management Concentration “Required” Courses:**

- BUSI 3104 - Managing Individual Performance
- BUSI 3105 - Managing and Motivating Teams
- BUSI 3106 - Managing Conflict and Negotiation

2.0 credits in electives - concentration elective courses or open electives

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#### Year 4 [5.0 credits - 2.0 Major - 2.5 Concentration - 0.5 Electives]

**Major Course(s):**

- BUSI 4601 - Business Ethics (must be completed at Carleton)
- BUSI 4609 - Strategic Management (must be completed at Carleton)
- 1.0 credits at the 4000-level in Business
  (4000-level BUSI Concentration courses can be used to satisfy this requirement)

**Management Concentration “Required” Courses:**

- BUSI 4105 - Managing Change
- BUSI 4112 - Organizational Leadership

1.5 credits in electives - final concentration elective courses and/or open electives

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#### Management Electives [1.5 credits]

- BUSI 3117 (W) - Developing Creative Thinking
- BUSI 3119 (W) - Business and Environmental Sustainability
- BUSI 4104 (W) - Strategic Human Resources Management
- BUSI 4108 (W) - Organizational Learning
- BUSI 4111 (F&W) - Training and Development (full year, 1.0 credit)
- BUSI 4129 (F) - Managing the Arts

**Most elective courses are offered in Winter term.**

Please plan third and fourth year accordingly.

[3.0 credits] from the concentration will count towards your Electives.

[3.5 credits] will be considered open Electives and can be completed by taking courses from any faculty including business.

**Please note:** Required major courses are generally offered in the fall/winter. Concentration courses have limited offerings in the summer term.

If you are considering a concentration, you should declare by the end of year 2. Adding a concentration after year 2 may delay graduation. For double concentrations [6.0 credits] must be completed with a minimum overall CGPA of 8.0.

Should you need to alter your winter Registration based on fall semester results, please consult a BCom advisor in the Sprott School of Business.

ugadvisor@sprott.carleton.ca

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**Effective Fall 2016**

Students admitted BEFORE fall 2016 should refer to the program requirements as listed on your degree audit. Your audit can be accessed through Carleton Central.