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<tr>
<td>1001 Principles of Financial Accounting</td>
<td>2nd year standing</td>
<td>Precludes BUSI 1003 and BUSI 1004</td>
<td>Open to students in all programs except B.Com and BIB</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1002 Management Accounting</td>
<td>BUSI 1001 2nd year standing</td>
<td>Precludes BUSI 1003 and BUSI 1005</td>
<td>Open to students in all programs except B.Com and BIB</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1003 Survey of Accounting</td>
<td>Open to students in all programs except B.Com, BIB, and B.Econ: Financial Econ</td>
<td>Precludes BUSI 1001, BUSI 1002, BUSI 1004 and BUSI 1005</td>
<td>Open to students in all programs except B.Com, BIB or B.Econ</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1004 Financial Accounting for Business Students</td>
<td>BUSI 1800 or BUSI 1701 Restricted to students in B.Com</td>
<td>Precludes BUSI 1001 and BUSI 1003</td>
<td>Open to students in: B.Com – all concentrations BIB – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>1005 Managerial Accounting for Business Students</td>
<td>BUSI 1001 or BUSI 1004 Restricted to students in B.Com</td>
<td>Precludes BUSI 1002 and BUSI 1003</td>
<td>Open to students in: B.Com – all concentrations BIB – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>1401 Foundations of Information Systems</td>
<td>Students requiring BUSI 2400 please register in BUSI 1401 (new course code)</td>
<td>Open to students in: B.Com – all concentrations BIB – all concentrations BECOM - Data Science (submit override) Post Bacc Diploma Accounting (submit override)</td>
<td></td>
<td>No</td>
<td>No</td>
</tr>
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## BUSI Course Priorit y Access & Prerequire List: Fall 2022 - Winter 2023

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<tr>
<td>1402 Introduction to Business Information and Communication Technologies</td>
<td>• Open to students in all programs</td>
<td>Open to students in all degree programs</td>
<td>N/A</td>
<td>Now open to Special Students</td>
<td></td>
</tr>
<tr>
<td>1701 Introduction to International Business</td>
<td>• Restricted to students in BIB Precludes BUSI 2701 and BUSI 2703</td>
<td>Open to students in: BIB – all concentrations</td>
<td>No</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>1800 Introduction to Business</td>
<td>• Open to all programs with Priority to students in B.Com with 1st or 2nd Year standing</td>
<td>Open to 1st year students in: B.Com – all concentrations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1995 Employability Passport I (B.Com)</td>
<td>• Mandatory non-credit course for 1st Year B.Com students • B.Com students must complete this course to gain access to BUSI 2101</td>
<td>Open to 1st year students in: B.Com – all concentrations</td>
<td>No</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>1996 Employability Passport I (BIB)</td>
<td>• Mandatory non-credit course for 1st Year BIB students • BIB students must complete this course and BUSI 1997 to gain access to BUSI 2702</td>
<td>Open to 1st year students in: BIB – all concentrations</td>
<td>No</td>
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| 1997 Employability Passport I (BIB) | • Mandatory non-credit course for 1st Year BIB students  
• BIB students must complete this course and BUSI 1996 to gain access to BUSI 2702 | | Open to 1st year students in:  
BIB – all concentrations | No | No |
| 2001 Intermediate Accounting I | • 2nd Year standing  
• BUSI 1001 or BUSI 1004 with min. C grade | | A/B/C section(s) open to students in:  
B.Com Accounting  
B.Com Finance  
R Section:  
Open to students in all UG degree programs | A/B/C section(s):  
Now open to students in all UG degree programs | Now open to Special Students |
| 2002 Intermediate Accounting II | • BUSI 2001 with min C grade and  
• BUSI 2504 or BUSI 2503 min C grade | Precludes BUSI 2506 | A/B section(s) open to students in:  
B.Com Accounting  
B.Com Finance  
R Section:  
Open to students in all UG degree programs | A/B section(s):  
Now open to students in all UG degree programs | Now open to Special Students |
| 2005 Income Tax Fundamentals | • BUSI 1001 or BUSI 1004 with min C grade | Precludes BUSI 3005 and BUSI 4005 | Open to students in all programs except B.Com Accounting | Now open to Special Students | |
| 2101 Organizational Behaviour | • Restricted to students in B.Com  
• 2nd Year standing  
• BUSI 1995 | Precludes BUSI 2121, BUSI 2702 and BUSI 3602 | Open to students in:  
B.Com – all concentrations  
B.Com Students require 1995 to gain access | No | No |
| 2121 Introduction to Organizational Behaviour | • 2nd Year standing | Precludes BUSI 2101, BUSI 2702 and BUSI 3602 | Open to students in:  
Minor Arts Management  
Minor in Business  
MIB for Engineering  
Minor in Entrepreneurship  
B.C.S Management and Business Systems Stream | Now open to students in all UG degree programs except B.Com, BIB, and BPAPM | Now open to Special Students |
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<td><strong>2204 Basic Marketing</strong></td>
<td>• Open to students in all programs except for B.Com and BIB with priority to students in select programs</td>
<td>Precludes BUSI 2208 and BIT 2002</td>
<td>Open to students in: Minor Arts Mgmt Minor in Business Minor in Business for Eng Minor in Entrepreneurship B.I.D BPAPM - Strat. Public Opin. &amp; Pol. Analysis BPAPM – Comm &amp; Pol Studies B.Sc. Food Science and Nutrition Minor in HRM</td>
<td>Now open to students in all UG degree programs except B.Com and BIB</td>
<td>Now open to Special Students</td>
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<tr>
<td><strong>2208 Introduction to Marketing</strong></td>
<td>• Restricted to students in B.Com and BIB • BUSI 1004 • and ECON 1001 and ECON 1002 (or ECON 1000) • and one of BUSI 1701, PSYC 1002, SOCI 1005</td>
<td>Precludes BUSI 2204</td>
<td>Open to students in: B.Com – all concentrations BIB – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td><strong>2301 Introduction to Operations Management</strong></td>
<td>• Open to students in select programs • 2nd year standing</td>
<td>Precludes BUSI 3300</td>
<td>Open to students in: B.Com – all concentrations BIB – all concentrations</td>
<td>Now open to students in: Minor Arts Mgmt Minor in Business MiB for Eng B.C.S Management and Business Systems Stream</td>
<td>No</td>
</tr>
<tr>
<td><strong>2401 Data Analytics</strong></td>
<td>• Open to students in B.Com and BIB • BUSI 1401 or BUSI 2400</td>
<td></td>
<td>Open to students in: B.Com – all concentrations BIB – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td><strong>2402 Business Application Development</strong></td>
<td>• 2nd year standing</td>
<td>Precludes COMP 1006 and COMP 1406</td>
<td>Open to students in: B.Com – Finance B.Com – IS</td>
<td>Now open to students in: B.Com – all concentrations BIB – all concentrations Minor in Business</td>
<td>Now open to all UG degree students and Special Students</td>
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<td></td>
<td></td>
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<td>*Minor in Computer Science students note that this course precludes COMP 1006</td>
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<td>2503 Introduction to Finance</td>
<td>• 2nd year standing</td>
<td>Precludes BUSI 2504 and ECON 3050</td>
<td>Open to all students in: Post Bacc Diploma Accounting Minor Arts Mgmt Minor in Business MiB for Eng B.C.S Management and Business Systems Stream</td>
<td>Now open to students in all UG degree programs except B.Com and BIB</td>
<td>Now open to Special Students</td>
</tr>
<tr>
<td>2504 Business Finance I</td>
<td>• ECON 1001, ECON 1002 or (ECON 1000) or ECOR 3800</td>
<td>And BUSI 1002 or BUSI 1005</td>
<td>Precludes BUSI 2503</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>2505 Business Finance II</td>
<td>• BUSI 1002 or 1005 with min C grade</td>
<td>And BUSI 2504 with min C grade</td>
<td>And MATH 1009 with min C-grade</td>
<td>And ECON 1001 and ECON 1002 or (ECON 1000) with min C-grade</td>
<td>Open to students in: B.Com – Accounting B.Com – Finance BIB – Global Finl Mgmt and Sys B.Math – Statistics: Conc in Actuarial Science B.Sc. ERTH conc Fin&amp;Res Val B.Econ Fin Econ Post Bacc Diploma Accounting (only if BUSI 2504 already complete)</td>
</tr>
<tr>
<td>2506 Financial Statement Analysis</td>
<td>• BUSI 2504 with min C grade</td>
<td>Precludes BUSI 2002</td>
<td>Open to students in: B.Com - all concentrations except Accounting BIB - all concentrations</td>
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<tr>
<td>2601 Business Law</td>
<td>Open to students in all programs, with priority to B.Com students.</td>
<td>Open to students in: B.Com – all concentrations</td>
<td>Now open to students in all UG degree programs</td>
<td>Now open to Special Students</td>
<td></td>
</tr>
<tr>
<td>2701 Fundamentals of International Business for Business Students</td>
<td>• Restricted to students in B.Com&lt;br&gt;• BUSI 1800</td>
<td>Precludes BUSI 1701 and BUSI 2703</td>
<td>Open to students in: B.Com – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>2702 Introduction to International Management</td>
<td>• 2nd year standing in BIB&lt;br&gt;• BUSI 1701</td>
<td>Precludes BUSI 2101, BUSI 2121 and BUSI 3602</td>
<td>Open to students in: BIB - all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>2703 Introduction to International Business</td>
<td>• 2nd year standing</td>
<td>Precludes BUSI 2701 and BUSI 1701</td>
<td>Open to students in all programs except B.Com and BIB</td>
<td>N/A</td>
<td>Now open to Special Students</td>
</tr>
<tr>
<td>2800 Entrepreneurship</td>
<td>• 2nd year standing</td>
<td>Open to students in: B.Com – all concentrations</td>
<td>Now open to students in all UG degree programs</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>2819 Sustainability Accounting</td>
<td>2nd year standing</td>
<td>Open to students in: B.Com – all concentrations</td>
<td>Now open to students in all UG degree programs</td>
<td>Now open to Special Students</td>
<td></td>
</tr>
<tr>
<td>2995 Employability Passport II</td>
<td>• 2nd year standing in B.Com&lt;br&gt;• BUSI 1995&lt;br&gt;• Students must complete this course to get access to BUSI 3309</td>
<td>Open to 2nd year students in: B.Com – all concentrations</td>
<td>No</td>
<td>No</td>
<td></td>
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<tr>
<td>3001 Accounting for Business Combinations</td>
<td>• BUSI 2002 with a min C-grade</td>
<td></td>
<td>A Section: Open to students in B.Com Accounting and B.Com Finance</td>
<td>A Section: Now open to students in all UG degree programs</td>
<td>Now open to Special Students</td>
</tr>
<tr>
<td>3005 Taxation I</td>
<td>• BUSI 2001 with min C-grade</td>
<td>Precludes BUSI 2005</td>
<td>Open to students in: B.Com – Accounting</td>
<td>Now open to students in: B.Com - all concentrations BIB - all concentrations</td>
<td>Now open to Special Students</td>
</tr>
<tr>
<td>3007 Auditing I</td>
<td>• BUSI 2001</td>
<td>Precludes BUSI 4007</td>
<td>A Section: Open to students in B.Com Accounting</td>
<td>Section A: Now open to students in all UG degree programs</td>
<td>Now open to Special Students</td>
</tr>
<tr>
<td>3008 Intermediate Management Accounting and Control</td>
<td>• BUSI 1002 or BUSI 1005 with min C-grade</td>
<td></td>
<td>Section A: Open to students in B.Com Accounting</td>
<td>Section A: Now open to students in all UG degree programs</td>
<td>Now open to Special Students</td>
</tr>
<tr>
<td>3040 Data Analytics and Information Systems for Accounting</td>
<td>• BUSI 2400 and BUSI 3007 with a min grade of C- or higher</td>
<td></td>
<td>Open to students in: B.Com - Accounting</td>
<td>Now open to students in: B.Com all concentration BIB all concentrations Sprott Minors Post Bacc Diploma Accounting</td>
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| 3102 Introduction to Human Resources Management | • 2nd year standing  
• B.Com students require BUSI 1800 and BUSI 2800  
• And one of: BUSI 2101 or BUSI 2702 or BUSI 3602 or BUSI 2121 or PSYC 2801 | | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
BPAPM – Social Policy  
BPAPM – Public Policy & Admin  
**B.Com students** - in addition to the course prerequisites, successful completion of the following courses is required for access to BUSI 3102: BUSI 1800 and BUSI 2800 | | No | Minor in Arts Management  
BCS (Mgmt & Bus Syst Stream)  
Minor in HRM |
| 3103 Introduction to Organization Theory | • 2nd year standing  
• B.Com students require BUSI 1800 and BUSI 2800  
• And one of: BUSI 2101 or BUSI 2121 or BUSI 2702 or PSYC 2801 | | Open to students in:  
B.Com – all concentrations  
BIB - all concentrations  
BCS (Mgmt & Bus Syst Stream)  
**B.Com students** - in addition to the course prerequisites, successful completion of the following courses is required for access to BUSI 3103: BUSI 1800 and BUSI 2800 | | No | Minor in Business for Eng  
Minor in HRM |
| 3104 Managing Individual Performance | • One of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801 with min C grade. | | Open to students in:  
B.Com – Management | | | Minor in Arts Mgmt  
BIB - all concentrations  
Minor in HRM |
| 3105 Managing & Motivating Teams | • One of: BUSI 2101, BUSI 2121, BUSI 2702 or PSYC 2801 with min C grade. | | Open to students in:  
B.Com – Management | | | Minor in Arts Mgmt  
BIB - all concentrations  
Minor in HRM |

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<td>3106 Managing Conflict and Negotiation</td>
<td>• One of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801 with min C-grade</td>
<td>Open to students in: B.Com – Management BIB - Intl Strat &amp; HRM</td>
<td>Now open to students in: B.Com - all concentrations BIB - all concentrations Minor in Arts Mgmt Minor in HRM</td>
<td>Now open to students in: B.Com - all concentrations BIB - all concentrations Minor in Arts Mgmt Minor in Business BPAPM Public Policy &amp; Admin (Environmental and Sustainable Energy)</td>
<td>Now open to students in all UG degree programs and Special Students</td>
</tr>
<tr>
<td>3119 Business and Environmental Sustainability</td>
<td>• 3rd year standing</td>
<td>Open to students in: B.Com – Management concentration BIB - Intl Strat &amp; HRM concentration</td>
<td>Now open to students in: B.Com - all concentrations BIB - all concentrations Minor in Arts Mgmt Minor in Business BPAPM Public Policy &amp; Admin (Environmental and Sustainable Energy)</td>
<td>Now open to students in all UG degree programs and Special Students</td>
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</tr>
<tr>
<td>3204 Digital Marketing</td>
<td>• BUSI 2204 or BUSI 2208 with min C-grade</td>
<td>Open to students in: B.Com – Marketing BIB – Intl Marketing &amp; Trade</td>
<td>Now open to students in: B.Com – all concentrations BIB – all concentrations Minor Arts Mgmt Minor in Business</td>
<td>Now open to students in all UG degree programs and Special Students</td>
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<tr>
<td>3205 Marketing Communications</td>
<td>• BUSI 2204 or BUSI 2208 with min C-grade</td>
<td>Open to students in: B.Com – Marketing BIB – Intl Marketing &amp; Trade BPAPM - Strat. Public Opin. &amp; Pol. Analysis BPAPM – Comm &amp; Pol Studies</td>
<td>Now open to students in: B.Com – all concentrations BIB – all concentrations Minor in Business Minor Arts Mgmt BID</td>
<td>Now open to students in all UG degree programs and Special Students</td>
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<tr>
<td>3207 Marketing Research</td>
<td>• BUSI 2204 or BUSI 2208 with min C-grade • And STAT 2601 or STAT 2606 with min C-grade</td>
<td>Precludes BUSI 3100</td>
<td>Now open to students in: B.Com – Marketing BIB – Intl Marketing &amp; Trade BPAPM - Strat. Public Opin. &amp; Pol. Analysis BPAPM – Comm &amp; Pol Studies</td>
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| 3209 Consumer Behaviour    | • 3rd year standing  
• BUSI 2204 or BUSI 2208 with min C grade | Precludes BUSI 4206         | Open to students in:  
B.Com – Marketing  
BIB – Intl Marketing & Trade | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor HRM | Now open to students in all UG degree programs and Special Students |
| 3210 Personal Selling      | • BUSI 2204 or BUSI 2208 with min C- | | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations | | No |
| 3301 Global Supply Chain Fundamentals | • 2nd year standing  
• BUSI 2301 with min C grade  
• STAT 2601 or STAT 2606 with min C- grade | Precludes BUSI 4303 | Open to students in:  
B.Com - all concentrations  
BIB - all concentrations | | No |
| 3305 Distribution Channels and Logistics | • 3rd year standing  
• BUSI 2301 with min C grade  
• STAT 2606 with min C- grade | | Open to students in:  
B.Com - all concentrations  
BIB - all concentrations | | No |
| 3309 Project Management    | • 3rd year standing  
• STAT 2601 or STAT 2606  
• B.Com students require BUSI 1800, BUSI 2800 and BUSI 2995 in addition to course prerequisites | Precludes BUSI 4308  
* B.Com students must have successfully completed BUSI 1800, BUSI 2800 and BUSI 2995 in addition to the course prerequisites to access BUSI 3309 | Open to students in:  
B.Com – all concentrations  
* | Now open to:  
BIB – all concentrations  
B.Eng. with Minor in Business  
BCS (Mgmt & Bus Syst Stream) | No |
| 3400 Data and Information Management | • BUSI 2400 or BUSI 2401 with min C grade | Precludes COMP 3005  
*Minor in Computer Science students note that this course precludes COMP 3005 | Open to students in:  
B.Com – Finance  
B.Com – IS  
B.Com – Supply Chain | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
Minor in Business | Now open to students in all UG degree programs and Special Students |
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| 3402 Systems Analysis & Design | • One of BUSI 1401, BUSI 2400, COMP 2404 or SYSC 2004 with min C grade | Precludes SYSC 3100, BUSI 3403 and BUSI 3404 | Open to students in:  
B.Com – Finance  
B.Com – IS  
B.Com – Supply Chain  
BCS - Mgmt & Bus Syst Stream | Now open to students in:  
B.Com - all concentrations  
BIB - all concentrations  
Minor in Business | Now open to students in:  
BIB - all concentrations  
Minor in Business |
| 3405 Enterprise Architecture | • BUSI 1401 or BUSI 2400 with min C grade  
And BUSI 3103 with min C-grade | | Open to students in:  
B.Com – IS  
BCS - Mgmt & Bus Syst Stream | | |
| 3500 Applied Corporate Finance | • BUSI 2505 with min C+ grade  
And STAT 2601 or STAT 2606 with min C-grade | | Open to students in:  
B.Com – Finance  
BIB – Global Fin Mgmt and Sys  
BMath – Statistics: Conc in Actuarial Science  
BSc ERTH conc Fin&Res Val  
B Econ: Fin Econ | | |
| 3502 Investments | • BUSI 2505 with min C+ grade  
And STAT 2601 or STAT 2606 with min C-grade | | Open to students in:  
B.Com – Finance  
BIB – Global Fin Mgmt and Sys  
BMath – Statistics: Conc in Actuarial Science  
BSc ERTH Conc Fin&Res Val  
B Econ: Fin Econ | | |
| 3512 Derivatives | • BUSI 2505 with min C+ grade  
And STAT 2601 or STAT 2606 with min C-grade | Precludes BUSI 4512 | Open to students in:  
B.Com – Finance  
BIB – Global Fin Mgmt and Sys  
BMath – Statistics: Conc in Actuarial Science  
BSc ERTH conc Fin&Res Val  
B Econ: Fin Econ | | |

Note: For the most accurate and updated information please confirm all course prerequisites in the Undergraduate Calendar, [https://calendar.carleton.ca/undergrad/courses/BUSI/](https://calendar.carleton.ca/undergrad/courses/BUSI/)
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<td>3600 Entrepreneurial Strategies</td>
<td>• BUSI 2800 with min C- grade</td>
<td>Open to students in: B.Com – Entrepreneurship Minor in Entrepreneurship BCS (Mgmt &amp; Bus Syst Stream)</td>
<td>Now open to students in all UG degree programs</td>
<td>Now open to Special Students</td>
<td></td>
</tr>
<tr>
<td>3602 Designing Organizational Systems: An Overview</td>
<td>• 3rd year standing in BPAPM program</td>
<td>Precludes BUSI 2101, BUSI 2121 and BUSI 2702</td>
<td>Open to students in: BPAPM – all concentrations</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>3611 Managing the Family Enterprise</td>
<td>• 3rd year standing • And BUSI 1005 or BUSI 1002 • And BUSI 2101 or BUSI 2121 or BUSI 2702</td>
<td>Open to students in: B.Com – all concentrations BIB – all concentrations</td>
<td>Now open to students in all Sprott minors</td>
<td>Now open to students in all UG degree programs and Special Students</td>
<td></td>
</tr>
<tr>
<td>3629 Corporate Governance and Strategy</td>
<td>• Enrollment in the PBDA • Or BUSI 1001 and BUSI 1002</td>
<td>Precludes BUSI 4609 and BUSI 4709</td>
<td>Open to students in: Post Bacc Diploma Accounting</td>
<td>Now open to students in all UG degree programs except B.Com and BIB</td>
<td>Now open to Special Students</td>
</tr>
<tr>
<td>3700 Cross-Cultural Communication</td>
<td>• Restricted to BIB students on exchange</td>
<td>BIB students by departmental permission</td>
<td>No</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>3701 Practicum in International Business I</td>
<td>• Third year standing in BIB and permission of the School</td>
<td>Precludes BUSI 4719 and GINS 3931</td>
<td>BIB students by departmental permission</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>3702 Practicum in International Business II</td>
<td>• Third year standing in BIB and permission of the School</td>
<td>Precludes BUSI 4719 and GINS 3931</td>
<td>BIB students by departmental permission</td>
<td>No</td>
<td></td>
</tr>
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<td>Required Prerequisite(s) (prereq waivers can be submitted <a href="#">HERE</a>)</td>
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</tr>
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</table>
| 3703 International and Comparative Management | • 2nd year standing  
• And BUSI 2101 or BUSI 2702 with grade of C or higher | Open to students in:  
B.Com – International Business  
BIB – all concentrations  
BPAPM – International Studies | Now open to students in:  
B.Com – all concentrations  
Minor in Business | Now open to students in all UG degree programs and Special Students |
| 3704 The Environment of International Business | • 3rd year standing  
• And BUSI 2101 or BUSI 2702 with grade of C or higher  
• And ECON 1000 Or (ECON 1001 And ECON 1002) with min C- | Open to students in:  
B.Com – International Business  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
Minor in Business | Now open to students in all UG degree programs and Special Students |
| 3705 International Buyer Behaviour | • 3rd year standing  
• And BUSI 2204 or BUSI 2008  
• And BUSI 2702 or BUSI 3703 | Open to students in:  
B.Com – International Business  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations | Now open to students in all UG degree programs and Special Students |
| 3706 International Business Negotiations | • 2nd year standing  
• One of: BUSI 2701 or BUSI 2702 with min C- grade | Open to students in:  
B.Com – International Business  
BIB – all concentrations  
B.Com – Supply Chain  
BIB – all concentrations | Open to students in:  
B.Com – all concentrations  
BPAPM – Development Policy Studies (Global Economic Relations) | Now open to students in all UG degree programs and Special Students |
| 3800 Sprott Student Consulting I | • Permission of the School | | A Section: “Sprott Student Consulting Group I”  
Registration in the SSCG section of BUSI 3800 requires departmental permission, Third Year Standing, and a 6.50 CGPA. Please attempt to register in the course and submit a Registration Override Request on Carleton Central to request permission. | I Section: “Innovation Hub Project Delivery I”  
Requires permission of the department.  
Refer to [https://carleton.ca/innovationhub/experiential-learning-at-the-innovation-hub/](https://carleton.ca/innovationhub/experiential-learning-at-the-innovation-hub/) for details | No |
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<tr>
<td>3810 Business Development</td>
<td>- BUSI 2800 with min C-grade</td>
<td>Open to students in:</td>
<td>Now open to students in all UG degree programs</td>
<td>Now open to Special Students</td>
<td></td>
</tr>
<tr>
<td>3820 Practicum in Business Design</td>
<td>- 3rd year standing</td>
<td>Open to students in:</td>
<td>Now open to students in all UG degree programs</td>
<td>Now open to Special Students</td>
<td></td>
</tr>
<tr>
<td>3995 Employability Passport III</td>
<td>- 3rd year standing</td>
<td>Open to 3rd year students in:</td>
<td>No</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>4005 Taxation II</td>
<td>- BUSI 3005 with min C-grade</td>
<td>Precludes BUSI 2005</td>
<td>Now open to students in: B.Com – Accounting</td>
<td>Now open to students in all UG degree programs and Special Students</td>
<td></td>
</tr>
<tr>
<td>4008 Advanced Management Accounting and Control</td>
<td>- BUSI 3008 with min C-grade</td>
<td>A Section</td>
<td>Section A</td>
<td>Now open to Special Students</td>
<td></td>
</tr>
<tr>
<td>4104 Strategic Human Resources Management</td>
<td>- BUSI 3102 with min C-grade</td>
<td>Open to students in:</td>
<td>Now open to students in: B.Com – Management</td>
<td>Now open to students in all UG degree programs and Special Students</td>
<td></td>
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<tr>
<td></td>
<td>- And BUSI 3103 with min C-grade</td>
<td>BIB - Intl Strat &amp; HRM</td>
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</tr>
</tbody>
</table>
| 4105 Managing Change                                                                                                                              | • 3rd year standing  
• And one of: BUSI 2101, BUSI 2702, PSYC 2801 C- or BUSI 3602 with min C- grade                       | Open to students in:  
B.Com – Management  
B.Com – Entrepreneurship  
BIB - Intl Strat & HRM  
Minor in Business for Eng  
BPAPM – Social Policy  
BPAPM – Public Policy & Admin  | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor in HRM (PSYC 3801 must be completed prior to BUSI 4105)  | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor in HRM (PSYC 3801 must be completed prior to BUSI 4105)  | Now open to students in all UG degree programs and Special Students                                                                                                           |
| 4111 Training and Development                                                                                                                     | • 3rd year standing  
• BUSI 2101, BUSI 2121, or BUSI 2702 with min B- grade  
• and permission of the Sprott School of Business                                                                 | Departmental Permission required – visit https://sprott.carleton.ca/current-students/undergraduate-students-busi4111/ for application details | No                                                                                                                                                              | No                                                                                                                                                 | No                                                                                                                                                                                                         |
| 4112 Organizational Leadership                                                                                                                    | • 3rd year standing  
• And one of: BUSI 2101, BUSI 2702, PSYC 2801 C- or BUSI 3602 with min C- grade                      | Open to students in:  
B.Com – Management  
BIB - Intl Strat & HRM  | No                                                                                                                                                              | No                                                                                                                                                 | No                                                                                                                                                                                                         |
| 4117 Creative Thinking                                                                                                                           | • 3rd year standing  
• One of: BUSI 2101 or BUSI 2702 with min C-  
• And Permission of the Sprott School of Business                                                                 | Open to students in:  
B.Com – Management  
B.Com – Entrepreneurship  
BIB – Strategy & HRM  | Now open to students in:  
B.Com – All concentrations  
BIB - all concentrations  
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| 4120 Environmental Sustainability Management | • 4th year standing  
• BUSI 3119  
• Restricted to students in B.Com, BIB and Sprott Business Minors | | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
All Sprott minors | No |
| 4129 Managing the Arts | • 3rd year standing  
• Priority to students in B.Com, BIB and Sprott Business Minors  
Also listed as MGMT 5129 | | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
Minor in Arts Mgmt | Now open to all students in all UG degree programs | Now open to Special Students |
| 4201 Marketing Metrics | • BUSI 1005  
• And BUSI 2208 | | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
Minor in Entrepreneurship  
Minor Arts Mgmt  
Minor in Business | | No |
| 4203 Marketing in Not-for-Profit Organizations | • 3rd year standing  
• And BUSI 2204 or BUSI 2208 with min C grade | | Open to students in:  
B.Com – Marketing  
BIB - Intl Marketing & Trade  
BPAPM – Social Policy | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in all UG degree programs and Special Students |
| 4205 International Marketing Strategy | • 3rd year standing  
• BUSI 2204 or BUSI 2208 with min C grade | | Open to students in:  
B.Com – Marketing  
B.Com – International Business  
BIB – Intl Mark & Trade | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor in Arts Management | Now open to students in all UG degree programs and Special Students |
| 4208 Marketing Management | • 3rd year standing  
• And BUSI 2208 with min C grade  
• And BUSI 3205 or BUSI 3207 with min C grade | | Open to students in:  
B.Com – Marketing  
BIB - Intl Marketing & Trade concentration | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
Minor in Business | Now open to students in all UG degree programs and Special Students |
### BUSI Course Priority Access & Prerequisite List: Fall 2022 - Winter 2023

Last Updated: August 16, 2022

Note: For the most accurate and updated information please confirm all course prerequisites in the Undergraduate Calendar, [https://calendar.carleton.ca/undergrad/courses/BUSI/](https://calendar.carleton.ca/undergrad/courses/BUSI/)

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| 4209 Consumer Culture Theory | • 3rd year standing  
• And BUSI 3209 with min C grade | Precludes BUSI 4206 | Open to students in:  
B.Com – Marketing  
BIB - Intl Marketing & Trade | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
all UG degree programs and Special Students |
| 4219 Sustainability Marketing | • 3rd year standing  
• Restricted to students in B.Com, BIB and Sprott Business Minors | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
All Sprott Minors | No | |
| 4229 Marketing in Arts and Culture | • 3rd year standing  
• BUSI 2204 or BUSI 2208 with min C grade  
• Also listed as MKTG 5229 | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
Minor Arts Mgmt | Now open to students in:  
B.A. Major in Art History  
B.A. Major in Film Studies  
B.Arch  
B. Comm and Media Studies  
B.I.D  
B.Jour  
B.Mus | No | |
| 4302 Management of Quality | • 3rd year standing  
• BUSI 2301 with min C grade  
• STAT 2606 with min C grade | Open to students in:  
B.Com – Supply Chain | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
all UG degree programs and Special Students | |
| 4304 Procurement and Contracting | • 3rd year standing  
• BUSI 2301 with min C grade | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations | No | Now open to students in:  
all UG degree programs and Special Students | |
| 4331 Industry 4.0 Technologies and Applications | • 3rd year standing  
• And BUSI 2301 with min C grade  
• And BUSI 2401 with min C grade | Precludes BUSI 4431 | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations | No | Now open to students in:  
all UG degree programs and Special Students |
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</table>
| 4400 IS, Management and Strategy | • 4th year standing  
• And BUSI 1401 or BUSI 2400 min C-grade  
• And BUSI 3103 or BUSI 3602 with min C-grade | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
BPAPM - Comm. Info Tech  
BPAPM – Public Policy & Admin | Now open to students in:  
Minor in Business  
All BCS programs | Now open to students in:  
all UG degree programs and Special Students |
| 4404 IT Infrastructure | • 3rd year standing  
• And BUSI 1401 or BUSI 2400 with min C-grade | Open to students in:  
B.Com – IS  
BPAPM - Comm. Info Tech  
BPAPM – Comm & Pol Studies | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
all UG degree programs and Special Students |
| 4406 Business Analytics | • 3rd year standing  
• And BUSI BUSI 1401 or BUSI 2400 with min C grade | Open to students in:  
B.Com – IS  
B.Com – Supply Chain  
B.Econ – Data Science (submit override) | Now open to students in:  
BIB – all concentrations  
All BCS programs | Now open to students in:  
all UG degree programs and Special Students |
| 4407 Business Analytics Methods | • 3rd year standing  
• And BUSI 3406 with min C grade | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations | | No |
| 4408 Social Analytics | • 4th year standing  
• And BUSI 1401 or BUSI 2400  
• And BUSI 2208  
• And STAT 2601 or STAT 2606 | Also listed as ITIS 5408  
Open to students in:  
B.Com – IS  
B.Com – Marketing  
B.Com – Supply Chain  
B.Econ - Data Science (submit override) | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
all UG degree programs and Special Students |
| 4500 Advanced Corporate Finance | • 4th year standing  
• And BUSI 3500 with min C-grade  
• And BUSI 3502 with min C-grade  
• And BUSI 3512 with min C-grade  
• And STAT 2602 or STAT 2607 with min C-grade | Open to students in:  
B.Com – Finance  
B.Sc Earth Sci - Fin&Res Val  
B.Econ - Financial Econ | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
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| 4502 Portfolio Management | • 4th year standing  
• And BUSI 3500 with min C-grade  
• And BUSI 3502 with min C-grade  
• And BUSI 3512 with min C-grade  
• And STAT 2602 or STAT 2607 with min C-grade | Open to students in:  
B.Com – Finance  
B.Econ - Financial Econ | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations |
| 4503 Applied Portfolio Management | • BUSI 3502  
• And permission of the Sprott School of Business | Departmental Permission required – visit [https://sprott.carleton.ca/current-students/undergraduate-students/undergraduate-students-busi4503/](https://sprott.carleton.ca/current-students/undergraduate-students/undergraduate-students-busi4503/) for application details | No | No | No |
| 4504 International Finance | • BUSI 2505 with min C-grade  
• Precludes BUSI 3504 and BUSI 3505 | Open to students in:  
B.Com – Finance  
BIB – Global Financial Mgmt and Sys | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations |
| 4505 Global Financial Markets and institutions | • BUSI 2505 with min C-grade  
• And STAT 2606 with min C-grade  
• And ECON 2009 with min C-grade | Open to students in:  
B.Com – Finance  
BIB – Global Financial Mgmt and Sys | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations |
| 4510 Mergers and Acquisitions | • BUSI 3500 with min C-grade  
• And BUSI 3502 with min C-grade  
• And STAT 2602 or STAT 2607 with min C-grade | Open to students in:  
B.Com – Finance  
BIB – Global Financial Mgmt and Sys  
B.Sc Earth Sci: Fin&Res Val | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations |
### BUSI Course Priority Access & Prerequisite List: Fall 2022 - Winter 2023

Last Updated August 16, 2022

Note: For the most accurate and updated information please confirm all course prerequisites in the Undergraduate Calendar, [https://calendar.carleton.ca/undergrad/courses/BUSI/](https://calendar.carleton.ca/undergrad/courses/BUSI/)

| BUSI Course Number & Title | Required Prerequisite(s) (prereq waivers can be submitted [HERE](#)) | Preclusions & Cross Listings | Priority Access 1 (When Time Ticket Opens) | Priority Access 2 (Thursday, August 4 at 4:30 p.m.) | Priority Access 3 (Thursday, August 25 at 4:30 p.m. 
for Fall & Thursday, January 6 at 4:30 p.m. 
for Winter) |
|---------------------------|-------------------------------------------------|-----------------------------|------------------------------------------|-----------------------------------------------|-------------------------------------------------|
| 4511 Fixed Income Analysis | • BUSI 3502 with min C-grade  
• And BUSI 3512 with min C-grade  
• And STAT 2602 or STAT 2607 with min C-grade | Open to students in:  
B.Com – Finance  
BIB – Global Financial Mgmt and Sys | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in:  
all UG degree programs and Special Students |
| 4601 Business Ethics | • 4th year Standing  
• Open only to students in B.Com, except students with Concentration in IB who must complete BUSI 4705  
*Precludes BUSI 4705*  
| Open to students in:  
B.Com – all concentrations except International Business who must complete BUSI 4705  
If you require the course to graduate at the end of the Fall 2022 or Winter 2023 term, please plan to register in the course as soon as your time ticket opens.  
If you require the course for program completion in the term and you are on the waitlist, please contact your Sprott Advisors via email at bcom@sprott.carleton.ca | No | No |
| 4607 Management of Technology and Innovation | • 3rd year standing  
• BUSI 2204 or BUSI 2208 with min C-grade | Open to students in:  
B.Com – Entrepreneurship  
B.Com – IS  
B.Com – Supply Chain | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations  
Minor in Business  
BPAPM Public Policy & Admin (Environmental and Sustainable Energy) | Now open to students in:  
all UG degree programs and Special Students |
| 4608 Canadian Business History | • 4th year standing in B.Com or BIB | Open to students in:  
B.Com – all concentrations  
BIB – all concentrations | No | No |
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| 4609 Strategic Management  | • 4th year standing  
• Open only to students in B.Com, except students with Concentration in IB who must complete BUSI 4709  
• BUSI 3995  
• And successful completion of all 2000 & 3000 level courses in the major requirements | Precludes BUSI 4709 | Open to students in:  
B.Com – all concentrations except International Business who must complete BUSI 4709  
If you require the course to graduate at the end of the Fall 2022 or Winter 2023 term, please plan to register in the course as soon as your time ticket opens.  
If you require the course for program completion in the term and you are on the waitlist, please contact your Sprott Advisors via email at bcom@sprott.carleton.ca | No | No |
| 4705 Ethics and Cross-cultural Interaction | • 4th year standing in B.Com IB concentration or BIB  
• And BUSI 2702 or BUSI 3703 | Precludes BUSI 4601 | Open to students in:  
B.Com – International Business  
BIB – all concentrations | No | No |
| 4706 International Human Resource Management | • 3rd year standing  
• And BUSI 3102  
• And BUSI 2702 or BUSI 3703 | | Open to students in:  
B.Com – International Business  
BIB – Intl Strat & HRM | Now open to students in:  
B.Com – all concentrations  
BIB – all concentrations | Now open to students in all UG degree programs and Special Students |
| 4707 Regionalism and Globalization | • 3rd year standing  
• And BUSI 2701 or BUSI 2702 | | Open to students in:  
B.Com – International Business  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
Minor in Business | Now open to students in all UG degree programs and Special Students |
| 4708 International Expansion and Operations | • 4th year standing  
• And BUSI 2702 or BUSI 3703 | | Open to students in:  
B.Com – Entrepreneurship  
B.Com – International Business  
BIB – Intl Marketing and Trade | Now open to students in:  
B.Com – all concentrations | No |
## BUSI Course Priority Access & Prerequisite List: Fall 2022 - Winter 2023

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| 4709 Strategic Management for International Business | • 4th year standing in B.Com IB concentration or BIB  
• Successful completion of all 2000- and 3000-level courses in the major requirement  
• B.Com students require 3995 to gain access | Precludes BUSI 4609 | Open to students in:  
B.Com – International Business  
BIB – all concentrations  
B.Com students require 3995 to gain access | No | No |
| 4710 International Ventures | • 3rd year standing  
• And BUSI 2702 or BUSI 3703 | | Open to students in:  
B.Com – International Business  
B.Com – Entrepreneurship  
BIB – all concentrations | No | Now open to students in all UG degree programs and Special Students |
| 4717 Managing Globalization in Emerging Economics | • 4th year standing  
• And ECON 1001, ECON 1002 or (ECON 1000) | Precludes BUSI 4902 | Open to students in:  
B.Com – International Business  
BIB – all concentrations | Now open to students in:  
B.Com – all concentrations  
Minor in Business  
Minor in Business for Eng | Now open to students in all UG degree programs and Special Students |
| 4800 Sprott Student Consulting II | • Permission of the School | | A Section: “Sprott Student Consulting Group”  
Registration in the SSCG section of BUSI 4800 requires departmental permission, Fourth Year Standing, successful completion of BUSI 1800, and a 6.50 CGPA.  
Please attempt to register in the course and submit a Registration Override Request on Carleton Central to request permission.  
I Section: “Innovation Hub: Project Delivery II”  
Requires permission of the department. Refer to [https://carleton.ca/innovationhub/experiential-learning-at-the-innovation-hub/](https://carleton.ca/innovationhub/experiential-learning-at-the-innovation-hub/) for details | No | No |
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<td>4810 Practicum in Business Creation</td>
<td>• BUSI 3820</td>
<td>Also listed as TIMG 5002</td>
<td>Open to students in: B.Com – Entrepreneurship Minor in Entrepreneurship</td>
<td>Now open to students in all UG degree programs</td>
<td>No</td>
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| 4904 Directed Studies I | • 4th year standing  
• Restricted to B.Com or BIB  
• Permission of the Sprott School of Business | | Departmental Permission required – visit [https://sprott.carleton.ca/directed-studies-busi-4904-busi-4905/](https://sprott.carleton.ca/directed-studies-busi-4904-busi-4905/) for application details | No | No |
| 4905 Directed Studies II | • 4th year standing  
• Restricted to B.Com or BIB  
• Permission of the Sprott School of Business | | Departmental Permission required – visit [https://sprott.carleton.ca/directed-studies-busi-4904-busi-4905/](https://sprott.carleton.ca/directed-studies-busi-4904-busi-4905/) for application details | No | No |
| 4906 Research Project in Business | • 4th year standing  
• Restricted to B.Com or BIB  
• Permission of the Sprott School of Business | | Departmental Permission required – visit [https://sprott.carleton.ca/registration/](https://sprott.carleton.ca/registration/) for application details | No | No |
| 4995 Employability Passport IV | • 4th year standing | | Open to 4th year students in: B.Com – all concentrations | No | No |