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BUSI Course Number & Title	Required Prerequisite(s) (prereq waivers can be submitted <u>HERE</u> )	Preclusions & Cross Listings	Priority Access 1 (When Time Ticket Opens)	Priority Access 2 (Thursday, August 1 by 4:30 p.m.)	Priority Access 3 (Thursday August 29 at 4:30 p.m. for Fall & Friday January 3 at 4:30 p.m. for Winter)			
1001 Principles of Financial Accounting	• BUSI 1800	Precludes BUSI 1003 and BUSI 1004	*Exception: Actuarial Science students may submit a Reg	Open to students in all programs except B.Com and BIB  *Exception: Actuarial Science students may submit a Registration Override to waive BUSI 1800; Financial Economics students with a 202230 catalog year may submit a Registration Override to waive BUSI 1800				
1002 Management Accounting	• BUSI 1001	Precludes BUSI 1003 and BUSI 1005	Open to students in all pro	grams except B.Com and BIB	Now open to Special Students			
<b>1003</b> Survey of Accounting	Open to students in all programs <i>except</i> B.Com, BIB, and B.Econ: Financial Econ	Precludes BUSI 1001, BUSI 1002, BUSI 1004 and BUSI 1005 No credit for B.Com, BIB or B.Econ	Open to students in all programs <i>except</i> B.Com, BIB, and B.Econ: Financial Econ		Now open to Special Students			
1004 Financial Accounting for Business Students	BUSI 1800     Restricted to students in B.Com and BIB	Precludes BUSI 1001 and BUSI 1003	Open to students in:  B.Com – all concentrations  BIB – all concentrations	No	No			
1005 Managerial Accounting for Business Students	BUSI 1001 or BUSI 1004     Restricted to students in B.Com and BIB	Precludes BUSI 1002 and BUSI 1003	Open to students in:  B.Com – all concentrations  BIB – all concentrations	No	No			
<b>1401</b> Foundations of Information Systems	Students requiring BUSI 2400 on their audit, please register in BUSI 1401 (new course code)		Open to students in:  B.Com – all concentrations  BIB – all concentrations  B.Econ: Data Science (submit override)  Post Bacc Diploma Accounting (submit override)	Now open to students in: Minor in Arts Management Minor in Business* Minor in Business for Engineers BPAPM: Strat Public Op BPAPM: Comm & Pol Studies Post Bacc Diploma Accounting  *Bachelor of Computer Science students prohibited from taking BUSI 1401. Computer Science students with a Minor in Business, please consult with a Sprott Advisor.	No			

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1402 Introduction to Business Information and Communication Technologies	Open to students in all programs		Open to students in all degree programs	N/A	Now open to Special Students
<b>1701</b> Introduction to International Business	Restricted to students in BIB	Precludes BUSI 2701 and BUSI 2703	Open to students in: BIB – all concentrations	No	No
1800 Introduction to Business	Open to all programs with Priority to students in B.Com with 1st or 2nd Year standing.	Precludes BIT 2001	Fall Sections A & B Open to 1st and 2nd year students in: B.Com — all concentrations BIB — all concentrations  Sections C Now open to students in all UG degree programs, except for BCom & BIB. No access to BCom and BIB students — please register in Section A or B.  Winter Section D Open to students in: All Sprott Minors B.Econ — Financial Economics B.Com — only new students admitted to the program for January 2025  Commerce and BIB students must complete BUSI 1800 in the Fall 2024 term for proper program sequencing.	Winter Section D Now open to students in all UG degree programs.	Fall Section Section C Now open to students in all UG degree programs Winter Section Section D Now open to Special Students

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1995 Employability Passport I (B.Com)	Mandatory non-credit course for 1 <sup>st</sup> Year B.Com students		Open to students in:  B.Com – all concentrations  B.Com students require successful completion of BUSI 1995 to continue in BUSI 4609 or BUSI 4709 and BUSI 4995	No	No
1996 Employability Passport I (BIB)	Mandatory non-credit course for 1 <sup>st</sup> Year BIB students		Open to 1 <sup>st</sup> year students in: BIB – all concentrations	No	No
1997 Employability Passport I (BIB)	Mandatory non-credit course for 1 <sup>st</sup> Year BIB students		Open to 1 <sup>st</sup> year students in: BIB – all concentrations	No	No
<b>2001</b> Intermediate Accounting	<ul> <li>2<sup>nd</sup> Year standing</li> <li>BUSI 1001 or BUSI 1004 with min C grade</li> </ul>		A/B/C Section(s) open to students in:  B.Com - Accounting Concentration  B.Com - Finance Concentration  R Section:  Open to students in all UG degree programs except B.Com and BIB.	A/B/C section(s):  Now open to students in all UG degree programs  R Section:  Now open to students in B.Com and BIB	Now open to Special Students
2002 Intermediate Accounting II	BUSI 2001 with min. C grade and     BUSI 2501 or 2503 or BUSI 2504 with min C grade	Precludes BUSI 2506	A/B/C Section(s) open to students in: B.Com - Accounting Concentration B.Com – Finance Concentration	A/B/C section(s): Now open to students in all UG degree programs	Now open to Special Students
2005 Income Tax Fundamentals	BUSI 1001 or BUSI 1004 with min C- grade	Precludes BUSI 3005 and BUSI 4005	Open to students in all progr	rams <b>except</b> B.Com Accounting	Now open to Special Students
<b>2101</b> Organizational Behaviour	Restricted to students in B.Com     2 <sup>nd</sup> Year standing	Precludes BUSI 2121, BUSI 2702 and BUSI 3602	Open to students in: B.Com – all concentrations	No	No

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BUSI Course Number & Title	Required Prerequisite(s) (prereq waivers can be submitted <u>HERE</u> )	Preclusions & Cross Listings	Priority Access 1 (When Time Ticket Opens)	Priority Access 2 (Thursday, August 1 by 4:30 p.m.)	Priority Access 3 (Thursday August 29 at 4:30 p.m. for Fall & Friday January 3 at 4:30 p.m. for Winter)
<b>2121</b> Introduction to Organizational Behaviour	2 <sup>nd</sup> Year standing     Open to students in in all programs except for B.Com, BIB and BPAPM with priority to students in select programs	Precludes BUSI 2101, BUSI 2702 and BUSI 3602	Open to students in: Minor Arts Management Minor in Business Minor in Business for Engineering Minor in Entrepreneurship B.C.S Management and Business Systems Stream	Now open to students in all UG degree programs <i>except</i> B.Com, BIB, and BPAPM	Now open to Special Students
<b>2204</b> Basic Marketing	Open to students in in all programs except for B.Com, BIB with priority to students in select programs	Precludes BUSI 2208 and BIT 2002	Open to students in: Minor Arts Mgmt Minor in Business Minor in Business for Engineering Minor in Entrepreneurship B.I.D BPAPM - Strat. Public Opin. & Pol. Analysis BPAPM — Comm & Pol Studies B.Sc. Food Science and Nutrition Minor in HRM	Now open to students in all UG degree programs <i>except</i> B.Com and BIB	Now open to Special Students
<b>2208</b> Introduction to Marketing	<ul> <li>Restricted to students in B.Com and BIB</li> <li>BUSI 1004</li> <li>and ECON 1001 and ECON 1002 (or ECON 1000)</li> <li>and one of BUSI 1701, PSYC 1002, SOCI 1005</li> </ul>	Precludes BUSI 2204	Open to students in: B.Com – all concentrations BIB – all concentrations	No	No
<b>2301</b> Introduction to Operations Management	Open to students in select programs     2 <sup>nd</sup> year standing	Precludes BUSI 3300	Open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in: Minor Arts Mgmt Minor in Business Minor in Business for Engineering B.C.S Management and Business Systems Stream	No
<b>2401</b> Data Analytics	Open to students in B.Com and BIB     BUSI 1401 or BUSI 2400		Open to students in: B.Com – all concentrations	Now open to students in: Post Bacc Diploma in Accounting	No

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Note: For the most accurate and updated information please confirm all course prerequisites in the Undergraduate Calendar, <a href="https://calendar.carleton.ca/undergrad/courses/BUSI/">https://calendar.carleton.ca/undergrad/courses/BUSI/</a>

Priority Access 3

BUSI Course Number & Title	Required Prerequisite(s) (prereq waivers can be submitted <u>HERE</u> )	Preclusions & Cross Listings	Priority Access 1 (When Time Ticket Opens)	Priority Access 2 (Thursday, August 1 by 4:30 p.m.)	(Thursday August 29 at 4:30 p.m. <i>for Fall</i> & Friday January 3 at 4:30 p.m. <i>for Winter</i> )
<b>2402</b> Business Application Development	• 2 <sup>nd</sup> year standing	Precludes COMP 1006 and COMP 1406	Open to students in: B.Com – Finance Concentration B.Com – Info Systems Concentration	Now open to students in: B.Com – all concentrations BIB – all concentrations Minor in Business	Now open to all UG degree students and Special Students *Minor in Computer Science students note that this course precludes COMP 1006
<b>2501</b> Business Finance	• ECON 1001, ECON 1002 or (ECON 1000) or ECOR 3800 • and BUSI 1002 or BUSI 1005	Precludes BUSI 2503 and ECON 3050	Open to students in:  B.Com – all concentrations  BIB – all concentrations  B.Econ – Fin Econ  B.Math Statistics – Actuarial Science  BCS Earth Science – Fin & Res Val	No	No
<b>2503</b> Introduction to Finance	2 <sup>nd</sup> year standing     No credit for students in B.Com or BIB	Precludes BUSI 2504 and BUSI 2501 No credit for students in B.Com or BIB	Open to all students in: Post Bacc Diploma Accounting Minor Arts Mgmt Minor in Business Minor in Business for Engineering B.C.S Management and Business Systems Stream	Now open to students in all UG degree programs <i>except</i> B.Com or BIB	Now open to Special Students
<b>2505</b> Business Finance II	BUSI 1002 or 1005 with min C grade  and BUSI 2504 with min C grade  and MATH 1009 with min C-grade  and ECON 1001 and ECON 1002 or (ECON 1000) with min C-grade		Open to students in:  B.Com – Accounting Concentration  B.Com – Finance Concentration  BIB – Global Fin Mgmt and Systems  B.Sc. Earth Sci - Fin&Res Val  B.Econ – Fin Econ	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Post Bacc Diploma Accounting (only if BUSI 2504 already complete – submit override)  *Exception: Actuarial Science students may submit a Registration Override request to waive MATH 1009	No

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<b>2506</b> Financial Statement Analysis	BUSI 2501 with min C grade	Precludes BUSI 2002	Open to students in:  B.Com – all concentrations except Accounting  BIB – all concentrations	No	Now open to students in all UG degree programs and Special Students
<b>2601</b> Business Law	Open to students in all programs, with priority to B.Com students		Open to students in: B.Com – all concentrations	Now open to students in all UG degree programs	Now open to Special Students
2701 Fundamentals of International Business for Business Students	Restricted to students in B.Com     BUSI 1800	Precludes BUSI 1701 and BUSI 2703	Open to students in:  B.Com – all concentrations	No	No
2702 Introduction to International Management	<ul> <li>2<sup>nd</sup> year standing in BIB</li> <li>BUSI 1701</li> </ul>	Precludes BUSI 2101, BUSI 2121 and BUSI 3602	Open to students in: BIB – all concentrations	No	No
2703 Introduction to International Business	• 2 <sup>nd</sup> year standing	Precludes BUSI 2701 and BUSI 1701	Open to students in all UG pr	rograms <b>except</b> B.Com and BIB	Now open to Special Students
<b>2750</b> Intercultural Communications	<ul> <li>2<sup>nd</sup> year standing in BIB</li> <li>BUSI 1701</li> </ul>		Open to students in: BIB - all students	No	No
<b>2800</b> Entrepreneurship	• 2 <sup>nd</sup> year standing		Open to students in:  B.Com – all concentrations  BSc. Honours Biology and Biotechnology  *B.Com students note that you must complete BUSI  1800 and BUSI 2800 to access BUSI 3102, BUSI 3103, and BUSI 3309. Please consult an advisor if you have questions about your progression.	Now open to students in all UG degree programs	No

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2819 Sustainability Accounting	• 2 <sup>nd</sup> year standing		Open to students in: B.Com – all concentrations	Now open to students in all UG degree programs	Now open to Special Students
2995 Employability Passport II	2 <sup>nd</sup> year standing in B.Com     BUSI 1995		Open to 2nd year students in: B.Com – all concentrations	No	No
<b>2996</b> Employability Passport BIB IIa	2 <sup>nd</sup> year standing in B.Com     BUSI 1996 and BUSI 1997     Mandatory, non-credit course required for progress in program		Open to 2nd year students in:  BIB – all concentrations	No	No
<b>2997</b> Employability Passport BIB IIb	2 <sup>nd</sup> year standing in BIB     BUSI 1996 and BUSI 1997     Mandatory, non-credit course required for progress in program		Open to 2nd year students in: BIB – all concentrations	No	No
<b>3001</b> Accounting for Business Combinations	BUSI 2002 with min C- grade		A/B/C Section(s) open to students in:  B.Com - Accounting Concentration  B.Com - Finance Concentration  R Section:  Open to students in all UG degree programs except B.Com and BIB.	A/B/C section(s):  Now open to students in all UG degree programs  R Section:  Now open to students in B.Com and BIB	Now open to Special Students
<b>3005</b> Taxation I	BUSI 2001 with min C- grade	Precludes BUSI 2005	Open to students in: B.Com – Accounting Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations	Now open to Special Students
<b>3007</b> Auditing I	• BUSI 2001	Precludes BUSI 4007	A/B Sections: Open to students in: B.Com - Accounting Concentration  R Section: Open to students in all UG degree programs except B.Com and BIB.	Section A: Now open to students in all UG degree programs R Section: Now open to students in B.Com and BIB	Now open to Special Students

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3008 Intermediate Management Accounting and Control	BUSI 1002 or BUSI 1005 with min C- grade		A/B Sections: Open to students in: B.Com - Accounting Concentration  R Section: Open to students in all UG degree programs except B.Com and BIB.	Section A:  Now open to students in all UG degree programs  R Section:  Now open to students in B.Com and BIB	Now open to Special Students
<b>3040</b> Data Analytics and Information Systems for Accounting	BUSI 1401 (or BUSI 2400) with min grade of C- and BUSI 3007 with min grade of C-		Open to students in:  B.Com - Accounting Concentration  Post Bacc Diploma in Accounting  Section A:  Online access only for PBDA students  who are not in Ottawa.	Now open to students in: B.Com - all concentration BIB - all concentrations Sprott Minors	Now open to Special Students
<b>3102</b> Introduction to Human Resources Management	2nd year standing     And one of: BUSI 2101 or     BUSI 2702 or BUSI 3602 or     BUSI 2121 or PSYC 2801     B.Com students require BUSI 1800 and BUSI 2800		Open to students in:  B.Com – all concentrations  BIB – all concentrations (submit override)  BPAPM – Social Policy (submit override)  BPAPM – Public Policy & Admin (submit override)  B.Com students - in addition to the course prerequisites, successful completion of the following courses is required for access to BUSI 3102: BUSI 1800 and BUSI 2800	Now open to students in: Minor in Arts Management (submit override) BCS – Mgmt & Bus Sys (submit override) Minor in HRM (submit override)	No
<b>3103</b> Introduction to Organization Theory	2nd year standing     And one of: BUSI 2101 or BUSI 2702 or BUSI 3602 or BUSI 2121 or PSYC 2801     B.Com students require BUSI 1800 and BUSI 2800		Open to students in:  B.Com – all concentrations  BIB – all concentrations (submit override)  BCS – Mgmt & Bus Sys (submit override)  B.Com students - in addition to the course prerequisites, successful completion of the following courses is required for access to BUSI 3103: BUSI 1800 and BUSI 2800	Now open to students in: Minor in Business for Eng (submit override) Minor in HRM (submit override)	No

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<b>3104</b> Managing Individual Performance	One of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801 with min C grade.		Open to students in: B.Com – Management Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor in Arts Mgmt  Minor in HRM	Now open to students in all UG degree programs and Special Students
<b>3105</b> Managing & Motivating Teams	One of: BUSI 2101, BUSI 2121, BUSI 2702 or PSYC 2801 with min C grade		Open to students in: B.Com – Management Concentration	Now open to students in: B.Com – all concentrations BIB – all concentrations Minor in Arts Mgmt Minor in HRM	Now open to students in all UG degree programs and Special Students
<b>3106</b> Managing Conflict and Negotiation	One of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801 with min C- grade		Open to students in:  B.Com – Management Concentration  BIB – Intl Strat & HRM Concentration	Now open to students in: B.Com – all concentrations BIB – all concentrations Minor in Arts Mgmt Minor in HRM	Now open to students in all UG degree programs and Special Students
<b>3119</b> Business and Environmental Sustainability	3rd year standing		Open to students in:  B.Com – Management concentration  BIB - Intl Strat & HRM concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor in Arts Mgmt  Minor in Business  Minor in Business – Sustainability  BPAPM Public Policy & Admin (Environmental and Sustainable Energy)	Now open to students in all UG degree programs and Special Students
<b>3204</b> Digital Marketing	BUSI 2204 or BUSI 2208 with min C- grade		Open to students in: B.Com – Marketing Concentration BIB – Intl Marketing & Trade Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor Arts Mgmt  Minor in Business	Now open to students in all UG degree programs and Special Students

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<b>3205</b> Marketing Communications	BUSI 2204 or BUSI 2208 with min C- grade		Open to students in:  B.Com – Marketing Concentration  BIB – Intl Marketing & Trade Concentration  BPAPM - Strat. Public Opin. & Pol. Analysis  BPAPM – Comm & Pol Studies	Now open to students in: B.Com – all concentrations BIB – all concentrations Minor in Business Minor Arts Mgmt BID	Now open to students in all UG degree programs and Special Students
<b>3207</b> Marketing Research	BUSI 2204 or BUSI 2208 with min C grade     And STAT 2601 or STAT 2606 with min C- grade	Precludes BUSI 3100	Open to students in:  B.Com – Marketing Concentration  BIB – Intl Marketing & Trade Concentration  BPAPM - Strat. Public Opinion & Policy Analysis  BPAPM – Comm & Pol Studies	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor in Business	Now open to students in all UG degree programs and Special Students
<b>3209</b> Consumer Behaviour	3rd year standing     BUSI 2204 or BUSI 2208 with min C grade	Precludes BUSI 4206	Open to students in: B.Com – Marketing Concentration BIB – Intl Marketing & Trade Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor in Business  Minor HRM	Now open to students in all UG degree programs and Special Students
<b>3210</b> Personal Selling	BUSI 2204 or BUSI 2208 with min C- grade		Open to students in:  B.Com – all concentrations  BIB – all concentrations	Now open to students in all Sprott Minors	No
<b>3301</b> Global Supply Chain Fundamentals	<ul> <li>2nd year standing</li> <li>BUSI 2301 with min C grade</li> <li>And STAT 2601 or STAT 2606 with min C- grade</li> </ul>	Precludes BUSI 4303	Open to students in: B.Com – all concentrations BIB – all concentrations	No	Now open to students in all UG degree programs and Special Students
<b>3305</b> Distribution Channels and Logistics	3rd year standing     BUSI 2301 with min C grade     And STAT 2601 or STAT     2606 with min C- grade		Open to students in:  B.Com – all concentrations  BIB – all concentrations	No	Now open to students in all UG degree programs and Special Students

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<b>3309</b> Project Management	3 <sup>rd</sup> year standing     STAT 2601 or STAT 2606     B.Com students require BUSI 1800 and BUSI 2800 in addition to course prerequisites	Precludes BUSI 4308	Open to students in:  B.Com – all concentrations  *B.Com students must have successfully completed BUSI 1800 and BUSI 2800 in addition to the course prerequisites to access BUSI 3309	Now open to:  BIB – all concentrations B.Eng. with Minor in Business BCS (Mgmt & Bus Sys Stream)	No
<b>3400</b> Data and Information Management	BUSI 2400 or BUSI 2401 with min C grade	*Minor in Computer Science students note that this course precludes COMP 3005	Open to students in: B.Com – Business Analytics B.Com - Finance Concentration B.Com – Info Systems Concentration B.Com – Supply Chain Concentration	Now open to students in: B.Com – all concentrations BIB – all concentrations Minor in Business	Now open to students in all UG degree programs and Special Students
<b>3402</b> Systems Analysis & Design	One of BUSI 1401, BUSI 2400, COMP 2404 or SYSC 2004 with min C grade	Precludes SYSC 3100, BUSI 3403 and BUSI 3404	Open to students in: B.Com – Finance Concentration B.Com – Info Systems Concentration B.Com – Supply Chain Concentration BCS - Mgmt & Bus Syst Stream	Now open to students in: B.Com - all concentrations BIB - all concentrations Minor in Business	Now open to students in all UG degree programs and Special Students
<b>3405</b> Enterprise Architecture	BUSI 1401 or BUSI 2400 with min C- grade     And BUSI 3103 with min C- grade		Open to students in: B.Com – Info Systems Concentration BCS - Mgmt & Bus Syst Stream	Now open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>3406</b> Business Analytics Principles	• BUSI 2401 • And STAT 2602*	Precludes BUSI 4406	Open to students in:  B.Com – all concentrations  *Business Analytics students may submit override to request concurrent registration in STAT 2602 and BUSI 3406, if needed for progression purposes	Now open to students in: BIB – all concentrations	No
3434 Data Visualization	BUSI 2401     And STAT 2601		Open to students in: B.Com – all concentrations	Now open to students in: BIB – all concentrations	No

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<b>3500</b> Applied Corporate Finance	<ul> <li>BUSI 2501 or 2505 with min C+ grade</li> <li>And MATH 1009 with min C-grade</li> <li>And ECON 1001 and ECON 1002 with min C- in each</li> <li>And STAT 2601 or STAT 2606 with min C- grade</li> </ul>		Open to students in:  B.Com – Finance Concentration  BIB – Global Fin Mgmt and Sys Concentration  B.Math Statistics - Conc in Actuarial Science  BSc Earth Science - Conc Fin&Res Val  B.Econ - Fin Econ	Now open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>3502</b> Investments	<ul> <li>BUSI 2501 or 2505 with min C+ grade</li> <li>And MATH 1009 with min C-grade</li> <li>And ECON 1001 and ECON 1002 with min C- in each</li> <li>And STAT 2601 or STAT 2606 with min C- grade</li> </ul>		Open to students in:  B.Com – Finance Concentration  BIB – Global Fin Mgmt and Sys Concentration  B.Math Statistics - Conc in Actuarial Science  BSc Earth Sci - Conc in Fin&Res Val  B Econ – Conc in Fin Econ	Now open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>3512</b> Derivatives	<ul> <li>BUSI 2501 or 2505 with min C+ grade</li> <li>And MATH 1009 with min C-grade</li> <li>And ECON 1001 and ECON 1002 with min C- in each</li> <li>And STAT 2601 or STAT 2606 with min C- grade</li> </ul>	Precludes BUSI 4512	Open to students in:  B.Com – Finance Concentration  BIB – Global Finl Mgmt and Sys Concentration  B.Math Statistics - Conc in Actuarial Science  BSc Earth Science - Conc in Fin&Res Val  B Econ – Conc in Fin Econ	Now open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>3600</b> Entrepreneurial Strategies	BUSI 2800 with min C- grade		Open to students in:  B.Com – Entrepreneurship Concentration  Minor in Entrepreneurship  BCS (Mgmt & Bus Syst Stream)	Now open to students in all UG degree programs	Now open to Special Students
<b>3602</b> Designing Organizational Systems: An Overview	3 <sup>rd</sup> year standing in BPAPM program     No credit for students in B.Com or BIB	Precludes BUSI 2101, BUSI 2121 and BUSI 2702 No credit for students in B.Com or BIB	Open to students in: BPAPM – all concentrations	No	No

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BUSI Course Number & Title	Required Prerequisite(s) (prereq waivers can be submitted <u>HERE</u> )	Preclusions & Cross Listings	Priority Access 1 (When Time Ticket Opens)	Priority Access 2 (Thursday, August 1 by 4:30 p.m.)	Priority Access 3 (Thursday August 29 at 4:30 p.m. for Fall & Friday January 3 at 4:30 p.m. for Winter)
<b>3611</b> Managing the Family Enterprise	3 <sup>rd</sup> year standing     And BUSI 1005 <i>or</i> BUSI 1002     And BUSI 2101 <i>or</i> BUSI 2121 <i>or</i> BUSI 2702		Open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all Sprott minors	Now open to students in all UG degree programs and Special Students
<b>3629</b> Corporate Governance and Strategy	Enrollment in the PBDA     Or BUSI 1001 and BUSI 1002     Or for BIB, 3rd Year     Standing, and BUSI 1004 and BUSI 1005, and Permission of the School of Business	Precludes BUSI 4609 and BUSI 4709	Open to students in: Post Bacc Diploma Accounting	Now open to students in all UG degree programs except B.Com and BIB	Now open to Special Students
<b>3701</b> Practicum in International Business I	Third year standing in BIB and permission of the Sprott School of Business	Precludes BUSI 4719 and GINS 3931	BIB students by departmental permission only	No	No
<b>3702</b> Practicum in International Business II	Third year standing in BIB and permission of the Sprott School of Business	Precludes BUSI 4719 and GINS 3931	BIB students by departmental permission only	No	No
<b>3703</b> International and Comparative Management	2 <sup>nd</sup> year standing     And BUSI 2101 <i>or</i> BUSI 2702 with grade of C or higher	No credit for students in BIB	Open to students in:  B.Com – International Business Concentration  BPAPM – International Studies	Now open to students in: B.Com – all concentrations Minor in Business	Now open to students in all UG degree programs (except BIB) and Special Students
<b>3704</b> The Environment of International Business	<ul> <li>3<sup>rd</sup> year standing</li> <li>And BUSI 2101 or BUSI 2702 with grade of C or higher</li> <li>And ECON 1001 and ECON 1002 with min C- in each</li> </ul>		Open to students in:  B.Com – International Business Concentration  BIB – all concentrations	Now open to students in: B.Com – all concentrations Minor in Business	Now open to students in all UG degree programs and Special Students
<b>3705</b> International Buyer Behaviour	<ul> <li>3<sup>rd</sup> year standing</li> <li>And BUSI 2204 or BUSI 2208</li> <li>And BUSI 2702 or BUSI 2701</li> </ul>		Open to students in: B.Com – International Business Concentration BIB – all concentrations	Now open to students in:  B.Com – all concentrations	Now open to students in all UG degree programs and Special Students

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<b>3706</b> International Business Negotiations	2 <sup>nd</sup> year standing     One of: BUSI 2701 <i>or</i> BUSI 2702 with min C- grade		Open to students in:  B.Com – International Business Concentration  B.Com – Supply Chain Concentration  BIB – all concentrations	Open to students in:  B.Com – all concentrations  BPAPM – Development Policy Studies  (Global Economic Relations)	Now open to students in all UG degree programs and Special Students
<b>3750</b> Applied Intercultural Commerce	BUSI 2750     Restricted to BIB students participating in the year abroad		Registration processed by the Sprott School of Business for those permitted	No	No
<b>3800</b> Sprott Student Consulting I	Permission of the Sprott School of Business		Registration only permitted to those approved – see https://sprott.carleton.ca/registration/under "Courses with Additional Application Reqmts"	No	No
<b>3810</b> Business Development	BUSI 2800 with min C- grade		Open to students in: B.Com – Entrepreneurship Concentration Minor in Entrepreneurship Minor in Arts Management	Now open to students in all UG degree programs	Now open to Special Students
<b>3820</b> Practicum in Business Design	3 <sup>rd</sup> year standing     And BUSI 2800 with min C-grade		Open to students in:  B.Com – Entrepreneurship Concentration Minor in Entrepreneurship Minor in Arts Management	Now open to students in all UG degree programs	Now open to Special Students
3995 Employability Passport III	3 <sup>rd</sup> year standing     And BUSI 2995		Open to 3rd year students in: B.Com – all concentrations	No	No
4003 Accounting: Relevance and Influence	BUSI 2002 with min C- grade     And BUSI 2501 or BUSI 2504 with a min C- grade     And STAT 2601 or STAT 2606 with min C- grade	Precludes BUSI 4000	Open to students in:  B.Com – Accounting Concentration	Now open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all degree programs and Special Students

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<b>4005</b> Taxation II	BUSI 3005 with min C- grade	Precludes BUSI 2005	Open to students in:  B.Com – Accounting Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>4008</b> Management Control Systems	• 4 <sup>th</sup> year standing		A Section Open to students in: B.Com - Accounting Concentration  R Section Open to students in the PBDA	Section A  Now open to students in: B.Com – all concentrations BIB – all concentrations PBDA  R Section: Now open to students in B.Com and BIB	No
<b>4104</b> Strategic Human Resources Management	BUSI 3102 with min C- grade     And BUSI 3103 with min C- grade		Open to students in:  B.Com – Management Concentration  BIB - Intl Strat & HRM Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor in HRM (PSYC 3801 must be completed prior to BUSI 4104)	Now open to students in all UG degree programs and Special Students
<b>4105</b> Managing Change	3 <sup>rd</sup> year standing     And one of: BUSI 2101, BUSI 2702, PSYC 2801 C- or BUSI 3602 with min C- grade		Open to students in:  B.Com – Management  B.Com – Entrepreneurship  BIB - Intl Strat & HRM  Minor in Business for Eng  BPAPM – Social Policy  BPAPM – Public Policy & Admin	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor in Business  Minor in HRM (PSYC 3801 must be completed prior to BUSI 4105)	Now open to students in all UG degree programs and Special Students
<b>4111</b> Training and Development	3 <sup>rd</sup> year standing     And BUSI 2101, BUSI 2121, or BUSI 2702 with min B-grade     And permission of the Sprott School of Business		Registration only permitted to those approved – see https://sprott.carleton.ca/registration/under "Courses with Additional Application Reqmts"	No	No

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<b>4112</b> Organizational Leadership	3 <sup>rd</sup> year standing     And one of: BUSI 2101, BUSI 2702, PSYC 2801 C- or BUSI 3602 with min C- grade		Open to students in: B.Com – Management Concentration BIB – Intl Strat & HRM Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor in Business  Minor in Arts Management  Minor in HRM (PSYC 3801 must be successfully completed prior to BUSI 4112)  BPAPM – Public Policy & Admin	Now open to students in all UG degree programs and Special Students
<b>4117</b> Creative Thinking	3 <sup>rd</sup> year standing     And one of: BUSI 2101 or     BUSI 2702 with min C-     And Permission of the     Sprott School of Business		Open to students in:  B.Com – Management Concentration  B.Com – Entrepreneurship Concentration  BIB – Strategy & HRM Concentration  Departmental Permission required – visit <a href="https://sprott.carleton.ca/undergraduate-students-busi4117/">https://sprott.carleton.ca/undergraduate-students-busi4117/</a> for application details	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor Arts Mgmt  Departmental Permission required – visit  https://sprott.carleton.ca/undergraduate- students-busi4117/ for application details	No
4120 Environmental Sustainability Management	4 <sup>th</sup> year standing     And BUSI 3119     Restricted to students in B.Com, BIB and Sprott Minors		Open to students in:  B.Com – all concentrations  BIB – all concentrations	Now open to students in: All Sprott Minors	No
<b>4129</b> Managing the Arts	3 <sup>rd</sup> year standing     Priority to students in B.Com, BIB and Sprott Business Minors	Also listed as MGMT 5129	Open to students in: B.Com – all concentrations BIB – all concentrations Minor in Arts Mgmt	Now open to all students in all UG degree programs	Now open to Special Students
<b>4201</b> Marketing Metrics	BUSI 1005     And BUSI 2208		Open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor in Entrepreneurship  Minor Arts Mgmt  Minor in Business	No	Now open to students in all UG degree programs and Special Students

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<b>4203</b> Marketing in Not-for- Profit Organizations	3 <sup>rd</sup> year standing     And BUSI 2204 <i>or</i> BUSI 2208 with min C grade		Open to students in: B.Com – Marketing Concentration BIB - Intl Marketing & Trade Concentration BPAPM – Social Policy	Now open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>4205</b> International Marketing Strategy	3 <sup>rd</sup> year standing     And BUSI 2204 <i>or</i> BUSI 2208 with min C- grade		Open to students in: B.Com – Marketing Concentration B.Com – International Business Concentration BIB – Intl Mark & Trade Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor in Business  Minor in Arts Management	Now open to students in all UG degree programs and Special Students
<b>4208</b> Marketing Management	3 <sup>rd</sup> year standing     And BUSI 2208 with min C grade     And BUSI 3205 or BUSI 3207 with min C grade		Open to students in: B.Com – Marketing Concentration BIB - Intl Marketing & Trade Concentration	Now open to students in: B.Com – all concentrations BIB – all concentrations Minor in Business	Now open to students in all UG degree programs and Special Students
<b>4209</b> Consumer Culture Theory	3 <sup>rd</sup> year standing     And BUSI 2204 or BUSI 2208     with min C- grade	Precludes BUSI 4206	Open to students in: B.Com – Marketing Concentration BIB - Intl Marketing & Trade Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>4219</b> Sustainability Marketing	3 <sup>rd</sup> year standing     Restricted to students in     B.Com, BIB and Sprott     Business Minors		Open to students in:  B.Com – all concentrations  BIB – all concentrations	Now open to students in: All Sprott Minors	No
<b>4229</b> Marketing in Arts and Culture	3 <sup>rd</sup> year standing     And BUSI 2204 <i>or</i> BUSI 2208 with min C grade	Also listed as MKTG 5229	Open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor Arts Mgmt	Now open to students in: B.A. <i>Major in Art History</i> B.A. <i>Major in Film Studies</i> B. Comm and Media Studies B.I.D B.Jour B.Mus	No

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4301 Artificial Intelligence and Business Decision Models	<ul> <li>3<sup>rd</sup> year standing</li> <li>And BUSI 2401</li> <li>And STAT 2601 or STAT 2606</li> </ul>		Open to students in: B.Com – Supply Chain concentration BCom - Business Analytics	Now open to students in: BCom – all concentrations BIB – all concentrations	No
<b>4304</b> Procurement and Contracting	3 <sup>rd</sup> year standing     And BUSI 2301 with min C grade		Open to students in:  B.Com – all concentrations  BIB – all concentrations	No	Now open to students in all UG degree programs and Special Students
4331 Industry 4.0 Technologies and Applications	3 <sup>rd</sup> year standing     And BUSI 2301 with min C grade	Precludes BUSI 4431	Open to students in:  B.Com – all concentrations  BIB – all concentrations	No	Now open to students in all UG degree programs and Special Students
4400 IS, Management and Strategy	4 <sup>th</sup> year standing     And BUSI 1401 or BUSI 2400 min C- grade     And BUSI 3103 or BUSI 3602 with min C- grade		Open to students in:  B.Com – all concentrations  BIB – all concentrations  BPAPM - Comm. Info Tech  BPAPM – Public Policy & Admin	Now open to students in: Minor in Business All BCS programs	Now open to students in all UG degree programs and Special Students
<b>4404</b> IT Infrastructure	3 <sup>rd</sup> year standing     And BUSI 1401 <i>or</i> BUSI 2400 with min C- grade		Open to students in:  B.Com – Info Systems Concentration  BPAPM - Comm. Info Tech  BPAPM – Comm & Pol Studies	Now open to students in:  B.Com – all concentrations  BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>4407</b> Business Analytics Methods	3 <sup>rd</sup> year standing     And BUSI 3406 with min C grade		Open to students in:  B.Com – all concentrations  BIB – all concentrations	No	No
<b>4408</b> Social Analytics	<ul> <li>3<sup>rd</sup> year standing</li> <li>And BUSI 1401 or BUSI 2400</li> <li>And BUSI 2208</li> <li>And STAT 2601 or STAT 2606</li> </ul>	Also listed as ITIS 5408	Open to students in:  B.Com – Info Systems Concentration  B.Com – Marketing Concentration  B.Com - Supply Chain Concentration  B.Econ - Data Science (submit override)	Now open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all UG degree programs and Special Students

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4410 Responsible Business Analytics	4 <sup>th</sup> year standing     And BUSI 2401		B.Com – Business Analytics Concentration	No	No
4414 Captone in Business Analytics	4 <sup>th</sup> year standing     And BUSI 2401		B.Com – Business Analytics Concentration	No	No
<b>4500</b> Advanced Corporate Finance	4 <sup>th</sup> year standing     And BUSI 3500 with min C-grade     And BUSI 3502 with min C-grade     And BUSI 3512 with min C-grade     And STAT 2602 or STAT 2607 with min C-grade		Open to students in: B.Com – Finance Concentration B.Sc Earth Sci - Fin&Res Val B.Econ - Financial Econ	Now open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>4502</b> Portfolio Management	4 <sup>th</sup> year standing     And BUSI 3500 with min C-grade     And BUSI 3502 with min C-grade     And BUSI 3512 with min C-grade     And STAT 2602 or STAT 2607 with min C-grade		Open to students in: B.Com – Finance Concentration B.Econ – Financial Econ	Now open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>4503</b> Applied Portfolio Management	BUSI 3502     And permission of the Sprott School of Business		Registration only permitted to those approved – see www.sprott.carleton.ca/registration under "Courses with Additional Application Regmts"	No	No
<b>4504</b> International Finance	BUSI 2501 <i>or</i> 2505 with min C- grade	Precludes BUSI 3504 and BUSI 3505	Open to students in:  B.Com – Finance Concentration  BIB – Global Fin Mgmt and Sys Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations	Now open to students in all UG degree programs and Special Students

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<b>4505</b> Global Financial Markets and institutions	BUSI 2501 or 2505 with min C+ grade     And STAT 2601 or 2606 with min C- grade		Open to students in:  B.Com – Finance Concentration  BIB – Global Fin Mgmt and Sys Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>4510</b> Mergers and Acquisitions	BUSI 3500 with min C- grade     And BUSI 3502 with min C-grade     And STAT 2602 or STAT 2607 with min C-grade		Open to students in:  B.Com – Finance Concentration  BIB – Global Fin Mgmt and Sys Concentration  B.Sc Earth Sci: Fin&Res Val	Now open to students in:  B.Com – all concentrations  BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>4511</b> Fixed Income Analysis	<ul> <li>BUSI 3502 with min C- grade</li> <li>And BUSI 3512 with min C- grade</li> <li>And STAT 2602 or STAT 2607 with min C- grade</li> </ul>		Open to students in:  B.Com – Finance Concentration  BIB – Global Fin Mgmt and Sys Concentration	Now open to students in: B.Com – all concentrations BIB – all concentrations	Now open to students in all UG degree programs and Special Students
<b>4601</b> Business Ethics	4 <sup>th</sup> year Standing     Open only to students in     B.Com, except students with     Concentration in IB who     must complete BUSI 4705	Precludes BUSI 4705	Open to students in BCom, all concentrations - except for students in the Concentration in IB who must complete BUSI 4705.  If you require the course to graduate at the end of the Fall term or at the end of the Winter term, please plan to register in the course as soon as your time ticket opens.  If you require the course for program completion in the term and you are on the waitlist, please contact your Sprott Advisors at bcom@sprott.carleton.ca	No	No

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<b>4607</b> Management of Technology and Innovation	<ul> <li>3<sup>rd</sup> year standing</li> <li>And BUSI 2204 or BUSI 2208 with min C- grade</li> </ul>		Open to students in:  B.Com – Entrepreneurship Concentration B.Com – Info Systems Concentration B.Com – Supply Chain Concentration	Now open to students in:  B.Com – all concentrations  BIB – all concentrations  Minor in Business  BPAPM Public Policy & Admin (Environmental and Sustainable Energy)	Now open to students in all UG degree programs and Special Students
<b>4608</b> Canadian Business History	4 <sup>th</sup> year standing in B.Com or BIB	Also listed as HIST 3205	Open to students in:  B.Com – all concentrations  BIB – all concentrations	No	No
<b>4609</b> Strategic Management	4 <sup>th</sup> year standing     Open only to students in B.Com, except students with Concentration in IB who must complete BUSI 4709     And BUSI 3995     And successful completion of all 2000 & 3000 level courses in the major requirements	Precludes BUSI 4709	Open to students in BCom, all concentrations except IB.  Successful completion of all 2000- and 3000-level courses in the Major and BUSI 3995 required for access.  If you require the course to graduate at the end of the Fall term or at the end of the Winter term, please plan to register in the course as soon as your time ticket opens.	No	No
4705 Ethics and Cross-cultural Interaction	4 <sup>th</sup> year standing in B.Com IB concentration or BIB     And BUSI 2702 or 2101	Precludes BUSI 4601	Open to students in:  B.Com – International Business Concentration  BIB – all concentrations	No	No
4709 Strategic Management for International Business	4 <sup>th</sup> year standing in B.Com IB concentration or BIB     And successful completion of all 2000- and 3000-level courses in the major requirement     And BUSI 3995 (BCOM only)	Precludes BUSI 4609	Open to students in: B.Com – International Business BIB – all concentrations	No	No

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<b>4710</b> International Ventures	<ul> <li>3<sup>rd</sup> year standing</li> <li>And BUSI 2702 or 2101</li> </ul>		Open to students in:  BIB – all concentrations  B.Com – International Business  B.Com – Entrepreneurship Concentration	Now open to students in: B.Com – all concentrations	No
4717 Managing Globalization in Emerging Economics	4 <sup>th</sup> year standing     And ECON 1001, ECON 1002     or (ECON 1000)	Precludes BUSI 4902	Open to students in:  BIB – all concentrations  B.Com – International Business Concentration  B.Com – Entrepreneurship Concentration	Now open to students in: B.Com – all concentrations	Now open to students in all UG degree programs and Special Students
4800 Sprott Student Consulting II	Permission of the Sprott School of Business		Registration only permitted to those approved – see www.sprott.carleton.ca/registration under "Courses with Additional Application Reqmts"	No	No
<b>4810</b> Practicum in Business Creation	• BUSI 3820	Also listed as TIMG 5002	Open to students in:  B.Com – Entrepreneurship Concentration Minor in Business (Entrepreneurship) Minor in Entrepreneurship	Now open to students in all UG degree programs	No
<b>4904</b> Directed Studies I	4 <sup>th</sup> year standing     Restricted to B.Com or BIB     Permission of the Sprott     School of Business		Departmental Permission required – visit https://sprott.carleton.ca/directed-studies-busi-4904-busi-4905/ for application details	No	No
<b>4905</b> Directed Studies II	4 <sup>th</sup> year standing     Restricted to B.Com or BIB     Permission of the Sprott     School of Business		Departmental Permission required – visit https://sprott.carleton.ca/directed-studies-busi-4904-busi-4905/ for application details	No	No
<b>4906</b> Research Project in Business	4 <sup>th</sup> year standing     Restricted to B.Com or BIB     Permission of the Sprott     School of Business		Departmental Permission required – visit https://sprott.carleton.ca/registration/ for application details	No	No

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<b>4995</b> Employability Passport IV	• 4 <sup>th</sup> year standing • <b>And</b> BUSI 3995		Open to 4 <sup>th</sup> year students in: B.Com – all concentrations  B.Com students must complete BUSI 4995 to qualify for graduation	No	No