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</thead>
<tbody>
<tr>
<td>BUSI 1001 Principles of Financial Accounting</td>
<td>• 2nd year standing</td>
<td>Precludes BUSI 1004 and BUSI 1003</td>
<td>Open to students in all programs except BCom &amp; BIB</td>
<td></td>
<td>Yes</td>
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<td></td>
<td>Students in BMath: Actuarial Science submit registration override to access in 1st year</td>
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<tr>
<td>BUSI 1002 Management Accounting</td>
<td>• 2nd year standing • And BUSI 1001 or BUSI 1004</td>
<td>Precludes BUSI 1005 and BUSI 1003</td>
<td>Open to students in all programs except BCom &amp; BIB</td>
<td></td>
<td>Yes</td>
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<td></td>
<td>Students in BMath: Actuarial Science submit registration override to access in 1st year</td>
<td></td>
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<tr>
<td>BUSI 1003 Survey of Accounting</td>
<td></td>
<td>Precludes BUSI 1001, 1002, 1004, 1005. No credit for BCom/ BIB.</td>
<td>Open to all students in all programs except BCom, BIB, and B.Econ: Financial Econ concentration</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>BUSI 1004 Financial Accounting for Business Students</td>
<td>• BUSI 1800 or BUSI 1701</td>
<td>Precludes BUSI 1001 and BUSI 1003.</td>
<td>Open to students in: BCom – all concentrations BIB – all concentrations</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>BUSI 1005 Managerial Accounting for Business Students</td>
<td>• BUSI 1001 or BUSI 1004</td>
<td>Precludes BUSI 1002 and BUSI 1003.</td>
<td>Open to students in: BCom – all concentrations BIB – all concentrations</td>
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<td>No</td>
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<tr>
<td>BUSI 1402 Introduction to Business Information and Communication Technologies</td>
<td></td>
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<td>Open to all students in all programs</td>
<td></td>
<td>Yes</td>
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<tr>
<td>BUSI 1701 Introduction to International Business</td>
<td>• Restricted to BIB students.</td>
<td>Precludes BUSI 2701 and BUSI 2703.</td>
<td>Open to students in: BIB – all concentrations</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>BUSI 1800 Introduction to Business</td>
<td>• Restricted to BCom students with first-year or second-year standing.</td>
<td></td>
<td>Open to 1st and 2nd year students in: BCom – all concentrations 3rd and 4th years requiring this course please email <a href="mailto:BCom@sprott.carleton.ca">BCom@sprott.carleton.ca</a></td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>BUSI 2001 Intermediate Accounting I</td>
<td>• BUSI 1001 or BUSI 1004 with min C grade • BUSI 1002 or BUSI 1005 with min C grade</td>
<td>A/B Section(s): Open to students in: BCom – Accounting BCom – Finance</td>
<td>A/B section(s) Now open to all students in all programs</td>
<td></td>
<td>Yes</td>
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<td></td>
<td>R Section(s) Open to students in all programs</td>
<td>R Section(s) Open to students in all programs</td>
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</table>
| BUSI 2002 Intermediate Accounting II | • BUSI 2001 with min C grade  
• BUSI 2504 or BUSI 2503 with min C grade | Precludes BUSI 2506. | A/B Section(s):  
Open to students in:  
BCom – Accounting  
BCom – Finance  
R Section(s)  
Open to students in all programs | A/B section(s)  
Now open to all students in all programs  
R Section(s)  
Open to students in all programs | Yes |
| BUSI 2005 Income Tax Fundamentals | • BUSI 1001 or BUSI 1004 with min C-grade | Precludes BUSI 3005 and BUSI 4005. | Open to students in all programs except BCom - Accounting | | Yes |
| BUSI 2101 Organizational Behaviour | • 2nd year standing  
• Restricted to BCom students | Precludes BUSI 2121 and BUSI 2702 and BUSI 3602 | Open to:  
BCom – all concentrations | | No |
| BUSI 2121 Introduction to Organizational Behaviour | • 2nd year standing | Precludes BUSI 2101 and BUSI 2702 and BUSI 3602 | Open to students in:  
Minor Arts Management  
MIB  
MIB for Engineering  
Minor in Entrepreneurship  
B.C.S Management and Business Systems Stream | | Yes |
| BUSI 2204 Basic Marketing | | Precludes BUSI 2208. | Open to students in:  
Minor Arts Mgmt  
Minor in Business  
Minor in Business for Eng  
Minor in Entrepreneurship  
BID  
BPAPM - Strat. Public Opin. & Pol. Analysis  
BPAPM - Comm&Pol Studies  
B.Sc. Food Science and Nutrition  
Minor in HRM | | Yes |
| BUSI 2208 Introduction to Marketing | • BUSI 1004  
• ECON 1000 Or (ECON 1001 And ECON 1002)  
• And one of: BUSI 1701, or PSYC 1002, or SOCI 1005 | Precludes BUSI 2204. | Open to students in:  
BCom – all concentrations  
BIB – all concentrations | | No |
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</table>
| BUSI 2301 Introduction to Operations Management | • 2nd year standing  
• And STAT 2606 or equivalent | Precludes BUSI 3300 (no longer offered). | Open to students in:  
BCom – all concentrations  
BIB – all concentrations  
MiB for Eng  
B.C.S Mgmt & Busi Syst | Now open to students in:  
Minor Arts Mgmt  
Minor in Business | No |
| BUSI 2400 Foundations of Information Systems | • 2nd year standing | | Open to students in:  
BCom – all concentrations  
BIB – all concentrations | Now open to students in:  
Minor Arts Mgmt  
Minor in Business  
MiB for Eng  
All BCS programs  
BPAPM Comm&Pol Studies  
BPAPM Strat Public Op  
Acc Post-Bacc Diploma | No |
| BUSI 2402 Business Applications Development | • 2nd year standing | Precludes COMP 1006 and COMP 1406. | Open to students in:  
BCom – Finance  
BCom - IS | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business | Yes |
| BUSI 2503 Introduction to Finance | • 2nd year standing | Precludes BUSI 2504 and ECON 3050.  
No credit for students in BCom, BIB. | Open to all students in:  
Acc Post-Bacc Diploma  
Minor Arts Mgmt  
Minor in Business  
MiB for Eng  
B.C.S Mgmt & Busi Syst | Open to students in all programs except BCom & BIB | Yes |
| BUSI 2504 Business Finance I | • ECON 1000 OR  
(ECON 1001 AND ECON 1002) or ECOR 3800  
• And BUSI 1002 or BUSI 1005 | Precludes BUSI 2503. | Open to students in:  
BCom – all concentrations  
BIB – all concentrations  
BMath – Statistics: Conc in Actuarial Science  
BSc ERTH conc Fin&Res Val  
B Econ: Fin Econ | | No |
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</table>
| BUSI 2505 Business Finance II | • BUSI 1002 or 1005 with min C grade  
• And BUSI 2504 with min C grade  
• And MATH 1009 with min C-grade  
• And ECON 1000 Or (ECON 1001 And ECON 1002) with min C-grade | Open to students in:  
BCom – Accounting concentration  
BCom – Finance concentration  
BIB – Global Finl Mgmt and Sys concentration  
BMath – Statistics: Conc in Actuarial Science  
BSc ERTH conc Finl&Res Val  
B Econ: Fin Econ  
Acc Post-Bacc Diploma if BUSI 2504 complete | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | No |
| BUSI 2506 Financial Statement Analysis | • BUSI 2504 with min C grade | Precludes BUSI 2002 | | |
| BUSI 2601 Business Law | | Open to students in:  
BCom - all concentrations except Accounting  
BIB - all concentrations | | Yes |
| BUSI 2701 Fundamentals of International Business for Business Students | • BUSI 1800 | Precludes BUSI 1701 | All section(s) – open to students in:  
BCom – all concentrations | No |
| BUSI 2702 Introduction to International Management | • 2nd year standing in BIB  
• And BUSI 1701 | Precludes BUSI 2101, BUSI 2121, BUSI 3602. | Open to students in:  
BIB - all concentrations | No |
<p>| BUSI 2703 Introduction to International Business | • 2nd year standing | Precludes BUSI 1701 and BUSI 2701 | Open to students in all programs except BCom and BIB. | Yes |
| BUSI 2800 Entrepreneurship | • 2nd year standing | | Open to students in all programs | No |</p>
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<td>BUSI 3001 Accounting for Business Combinations</td>
<td>• BUSI 2002 with min C-grade</td>
<td>A/B/C section(s) Open to students in: BCom – Accounting concentration BCom – Finance concentration R section(s) Open to students in all programs</td>
<td>A/B/C section(s) Now open to students in all programs</td>
<td>R section(s) None</td>
<td>Yes</td>
</tr>
<tr>
<td>BUSI 3005 Taxation I</td>
<td>• BUSI 2001 with min C-grade Precludes BUSI 2005.</td>
<td>Open to students in: BCom – Accounting concentration</td>
<td>Now open to students in: BCom - all concentrations BIB - all concentrations</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>BUSI 3007 Auditing I</td>
<td>• BUSI 2001 Precludes BUSI 4007 (no longer offered).</td>
<td>A/B section(s) Open to students in: BCom – Accounting concentration R section(s) Open to all programs</td>
<td>A/B section(s) Now open to students in all programs</td>
<td>R section(s) Open to all programs</td>
<td>Yes</td>
</tr>
<tr>
<td>BUSI 3008 Intermediate Management Accounting and Control</td>
<td>• BUSI 1002 or BUSI 1005 with min C-grade</td>
<td>A/B section(s) Open to students in: BCom – Accounting concentration R section(s) Open to all programs</td>
<td>A/B section(s) Now open to students in all programs</td>
<td>R section(s) Open to all programs</td>
<td>Yes</td>
</tr>
<tr>
<td>BUSI 3102 Introduction to Human Resources Management</td>
<td>• 2nd year standing • And one of: BUSI 2101, BUSI 2121, BUSI 2702, BUSI 3602, or PSYC 2801.</td>
<td>Open to students in: BCom – all concentrations BIB – all concentrations BPAPM – Social Policy BPAPM – Public Policy &amp; Admin</td>
<td>Now open to students in: Minor Arts Mgmt BCS (Mgmt &amp; Bus Syst Stream) Minor in HRM</td>
<td></td>
<td>No</td>
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</table>
| BUSI 3103 Introduction to Organization Theory | • 2nd year standing  
   • And one of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801. | Open to students in:  
   BCom – all concentrations  
   BIB – all concentrations  
   BCS (Mgmt & Bus Syst Stream) | Now open to students in:  
   Minor in Business for Eng  
   Minor in HRM | No |
| BUSI 3104 Managing Individual Performance | • One of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801 with min C grade. | Open to students in:  
   BCom – Management concentration | Now open to students in:  
   BCom - all concentrations  
   Minor in Arts Mgmt  
   BIB - all concentrations  
   Minor in HRM | Yes |
| BUSI 3105 Managing and Motivating Teams | • One of: BUSI 2101, BUSI 2121, BUSI 2702 or PSYC 2801 with min C grade. | Open to students in:  
   BCom – Management concentration | Now open to students in:  
   BCom - all concentrations  
   Minor in Arts Mgmt  
   BIB - all concentrations  
   Minor in HRM | Yes |
| BUSI 3106 Managing Conflict and Negotiation | • One of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801 with min C- grade. | Open to students in:  
   BCom – Management concentration  
   BIB - Intl Strat & HRM concentration | Now open to students in:  
   BCom - all concentrations  
   Minor in Arts Mgmt  
   Minor in HRM | Yes |
| BUSI 3117 Developing Creative Thinking | Section A:  
   • 3rd year standing  
   • And one of: BUSI 2101 or BUSI 2702 with min C-  
   Section B: Permission of the Sprott School of Business | Section A:  
   BCom – Management concentration  
   BCom - Entrepreneurship concentration  
   BIB – Strategy &HRM  
   Section B: Registration only permitted to those approved – see  
   www.sprott.carleton.ca/registration  
    under “Courses with Additional Application Requirements” | Section A:  
   BCom- All concentrations  
   BIB - all concentrations  
   Minor Arts Mgmt  
   Section B: see priority 1 | No |
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<tr>
<td>BUSI 3119 Sustainability and the Role of Business</td>
<td>3rd year standing</td>
<td>Open to students in: BCom – Management concentration BIB - Intl Strat &amp; HRM concentration</td>
<td>Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Arts Mgmt Minor in Business BPAPM Public Policy &amp; Admin (Environmental and Sustainable Energy)</td>
<td>Yes</td>
<td></td>
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<tr>
<td>BUSI 3204 Digital Marketing</td>
<td>BUSI 2204 or BUSI 2208 with min C-grade</td>
<td>Open to students in: BCom – Marketing concentration BIB – Intl Marketing &amp; Trade concentration</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor Arts Mgmt* Minor in Business</td>
<td>Yes</td>
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<tr>
<td>BUSI 3205 Marketing Communications</td>
<td>BUSI 2204 or BUSI 2208 with min C-grade</td>
<td>Open to students in: BCom – Marketing concentration BIB – Intl Marketing &amp; Trade concentration BPAPM - Strat. Public Opin. &amp; Pol. Analysis BPAPM – Comm &amp; Pol Studies</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business Minor Arts Mgmt BID</td>
<td>Yes</td>
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<tr>
<td>BUSI 3207 Marketing Research</td>
<td>BUSI 2204 or BUSI 2208 with min C grade And STAT 2607 with min C-grade Precludes BUSI 3100 (no longer offered).</td>
<td>Open to students in: BCom – Marketing concentration BIB – Intl Marketing &amp; Trade concentration BPAPM - Strat. Public Opin. &amp; Pol. Analysis BPAPM – Comm &amp; Pol Studies</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business</td>
<td>Yes</td>
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<tr>
<td>BUSI 3209 Consumer Behaviour</td>
<td>3rd year standing And BUSI 2204 or BUSI 2208 with min C grade Precludes BUSI 4206 (no longer offered)</td>
<td>Open to students in: BCom – Marketing concentration BIB – Intl Marketing &amp; Trade concentration</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business Minor HRM</td>
<td>Yes</td>
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<tr>
<td>BUSI 3301 Supply Chain</td>
<td>• 2nd year standing</td>
<td>Precludes BUSI 4303 (no longer offered)</td>
<td>Open to students in: BCom - all concentrations</td>
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<td>Yes</td>
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<tr>
<td>Fundamentals</td>
<td>• And BUSI 2301 with min C grade</td>
<td></td>
<td>BIB - all concentrations</td>
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<td></td>
<td>• And STAT 2606 with min C- grade</td>
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<tr>
<td>BUSI 3305 Logistics and</td>
<td>• 3rd year standing</td>
<td>Precludes BUSI 4308</td>
<td>Open to students in: BCom - all concentrations</td>
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<td>Yes</td>
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<td>Transportation</td>
<td>• And BUSI 2301 with min C grade</td>
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<td>BIB - all concentrations</td>
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<td>• And STAT 2606 with min C- grade</td>
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<tr>
<td>BUSI 3309 Project Management</td>
<td>• 3rd year standing</td>
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<td>• And BUSI 2301</td>
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<td>• And STAT 2606 with min C- grade</td>
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<tr>
<td>BUSI 3400 Data and Information Management</td>
<td>• BUSI 2400 with min C grade</td>
<td>Precludes COMP 3005</td>
<td>Open to students in: BCom – Finance concentration</td>
<td>Now open to students in: BIB – all concentrations</td>
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<td>BCom – IS concentration</td>
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<td>BCom – Supply Chain concentration</td>
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<tr>
<td>BUSI 3402 Systems Analysis and</td>
<td>• BUSI 2400, COMP 2404 or SYSC 2004 with min C grade</td>
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<td>Design</td>
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<td>• BUSI 2400, BUSI 3403 (no longer offered), and BUSI 3404 (no longer offered)</td>
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<td>• BUSI 3103 with min C- grade</td>
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<td>• And BUSI 3103 with min C- grade</td>
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<td>BUSI 3405 Enterprise</td>
<td>• BUSI 2400 with min C- grade</td>
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<tr>
<td>Architecture</td>
<td>• And BUSI 3103 with min C- grade</td>
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<td>BUSI 3500 Applied Corporate</td>
<td>• BUSI 2505 with min C+ grade</td>
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<td>Finance</td>
<td>• And STAT 2606 with min C- grade</td>
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<td></td>
<td>• And ECON 2009 with min C- grade</td>
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</table>
| BUSI 3502 Investments | • BUSI 2505 with min C+ grade  
• And STAT 2606 with min C- grade  
• And ECON 2009 with min C- grade | Open to students in:  
BCom – Finance concentration  
BIB – Global Fin Mgmt and Sys concentration  
BMath – Statistics: Conc in Actuarial Science  
BSc ERTH conc Fin&Res Val  
B Econ: Fin Econ concentration | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| BUSI 3512 Derivatives | • BUSI 2505 with min C+ grade  
• And STAT 2606 with min C- grade  
• And ECON 2009 with min C- grade | Precludes BUSI 4512 (no longer offered). | Now open to students in:  
BCom – Finance concentration  
BIB – Global Fin Mgmt and Sys concentration  
BMath – Statistics: Conc in Actuarial Science  
BSc ERTH conc Fin&Res Val  
B Econ: Fin Econ concentration | Yes |
| BUSI 3600 Entrepreneurial Strategies | • BUSI 2800 with min C- grade | Open to students in:  
BCom – Entrepreneurship Minor in Entrepreneurship  
BCS (Mgmt & Bus Syst Stream) | Now open to students in all programs | Yes |
| BUSI 3602 Designing Organizational Systems: An Overview | • 3rd year standing in BPAPM program | Precludes BUSI 2101, BUSI 2121, and BUSI 2702.  
No credit for students in BCom or BIB | Open to students in:  
BPAPM – all concentrations | No |
| BUSI 3611 Managing the Family Enterprise | • 3rd year standing  
• And BUSI 1005 or BUSI 1002  
• And BUSI 2101 or BUSI 2121 or BUSI 2702 | Open to students in:  
BCom – all concentrations  
BIB – all concentrations | Now open to students in all Sprott minors. | Yes |
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| BUSI 3629 Corporate Governance and Strategy | • Enrollment in the PBDA  
  • Or BUSI 1001 and BUSI 1002                                                | Precludes BUSI 4609 and BUSI 4709.                | Open to students in:                    | Now open to students in all programs except BCom and BIB. | Yes                            |
| BUSI 3703 International and Comparative Management | • 2nd year standing  
  • And BUSI 2101 or BUSI 2702 with grade of C or higher.                  |                                                   | Open to students in:                    | Now open to students in:                          | Yes                            |
| BUSI 3704 The Environment of International Business | • 3rd year standing  
  • And BUSI 2101 or BUSI 2702 with grade of C or higher  
  • And ECON 1000 OR (ECON 1001 AND ECON 1002) with min C-         |                                                   | Open to students in:                    | Now open to students in:                          | Yes                            |
| BUSI 3705 International Buyer Behaviour  | • 3rd year standing  
  • And BUSI 2204 or BUSI 2008  
  • And BUSI 2702 or BUSI 3703                                              |                                                   | Open to students in:                    | Now open to students in:                          | Yes                            |
| BUSI 3706 International Business Negotiations | • 2nd year standing  
  • One of: BUSI 2701 or BUSI 2702 with min C- grade                        |                                                   | Open to students in:                    | Open to students in:                              | Yes                            |
| BUSI 3800 Business Case Analysis        | • Restricted to students in BCom or BIB with a minimum 7.00 Major CGPA.   
  • And Permission of the Sprott School of Business.                         |                                                   | Registration only permitted to those approved – see www.sprott.carleton.ca/registration under “Courses with Additional Application Requirements” |                                                   | No                             |
<table>
<thead>
<tr>
<th>Course Code and Title</th>
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<tbody>
<tr>
<td>BUSI 3810 Business Development</td>
<td>• BUSI 2800 with min C- grade</td>
<td>Open to students in: BCom – Entrepreneurship concentration Minor in Entrepreneurship Minor in Arts Management</td>
<td>Now open to students in all programs</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>BUSI 3820 Practicum in Business Design</td>
<td>• 3rd year standing • And BUSI 2800 with min C- grade</td>
<td>Open to students in: BCom – Entrepreneurship concentration Minor in Entrepreneurship Minor in Arts Management</td>
<td>Now open to students in all programs</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>BUSI 4003 Accounting Theory</td>
<td>• BUSI 2002 with min C- • And BUSI 2504 with min C- • And one of ECON 2202 or STAT 2607 with a grade of C-</td>
<td>Precludes BUSI 4000 (no longer offered) Open to students in: BCom – Accounting</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>BUSI 4005 Taxation II</td>
<td>• BUSI 3005 with min C- grade</td>
<td>Precludes BUSI 2005 Open to students in: BCom – Accounting</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>BUSI 4008 Advanced Management Accounting and Control</td>
<td>• BUSI 3008 with min C- grade</td>
<td>A/B section(s) Open to students in: BCom – Accounting concentration R section(s) Open to students in all programs</td>
<td>A/B section(s) Now open to students in all programs R section(s) Open to students in all programs</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>BUSI 4104 Strategic Human Resources Management</td>
<td>• BUSI 3102 and BUSI 3103 with min C- grade</td>
<td>Open to students in: BCom – Management concentration BIB - Intl Strat &amp; HRM concentration</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in HRM</td>
<td></td>
<td>Yes</td>
</tr>
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</tbody>
</table>
| BUSI 4105 Managing Change      | • 3rd year standing  
• One of: BUSI 2101, BUSI 2121, BUSI 2702, or BUSI 3602 with min C- grade |                                                                                                  | Open to students in:  
BCom – Management concentration  
BCom – Entrepreneurship concentration  
BIB - Intl Strat & HRM concentration  
Minor in Business for Eng  
BPAPM – Social Policy  
BPAPM – Public Policy & Admin | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor in HRM | Yes                                                                                           |
| BUSI 4111 Training and Development | • 3rd year standing  
• And BUSI 2101, BUSI 2121, or BUSI 2702 with min B- grade  
• And permission of the Sprott School of Business |                                                                                                  | Registration only permitted to those approved – see  
www.sprott.carleton.ca/registration under “Courses with Additional Application Requirements” | |                                                                                                  |
| BUSI 4112 Organizational Leadership | • 3rd year standing  
• And BUSI 2101, BUSI 2702, or BUSI 3602 with min C- grade |                                                                                                  | Open to students in:  
BCom – Management concentration  
BIB - Intl Strat & HRM concentration | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor HRM  
Minor in Arts Management  
BPAPM – Public Policy & Admin | Yes                                                                                           |
| BUSI 4129 Managing the Arts    | • 3rd year standing                                                                 | Precludes MGMT 5129.                                                                             | Open to students in:  
BCom – all concentrations  
Minor in Arts Mgmt  
BIB – all concentrations | Now open to students in all programs (including MBA). | Yes                                                                                           |
| BUSI 4203 Marketing in Not-for-Profit Organizations | • 3rd year standing  
• And BUSI 2204 or BUSI 2208 with min C grade |                                                                                                  | Open to students in:  
BCom – Marketing concentration  
BIB - Intl Marketing & Trade concentration  
BPAPM – Social Policy | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes                                                                                           |
| BUSI 4205 International Marketing Strategy | • 3rd year standing  
• And BUSI 2204 or BUSI 2208 with min C- grade |                                                                                                  | Open to students in:  
BCom – Marketing concentration  
BCom – International Business concentration  
BIB – Intl Mark & Trade | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor in Arts Management | Yes                                                                                           |
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<tr>
<td>BUSI 4208 Marketing Management</td>
<td>• 3rd year standing &lt;br&gt; • And BUSI 2208 with min C grade &lt;br&gt; • And BUSI 3205 or BUSI 3207 with min C grade</td>
<td>Open to students in: &lt;br&gt; BCom – Marketing concentration &lt;br&gt; BIB - Intl Marketing &amp; Trade concentration</td>
<td>Now open to students in: &lt;br&gt; BCom – all concentrations &lt;br&gt; BIB – all concentrations Minor in Business</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>BUSI 4209 Consumer Culture Theory</td>
<td>• 3rd year standing &lt;br&gt; • And BUSI 3209 with min C grade</td>
<td>Open to students in: &lt;br&gt; BCom – Marketing concentration &lt;br&gt; BIB - Intl Marketing &amp; Trade concentration</td>
<td>Now open to students in: &lt;br&gt; BCom – all concentrations &lt;br&gt; BIB – all concentrations</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>BUSI 4229 Marketing in the Arts and Culture Sectors</td>
<td>• 3rd year standing &lt;br&gt; • BUSI 2204 or BUSI 2208 with min C grade</td>
<td>Also listed as MKTG 5229. &lt;br&gt; Also listed as MKTG 5229. &lt;br&gt; Also listed as MKTG 5229.</td>
<td>Now open to students in: &lt;br&gt; B.Music &lt;br&gt; BA Art History &lt;br&gt; BJournalism &lt;br&gt; BCommun. &lt;br&gt; BA Film Studies &lt;br&gt; BID &lt;br&gt; BArchitecture</td>
<td>No</td>
<td></td>
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<tr>
<td>BUSI 4304 Procurement and Contracting</td>
<td>• 3rd year standing &lt;br&gt; • BUSI 2301 with min C grade</td>
<td>Open to students in: &lt;br&gt; BCom – all concentrations &lt;br&gt; BIB – all concentrations</td>
<td></td>
<td>Yes</td>
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<tr>
<td>BUSI 4331 E-Supply Chain Technology and Management</td>
<td>• 3rd year standing &lt;br&gt; • And BUSI 2301 and BUSI 2400 with min C grade</td>
<td>Precludes BUSI 4431 (no longer offered)</td>
<td>Open to students in: &lt;br&gt; BCom – all concentrations &lt;br&gt; BIB – all concentrations</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>BUSI 4400 IS Strategy, Management, and Acquisition</td>
<td>• 4th year standing &lt;br&gt; • And BUSI 2400 min C- grade &lt;br&gt; • And BUSI 3103 or BUSI 3602 with min C-grade</td>
<td>Open to students in: &lt;br&gt; BCom – all concentrations &lt;br&gt; BIB – all concentrations &lt;br&gt; BPAPM - Comm. Info Tech BPAPM – Public Policy &amp; Admin</td>
<td>Now open to students in: &lt;br&gt; Minor in Business &lt;br&gt; All BCS programs</td>
<td>Yes</td>
<td></td>
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<td>Course Code and Title</td>
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</tbody>
</table>
| BUSI 4404 IT Infrastructure | • 3rd year standing  
• And BUSI 2400 with min C- grade | Open to students in:  
BCom – IS concentration  
BPAPM – Comm. Info Tech  
BPAPM – Comm & Pol Studies | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| BUSI 4406 Business Analytics | • 3rd year standing  
• And BUSI 2400 with min C grade | Open to students in:  
BCom – IS  
BCom – Supply Chain | Now open to students in:  
BIB – all concentrations  
All BCS programs | Yes |
| BUSI 4500 Advanced Corporate Finance | • BUSI 3500, BUSI 3502, and BUSI 3512 with min C- grade  
• And STAT 2607 with min C- grade | Open to students in:  
BCom – Finance concentration  
BSc ERTH conc Fin&Res Val  
BEcon: Fin Econ concentration | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| BUSI 4502 Portfolio Management | • BUSI 3500, BUSI 3502, and BUSI 3512 with min C- grade.  
• And STAT 2607 with min C- grade | Open to students in:  
BCom – Finance concentration  
BEcon: Fin Econ concentration | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| BUSI 4503 Applied Portfolio Management | • BUSI 3502  
• And Permission of the Sprott School of Business | Registration only permitted to those approved – see  
[www.sprott.carleton.ca/registration](http://www.sprott.carleton.ca/registration)  
under “Courses with Additional Application Requirements” | | No |
| BUSI 4504 International Finance | • BUSI 2505 with min C- grade | Precludes BUSI 3504 (no longer offered)  
and BUSI 3505 (no longer offered). | Now open to students in:  
BCom – Finance concentration  
BIB – Global Finl Mgmt and Sys concentration | Yes |
| BUSI 4505 Global Financial Markets and Institutions | • BUSI 2505 with min C+ grade  
• And STAT 2606 with min C- grade  
• And ECON 2009 with min C- grade | Open to students in:  
BCom – Finance concentration  
BIB – Global Finl Mgmt and Sys concentration | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
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<th>Course Code and Title</th>
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</tr>
</thead>
</table>
| BUSI 4510 Mergers and Acquisitions | • BUSI 3500 and BUSI 3502 with min C-grade  
• And STAT 2607 with min C-grade | Open to students in:  
BCom – Finance concentration  
BIB – Global Finl Mgmt and Sys concentration  
BSc ERTH conc Fin&Res Val | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| BUSI 4601 Business Ethics | • 4th year standing | Precludes BUSI 4705. | Open to students in BCom, all concentrations except Int’l Business. | No |
| BUSI 4607 Management of Technology and Innovation | • 3rd year standing  
• And BUSI 2204 or BUSI 2208 with min C-grade  
• And BUSI 3103 with min C-grade | Open to students in:  
BCom – Entrepreneurship concentration  
BCom – IS concentration  
BCom – Supply Chain concentration | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
BPAPM Public Policy & Admin  
(Environmental and Sustainable Energy) | Yes |
| BUSI 4608 Canadian Business History | • 4th year standing in BCom or BIB | Also listed as HIST 3205. | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | No |
| BUSI 4609 Strategic Management | • 4th year standing in  
BCom (all concentrations except International Business)  
• And successful completion of all 2000- and 3000-level courses in the major requirement. | Precludes BUSI 4709. | Departmental Permission Required  
Fall term sections: open to students graduating at end of Fall term.  
Information about accessing this course will be sent via your cmail email prior to timetickets opening.  
Winter term sections: open to students graduating at end of Winter term. Information about accessing this course will be sent via your cmail email prior to timetickets opening. | No |
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</thead>
</table>
| BUSI 4705 Ethics and Cross-Cultural Interaction | • 4th year standing in BCom: IB or BIB  
• And BUSI 2702 or BUSI 3703. | Precludes BUSI 4601. | Open to students in:  
BCom – Intl Business concentration  
BIB – all concentrations | When timetickets open | As of July 10, 2019 by end of day | No |
| BUSI 4707 Regionalism and Globalization | • 3rd year standing  
• And BUSI 2701 or BUSI 2702 | | Open to students in:  
BCom – Intl Business concentration  
BIB – all concentrations | Now open to students in:  
BCom – all concentrations  
Minor in Business | Yes |
| BUSI 4708 International Expansion and Operations | • 4th year standing  
• And BUSI 2702 or BUSI 3703 | | Open to students in:  
BCom – Entrepreneurship concentration  
BCom – Intl Business concentration  
BCom – Supply Chain concentration  
BIB – Intl Mark & Trade concentration | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | No |
| BUSI 4709 Strategic Management for International Business | • 4th year standing in BCom IB concentration or BIB  
• And successful completion of all 2000- and 3000-level courses in the major requirement. | | Open to students in:  
BCom – Intl Business concentration (override required)  
BIB – all concentrations | | No |
| BUSI 4717 Managing Globalization in Emerging Economies | • 4th year standing  
• And ECON 1000 OR (ECON 1001 AND ECON 1002) | Precludes BUSI 4902 (no longer offered). | Open to students in:  
BCom – Intl Business concentration  
BIB – all concentrations | Now open to students in:  
BCom – all concentrations  
Minor in Business  
Minor in Business for Eng | Yes |
| BUSI 4719 Practicum in International Business | • 3rd year standing in BCom: IB concentration  
• And Permission of the Sprott School of Business | | Registration only permitted to those approved – see www.sprott.carleton.ca/registration under “Courses with Additional Application Requirements” | | No |
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<tr>
<td>BUSI 4810</td>
<td>• BUSI 3820</td>
<td>Open to students in: BCom – Entrepreneurship concentration, Minor in Entrepreneurship</td>
<td>Now open to students in all programs</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>Practicum in Business Creation</td>
<td>Also listed as TIMG 5002.</td>
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</tr>
</tbody>
</table>
| BUSI 4901             | • BUSI 3800  
• Restricted to students in BCom or BIB  
• And permission of the Sprott School of Business. |                                                                                                 | Registration only permitted to approved BCom and BIB students – please email professor to request permission to register. |                                                                                  | No                            |
| Special Topics: Advanced Case Analysis |                                                                 |                                                                                                 |                                                                                  |                                                                                  |                               |
| BUSI 4904             | • 4th year standing in BCom or BIB  
• And permission of the Sprott School of Business. |                                                                                                 | Registration only permitted to those approved – see [www.sprott.carleton.ca/registration](http://www.sprott.carleton.ca/registration) under “Courses with Additional Application Requirements” |                                                                                  | No                            |
| Directed Studies I [1.0 credit] |                                                                 |                                                                                                 |                                                                                  |                                                                                  |                               |
| BUSI 4905             | • 4th year standing in BCom or BIB  
• And permission of the Sprott School of Business. |                                                                                                 | Registration only permitted to those approved – see [www.sprott.carleton.ca/registration](http://www.sprott.carleton.ca/registration) under “Courses with Additional Application Requirements” |                                                                                  | No                            |
| Directed Studies II [0.5 credit] |                                                                 |                                                                                                 |                                                                                  |                                                                                  |                               |