# BUSI Course Priority Access & Prerequisite List: Fall 2021 - Winter 2022

Last Updated June 4, 2021

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<tr>
<td><strong>1001 Principles of Financial Accounting</strong></td>
<td>• 2nd year standing</td>
<td>Precludes BUSI 1003 and BUSI 1004</td>
<td>Open to students in all programs except BCom and BIB Exception: Actuarial Science students may submit a Registration Override to waive Year Standing</td>
<td>N/A</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>1002 Management Accounting</strong></td>
<td>• BUSI 1001 • 2nd year standing</td>
<td>Precludes BUSI 1003 and BUSI 1005</td>
<td>Open to students in all programs except BCom and BIB Exception: Actuarial Science students may submit a Registration Override to waive year standing</td>
<td>N/A</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>1003 Survey of Accounting</strong></td>
<td>• Open to students in all programs except BCom, BIB, and B.Econ: Financial Econ</td>
<td>Precludes BUSI 1001, BUSI 1002, BUSI 1004, and BUSI 1005 No credit for BCom, BIB, or B.Econ</td>
<td>Open to students in all programs except BCom, BIB, and B.Econ: Financial Econ</td>
<td>N/A</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>1004 Financial Accounting for Business Students</strong></td>
<td>• Restricted to students in BCom and BIB • BUSI 1800 or BUSI 1701</td>
<td>Precludes BUSI 1001 and BUSI 1003</td>
<td>Open to students in: BCom – all concentrations BIB – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td><strong>1005 Managerial Accounting for Business Students</strong></td>
<td>• Restricted to students in BCom and BIB • BUSI 1001 or BUSI 1004</td>
<td>Precludes BUSI 1002 and BUSI 1003</td>
<td>Open to students in: BCom – all concentrations BIB – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td><strong>1402 Introduction to Business Information and Communication Technologies</strong></td>
<td>• Open to students in all programs</td>
<td></td>
<td>Open to all students in all programs</td>
<td>N/A</td>
<td>Yes</td>
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<td>1701 Introduction to International Business</td>
<td>• Restricted to students in BIB</td>
<td>Precludes BUSI 2701 and BUSI 2703</td>
<td>Open to students in: BIB – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>1800 Introduction to Business</td>
<td>• Restricted to students in BCom with first-year or second-year standing</td>
<td></td>
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</table>
| 1995 Employability Passport I | • Mandatory non-credit course for first year BCom students  
• BCom students must complete this course to gain access to BUSI courses requiring second year standing. | | | No | No |
| 2001 Intermediate Accounting I | • BUSI 1001 or BUSI 1004 with min. C grade  
• BUSI 1002 or BUSI 1005 with min. C grade | | A/B/C Section(s): Open to students in: BCom – Accounting  
BCom – Finance  
R Section Open to students in all programs | A/B/C section(s) Now open to all students in all programs | Yes |
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<td><strong>2002 Intermediate Accounting II</strong></td>
<td>• BUSI 2001 with min C grade and • BUSI 2504 or BUSI 2503 min C grade</td>
<td>Precludes BUSI 2506</td>
<td>Open to all students in all programs</td>
<td>N/A</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>2005 Income Tax Fundamentals</strong></td>
<td>• BUSI 1001 or BUSI 1004 with min C grade</td>
<td>Precludes BUSI 3005 and BUSI 4005.</td>
<td>Open to students in all programs except BCom Accounting</td>
<td>N/A</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>2101 Organizational Behaviour</strong></td>
<td>• Restricted to students in BCom • Second year standing • BUSI 1995</td>
<td>Precludes BUSI 2121 and BUSI 2702 and BUSI 3602</td>
<td>BCom – all concentrations. <strong>BCom Students require 1995 to gain access</strong></td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td><strong>2121 Introduction to Organizational Behaviour</strong></td>
<td>• 2nd year standing</td>
<td>Precludes BUSI 2101 and BUSI 2702 and BUSI 3602</td>
<td>Open to students in: Minor Arts Management MIB • MIB for Engineering Minor in Entrepreneurship B.C.S Management and Business Systems Stream</td>
<td>Now open to students in all programs except BCom, BIB, and BPAPM</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>2204 Basic Marketing</strong></td>
<td>• Open to students in all programs except for BCom and BIB</td>
<td>Precludes BUSI 2208 and BIT 2002</td>
<td>Open to students in: Minor Arts Mgmt Minor in Business Minor in Business for Eng Minor in Entr BID BPAPM - Strat. Public Opin. &amp; Pol. Analysis BPAPM – Comm &amp; Pol Studies B.Sc. Food Science and Nutrition B.C.S Management and Business Systems Stream</td>
<td>Now open to all students in all programs except BCom and BIB</td>
<td>Yes</td>
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<td>2208 Introduction to Marketing</td>
<td>• Restricted to students in BCom and BIB • BUSI 1004, ECON 1001, ECON 1002 or (ECON 1000), and one of BUSI 1701, PSYC 1002, SOCI 1005</td>
<td>Precludes BUSI 2204</td>
<td>Open to students in: BCom – all concentrations. BIB – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>2301 Introduction to Operations Management</td>
<td>• 2nd year standing • BCom students require BUSI 1995</td>
<td>Precludes BUSI 3300</td>
<td>Open to students in: BCom – all concentrations. BIB – all concentrations MiB for Eng B.C.S Management and Business Systems Stream BCom students require BUSI 1995 to gain access</td>
<td>Now open to students in: Minor Arts Mgmt Minor in Business</td>
<td>No</td>
</tr>
<tr>
<td>2402 Business Application Development</td>
<td>• 2nd year standing • BCom students require BUSI 1995 to gain access</td>
<td>Precludes COMP 1006 and COMP 1406.</td>
<td>Open to students in: BCom – Finance BCom – IS BCom students require BUSI 1995 to gain access Minor in Computer Science students note that this course precludes COMP 1006</td>
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<td>Yes</td>
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<td>2503 Introduction to Finance</td>
<td>• 2nd year standing, ECON 3050. No credit for students in BCom or BIB</td>
<td>Precludes BUSI 2504 and ECON 3050. No credit for students in BCom or BIB</td>
<td>Open to all students in: Acc Post-Bacc Diploma Minor Arts Mgmt Minor in Business MiB for Eng B.C.S Management and Business Systems Stream</td>
<td>Open to students in all programs except BCom and BIB</td>
<td>Yes</td>
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<tr>
<td>2504 Business Finance I</td>
<td>• ECON 1001, ECON 1002 or (ECON 1000) or ECOR 3800 And BUSI 1002 or BUSI 1005</td>
<td>Precludes BUSI 2503</td>
<td>Open to students in: BCom – all concentrations. BIB – all concentrations B.Econ – Fin Econ BMath – Statistics: Conc in Actuarial Science BCS ERTH conc Fin &amp; Res Val</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>2505 Business Finance II</td>
<td>• BUSI 1002 or 1005 with min C grade And BUSI 2504 with min C grade And MATH 1009 with min C grade And ECON 1001 and ECON 1002 or (ECON 1000) with min C grade</td>
<td></td>
<td>Open to students in: BCom – Accounting BCom – Finance BIB – Global Fin Mgmt and Sys BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&amp;Res Val B Econ Fin Econ Acc Post-Bacc Diploma if BUSI 2504 complete</td>
<td></td>
<td>No</td>
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Now open to students in: BCom – all concentrations BIB – all concentrations
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<td>2506 Financial Statement Analysis</td>
<td>• BUSI 2504 with min C grade</td>
<td>Precludes BUSI 2002</td>
<td>Open to students in: BCom - all concentrations except Accounting BIB - all concentrations</td>
<td>No</td>
<td>Yes</td>
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<td>2601 Business Law</td>
<td>Open to students in all programs, with priority to BCom students.</td>
<td></td>
<td>Open to students in: BCom – all concentrations.</td>
<td>Now open to students in all programs</td>
<td>Yes</td>
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<td>2701 Fundamentals of International Business for Business Students</td>
<td>• Restricted to students in BCom • BUSI 1800</td>
<td>Precludes BUSI 1701 and BUSI 2703</td>
<td>BCom – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>2702 Introduction to International Management</td>
<td>• 2nd year standing in BIB • BUSI 1701</td>
<td>Precludes BUSI 2101, BUSI 2121, and BUSI 3602.</td>
<td>BIB - all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>2703 Introduction to International Business</td>
<td>• 2nd year standing</td>
<td>Precludes BUSI 2701, BUSI 1701</td>
<td>Open to students in all programs except BCom and BIB</td>
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| 2800 Entrepreneurship    | • 2nd year standing  
  • BCom students require BUSI 1995  | Open to students in:  
  BCom – all concentrations  
  **BCom students require BUSI 1995 to gain access**  | Now open to students in all programs  | No  | No  |
| 2995 Employability Passport II | • 2nd year standing in BCom  
  • BUSI 1995  
  This is a mandatory non-credit course for second-year BCom students.  
  Students must complete this course to get access to BUSI courses requiring third year standing.  | Open to 2nd year students in:  
  BCom – all concentrations  | | No  | No  |
| 3001 Accounting for Business Combinations | • BUSI 2002 with a min C-grade  | A Section  
  Open to students in:  
  BCom – Accounting  
  BCom – Finance  
  R Section  
  Open to students in all programs  | A Section  
  Now open to students in all programs  
  R section open to all students in all programs  | Yes  | Yes  |
| 3005 Taxation I | • BUSI 2001 with min C-grade  
  Precludes BUSI 2005  | Open to students in:  
  BCom – Accounting  | Now open to students in:  
  BCom - all concentrations  
  BIB - all concentrations  | Yes  | Yes  |
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<th>CrossListings</th>
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<td>3007 Auditing I</td>
<td>• BUSI 2001</td>
<td>Precludes BUSI 4007</td>
<td>A Section &lt;br&gt; Open to students in: &lt;br&gt; BCom – Accounting &lt;br&gt; R Sections &lt;br&gt; Open to students in all programs</td>
<td>Section A &lt;br&gt; Now open to students in all programs</td>
<td>Yes</td>
<td>Yes</td>
<td></td>
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<tr>
<td>3008 Intermediate Management Accounting and Control</td>
<td>• BUSI 1002 or BUSI 1005 with min C- grade</td>
<td>Section A &lt;br&gt; Open to students in: &lt;br&gt; BCom – Accounting &lt;br&gt; Section R &lt;br&gt; Open to students in all programs</td>
<td>Section A &lt;br&gt; Now open to students in all programs</td>
<td></td>
<td>Yes</td>
<td>Yes</td>
<td></td>
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<tr>
<td>3040 Data Analytics and Information Systems for Accounting</td>
<td>BUSI 2400 and BUSI 3007 with a min grade of C- or higher</td>
<td>Open to students in BCom Accounting</td>
<td>Now open to students in: &lt;br&gt; BCom all concentration &lt;br&gt; BIB all concentrations &lt;br&gt; Sprott Minors</td>
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| 3102 Introduction to Human Resources Management | - 2nd year standing  
- BCom students require 1995  
- And one of: BUSI 2101 or BUSI 2702 or BUSI 3602 or BUSI 2121 or PSYC 2801 | | Open to students in:  
BCom – all concentrations  
BIB – all concentrations  
BPAPM – Social Policy  
BPAPM – Public Policy & Admin  
**BCom students require BUSI 1995 to gain access** | Now open to students in:  
Minor in Arts Management  
BCS (Mgmt & Bus Syst Stream)  
Minor in HRM | **No** |
| 3103 Introduction to Organization Theory | - 2nd year standing  
- BCom students must have 1995 to gain access  
- And one of: BUSI 2101 or BUSI 2121 or BUSI 2702, or PSYC 2801 | | Open to students in:  
BCom – all concentrations  
BIB- all concentrations  
BCS (Mgmt & Bus Syst Stream)  
**Second year BCom students require BUSI 1995 to gain access** | Now open to students in:  
Minor in Business for Eng  
Minor in HRM | **No** |
| 3104 Managing Individual Performance | - One of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801 with min C grade. | | Open to students in:  
BCom – Management | Now open to students in:  
BCom - all concentrations  
Minor in Arts Mgmt  
BIB - all concentrations  
Minor in HRM | **Yes** |
| 3105 Managing & Motivating Teams | - One of: BUSI 2101, BUSI 2121, BUSI 2702 or PSYC 2801 with min C grade. | | Open to students in:  
BCom – Management | Now open to students in:  
BCom - all concentrations  
Minor in Arts Mgmt  
BIB - all concentrations  
Minor in HRM | **Yes** |
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<td>3106 Managing Conflict and Negotiation</td>
<td>• One of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801 with min C-grade</td>
<td>Open to students in: BCom - Management BIB - Intl Strat &amp; HRM</td>
<td>Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Arts Mgmt Minor in HRM</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>3119 Sustainability and the Role of Business</td>
<td>• 3rd year standing • BCom students must have 2995 to gain access</td>
<td>Open to students in: BCom - Management concentration BIB - Intl Strat &amp; HRM concentration BCom students must have 2995 to gain access</td>
<td>Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Arts Mgmt Minor in Business BPAPM Public Policy &amp; Admin (Environmental and Sustainable Energy)</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>3204 Digital Marketing</td>
<td>• BUSI 2204 or BUSI 2208 with min C-grade</td>
<td>Open to students in: BCom - Marketing BIB - Intl Marketing &amp; Trade</td>
<td>Now open to students in: BCom - all concentrations BIB - all concentrations Minor Arts Mgmt* Minor in Business</td>
<td>Yes</td>
<td></td>
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<tr>
<td>3205 Marketing Communications</td>
<td>• BUSI 2204 or BUSI 2208 with min C-grade</td>
<td>Open to students in: BCom - Marketing BIB - Intl Marketing &amp; Trade BPAPM - Strat. Public Opin. &amp; Pol. Analysis BPAPM - Comm &amp; Pol Studies</td>
<td>Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Business Minor Arts Mgmt BPAPM</td>
<td>Yes</td>
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<tr>
<td>3207 Marketing Research</td>
<td>• BUSI 2204 or BUSI 2208 with min C-grade • And STAT 2607 with min C-grade</td>
<td>Precludes BUSI 3100</td>
<td>Open to students in: BCom - Marketing BIB - Intl Marketing &amp; Trade BPAPM - Strat. Public Opin. &amp; Pol. Analysis BPAPM - Comm &amp; Pol Studies</td>
<td>Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Business</td>
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| 3209 Consumer Behaviour    | • 3rd year standing  
• BCom students must have 2995 to gain access  
• BUSI 2204 or BUSI 2208 with min C grade | Precludes BUSI 4206 | Open to students in:  
BCom – Marketing  
BIB – Intl Marketing & Trade  
BCom students must have 2995 to gain access | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor HRM | Yes | BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor HRM |
| 3301 Supply Chain Fundamentals | • 2nd year standing  
• BCom students must have 1995 to gain access  
• And BUSI 2301 with min C grade  
• And STAT 2606 with min C grade | Precludes BUSI 4303 | Open to students in:  
BCom - all concentrations  
BIB - all concentrations  
BCom students require BUSI 1995 to gain access | No | Yes | BCom - all concentrations  
BIB - all concentrations  
BCom students require BUSI 1995 to gain access |
| 3305 Logistics and Transportation | • 3rd year standing  
• BCom students must have 2995 to gain access  
• And BUSI 2301 with min C grade  
• And STAT 2606 with min C grade | | Open to students in:  
BCom - all concentrations  
BIB - all concentrations  
BCom students must have 2995 to gain access | No | Yes | BCom - all concentrations  
BIB - all concentrations  
BCom students must have 2995 to gain access |
<table>
<thead>
<tr>
<th>BUSI Course Number &amp; Title</th>
<th>Required Prerequisite(s) (prereq waivers can be submitted <a href="#">HERE</a>)</th>
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</table>
| 3309 Project Management   | • 3rd year standing  
• BCom students must complete 2995 to gain access  
• And BUSI 2301  
• And STAT 2606 or ECOR 2050  | Precludes BUSI 4308         | Open to students in: BCom – all concentrations  
Note: Section E (winter 2022) This section will be a pilot for a new format – flipped classroom, simulation, cases, projects, and other hands-on opportunities  
BCom students must have completed BUSI 2995 to gain access  | No                                                                 | No                                                                 |
| 3400 Data and Information Management | • BUSI 2400 with min C grade  | Precludes COMP 3005         | Open to students in: BCom – Finance  
BCom – IS  
BCom – Supply Chain  
Minor in Computer Science students note that this course precludes COMP 3005  | Yes                                                                 | Yes                                                                 |
| 3402 Systems Analysis & Design | • BUSI 2400, COMP 2404 or SYSC 2004 with min C grade  | Precludes SYSC 3100, BUSI 3403, and BUSI 3404 | Open to students in: BCom – Finance  
BCom – IS  
BCom – Supply Chain  
BCS - Mgmt & Bus Syst Stream  | Yes                                                                 | Yes                                                                 |
| 3405 Enterprise Architecture | • BUSI 2400 with min C-grade  
• And BUSI 3103 with min C-grade  | Precludes SYSC 3100, BUSI 3403, and BUSI 3404 | Open to students in: BCom – IS  
BCS - Mgmt & Bus Syst Stream  | Yes                                                                 | Yes                                                                 |
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<tr>
<td>3500 Applied Corporate Finance</td>
<td>• BUSI 2505 with min C+ grade&lt;br&gt;• And STAT 2606 with min C- grade&lt;br&gt;• And ECON 2009 with min C+ grade</td>
<td>Open to students in: BCom – Finance&lt;br&gt;BIB – Global Fin Mgmt and Sys&lt;br&gt;BMath – Statistics: Conc in Actuarial Science&lt;br&gt;BSc ERTH conc Fin&amp;Res Val&lt;br&gt;B Econ: Fin Econ</td>
<td>Now open to students in: BCom – all concentrations&lt;br&gt;BIB – all concentrations</td>
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<td>Yes</td>
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<tr>
<td>3502 Investments</td>
<td>• BUSI 2505 with min C+ grade&lt;br&gt;• And STAT 2606 with min C- grade&lt;br&gt;• And ECON 2009 with min C+ grade</td>
<td>Open to students in: BCom – Finance&lt;br&gt;BIB – Global Fin Mgmt and Sys&lt;br&gt;BMath – Statistics: Conc in Actuarial Science&lt;br&gt;BSc ERTH conc Fin&amp;Res Val&lt;br&gt;B Econ: Fin Econ</td>
<td>Now open to students in: BCom – all concentrations&lt;br&gt;BIB – all concentrations</td>
<td></td>
<td>Yes</td>
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<tr>
<td>3512 Derivatives</td>
<td>• BUSI 2505 with min C+ grade&lt;br&gt;• And STAT 2606 with min C- grade&lt;br&gt;• And ECON 2009 with min C+ grade</td>
<td>Precludes BUSI 4512</td>
<td>Open to students in: BCom – Finance&lt;br&gt;BIB – Global Fin Mgmt and Sys&lt;br&gt;BMath – Statistics: Conc in Actuarial Science&lt;br&gt;BSc ERTH conc Fin&amp;Res Val&lt;br&gt;B Econ: Fin Econ</td>
<td>Now open to students in: BCom – all concentrations&lt;br&gt;BIB – all concentrations</td>
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<td>3600 Entrepreneurial Strategies</td>
<td>• BUSI 2800 with min C-grade</td>
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<td>Open to students in: BCom – Entrepreneurship Minor in Entrepreneurship BCS (Mgmt &amp; Bus Syst Stream)</td>
<td></td>
<td>Yes</td>
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<tr>
<td>3602 Organizational Systems Design</td>
<td>• 3rd year standing in BPAPM program</td>
<td>Precludes BUSI 2101, BUSI 2121, and BUSI 2702. No credit for students in BCom or BIB</td>
<td>Open to students in: BPAPM – all concentrations</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>3611 Managing the Family Enterprise</td>
<td>• 3rd year standing • BCom students must have 2995 to gain access • And BUSI 1005 or BUSI 1002 • And BUSI 2101 or BUSI 2121 or BUSI 2702</td>
<td></td>
<td>Open to students in: BCom – all concentrations BIB – all concentrations BCom students must have 2995 to gain access</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>3629 Corporate Governance and Strategy</td>
<td>• Enrollment in the PBDA • Or BUSI 1001 and BUSI 1002</td>
<td>Precludes BUSI 4609 and BUSI 4709</td>
<td>Open to students in: Acc Post-Bacc Diploma</td>
<td></td>
<td>Yes</td>
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<tr>
<td>BUSI 3700 Cross-Cultural Communication</td>
<td>• Restricted to BIB students on exchange</td>
<td>BIB students by departmental permission</td>
<td></td>
<td>No</td>
<td></td>
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<tr>
<td>BUSI 3701 Practicum in International Business</td>
<td>• Third year standing in BIB and permission of the School</td>
<td>BIB students by departmental permission</td>
<td></td>
<td>No</td>
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</table>
| BUSI Course Number & Title | Required Prerequisite(s)  
(prereq waivers can be submitted [HERE](#)) | Preclusions & CrossListings | Priority Access 1 (Commerce/BIB students)  
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<tr>
<td>BUSI 3207 Practicum in International Business II</td>
<td>• Third year standing in BIB and permission of the School</td>
<td>BIB students by departmental permission</td>
<td>No</td>
<td>No</td>
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</tbody>
</table>
| 3703 International and Comparative Management | • 2nd year standing  
• BCom students must have 1995 to gain access  
• And BUSI 2101 or BUSI 2702 with grade of C or higher. | Open to students in:  
BCom – International Business  
BIB – all concentrations  
BPAPM – International Studies  
BCom students require BUSI 1995 to gain access | Now open to students in:  
BCom – all concentrations  
Minor in Business | Yes |
| 3704 The Environment of International Business | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 2101 or BUSI 2702 with grade of C or higher  
• And ECON 1000 Or (ECON 1001 And ECON 1002) with min C-. | Open to students in:  
BCom – International Business  
BIB – all concentrations  
BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations  
Minor in Business | Yes |
| 3705 International Buyer Behaviour | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 2204 or BUSI 2008  
• And BUSI 2702 or BUSI 3703 | Open to students in:  
BCom – International Business  
BIB – all concentrations  
BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations | Yes |
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<tr>
<th>BUSI Course Number &amp; Title</th>
<th>Required Prerequisite(s) (prereq waivers can be submitted <a href="https://calendar.carleton.ca/undergrad/courses/BUSI/">HERE</a>)</th>
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| BUSI 3706 International Business Negotiations | • 2nd year standing  
• BCom students require 1995 to gain access  
• One of: BUSI 2701 or BUSI 2702 with min C-grade | Open to students in:  
BCom – International Business  
BCom – Supply Chain  
BIB – all concentrations  
**BCom students require BUSI 1995 to gain access** | Open to students in:  
BCom – International Business  
BCom – Supply Chain  
BIB – all concentrations  
**BCom students require BUSI 1995 to gain access** | Open to students in:  
BCom – all concentrations  
BPAPM – Development Policy Studies (Global Economic Relations) | Yes |
| BUSI 3810 Business Development | • BUSI 2800 with min C-grade | Open to students in:  
BCom – Entrepreneurship  
Minor in Entrepreneurship  
Minor in Arts Management | Now open to students in all programs | | Yes |
| BUSI 3820 Practicum in Business Design | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 2800 with min C-grade | Open to students in:  
BCom – Entrepreneurship  
Minor in Entrepreneurship  
Minor in Arts Management  
**BCom students require 2995 to gain access** | Now open to students in all programs | | Yes |
| BUSI 3995 Employability Passport III | • 3rd year standing  
• And BUSI 2995 | Open to 3rd year students in:  
BCom – all concentrations | | No | No |
| BUSI 4005 Taxation II | • BUSI 3005 with min C-grade | Precludes BUSI 2005 | Open to students in:  
BCom – Accounting | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
## BUSI Course Priority Access & Prerequisite List: Fall 2021 - Winter 2022

Last Updated June 4, 2021

Note: For the most accurate and updated information please confirm all course prerequisites in the Undergraduate Calendar, [https://calendar.carleton.ca/undergrad/courses/BUSI/](https://calendar.carleton.ca/undergrad/courses/BUSI/)

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<td>4008 Advanced Management Accounting and Control</td>
<td>• BUSI 3008 with min C-grade</td>
<td>A Section Open to students in: BCom - Accounting R Section Open to students in all programs</td>
<td>Section A Now open to students in all programs Section R Open to all students in all programs</td>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>4104 Strategic Human Resources Management</td>
<td>• BUSI 3102 with min C-grade • And BUSI 3103 with min C-grade</td>
<td>Open to students in: BCom — Management BIB - Intl Strat &amp; HRM</td>
<td></td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in HRM</td>
<td>Yes</td>
</tr>
<tr>
<td>4105 Managing Change</td>
<td>• 3rd year standing • BCom student require 2995 to gain access • And one of: BUSI 2101, BUSI 2702, PSYC 2801 C- or BUSI 3602 with min C-grade</td>
<td>Open to students in: BCom — Management BCom – Entrepreneurship BIB – Intl Strat &amp; HRM Minor in Business for Eng BPAPM – Social Policy BPAPM – Public Policy &amp; Admin</td>
<td>BCom students require 2995 to gain access</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business Minor in HRM</td>
<td>Yes</td>
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<td>BUSI Course Number &amp; Title</td>
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| 4111 Training and Development | ● 3rd year standing  
 ● BCom students require 2995 to gain access  
 ● BUSI 2101, BUSI 2121, or BUSI 2702 with min B-grade  
 ● and permission of the Sprott School of Business | Departmental Permission required – visit [sprott.carleton.ca/registration](https://sprott.carleton.ca/registration) for application details.  
 **BCom students require 2995 to gain access** | No | No |
| 4112 Organizational Leadership | ● 3rd year standing  
 ● BCom students require 2995 to gain access  
 ● And one of: BUSI 2101, BUSI 2702, PSYC 2801 C- or BUSI 3602 with min C-grade | Open to students in:  
 BCom – Management  
 BIB - Intl Strat & HRM  
 **BCom students require 2995 to gain access** | Now open to students in:  
 BCom – all concentrations  
 BIB – all concentrations  
 Minor in Business  
 Minor HRM  
 Minor in Arts Management  
 BPAPM – Public Policy & Admin | Yes |
| 4117 Creative Thinking | ● 3rd year standing  
 ● BCom students require 2995 to gain access  
 ● One of: BUSI 2101 or BUSI 2702 with min C-grade  
 ● And permission of the Sprott School of Business | BCom – Management  
 BCom – Entrepreneurship  
 BIB – Strategy & HRM  
 Departmental Permission required – visit [sprott.carleton.ca/registration](https://sprott.carleton.ca/registration) for application details.  
 **BCom students require 2995 to gain access** | BCom- All concentrations  
 BIB - all concentrations  
 Minor Arts Mgmt  
 Departmental Permission required – visit [sprott.carleton.ca/registration](https://sprott.carleton.ca/registration) for application details. | No |
| 4129 Managing the Arts | ● 3rd year standing  
 ● Com students require 2995 to gain access | Open to students in:  
 BCom – all concentrations  
 Minor in Arts Mgmt  
 BIB – all concentrations  
 **BCom students require 2995 to gain access** | Now open to all students in all programs | Yes |
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<td>4201 Marketing Metrics</td>
<td>• BUSI 1005</td>
<td></td>
<td>BCom – all concentrations</td>
<td>No</td>
<td>Yes</td>
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<td>• And BUSI 2208</td>
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<td>BIB – all concentrations</td>
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<td>Minor in Entrepreneurship</td>
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<td>Minor Arts Mgmt</td>
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<td>Minor in Business</td>
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<tr>
<td>4203 Marketing in Not-for-Profit Organizations</td>
<td>• 3rd year standing</td>
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<td>Open to students in:</td>
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<td>BCom students require 2995 to gain access</td>
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<tr>
<td>4205 International Marketing Strategy</td>
<td>• 3rd year standing</td>
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<td>Open to students in:</td>
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● BCom students require 2995 to gain access  
● And BUSI 2208 with min C grade  
● And BUSI 3205 or BUSI 3207 with min C grade | | Open to students in:  
BCom – Marketing  
BIB - Intl Marketing & Trade concentration  
**BCom students require 2995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business | Yes |
| 4209 Consumer Culture Theory | ● 3rd year standing  
● BCom students require 2995 to gain access  
● And BUSI 3209 with min C grade | | Open to students in:  
BCom – Marketing  
**BCom students require 2995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4229 Marketing in Arts and Culture | ● 3rd year standing  
● BCom students require 2995 to gain access  
● BUSI 2204 or BUSI 2208 with min C grade | | Open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor Arts Mgmt  
**BCom students require 2995 to gain access** | Now open to students in:  
B.Music  
BA Art History  
BJournalism  
BCommun  
BA Film Studies  
BiD  
BArchitecture | No |
| 4302 Management of Quality | ● 3rd year standing  
● BCom students require 2995 to gain access  
● BUSI 2301 with min C grade  
● STAT 2606 with min C-grade | | Open to students in:  
BCom – Supply Chain  
**BCom students require 2995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4304 Procurement and Contracting | ● 3rd year standing  
● BCom students require 2995 to gain access  
● BUSI 2301 with min C grade | | Open to students in:  
BCom – all concentrations  
BIB – all concentrations  
**BCom students require 2995 to gain access** | No | Yes |
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| 4331 E-Supply Chain Technology and Management | - 3rd year standing  
- BCom students require 2995 to gain access  
- And BUSI 2301 with min C grade  
- And BUSI 2402 with min C grade | Precludes BUSI 4431 | Open to students in:  
BCom – all concentrations  
BIB – all concentrations  
BCom students require 2995 to gain access | | Yes |
| 4400 IS Strategy, Management and Acquisition | - 4th year standing  
- BCom students require 3995 to gain access  
- And BUSI 2400 min C grade  
- And BUSI 3103 or BUSI 3602 with min C grade | | Open to students in:  
BCom – all concentrations  
BIB – all concentrations  
BPAPM - Comm. Info Tech BPAPM – Public Policy & Admin  
BCom students require 3995 to gain access | Now open to students in:  
Minor in Business  
All BCS programs | Yes |
| 4404 IT Infrastructure | - 3rd year standing  
- BCom students require 2995 to gain access  
- And BUSI 2400 with min C grade | | Open to students in:  
BCom – IS  
BPAPM - Comm. Info Tech  
BPAPM – Comm & Pol Studies  
BCom students require 3995 to gain access | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
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</table>
| 4406 Business Analytics   | ● 3rd year standing  
● BCom students require 2995 to gain access  
● And BUSI 2400 with min C grade | Open to students in:  
BCom – IS  
BCom – Supply Chain  
BECOH – Data Science (submit override)  
BCom students require 2995 to gain access | Now open to students in:  
BIB – all concentrations  
All BCS programs |  
Yes |
| 4408 Social Analytics    | ● 3rd year standing  
● BCom students require 2995 to gain access  
● And BUSI 2400  
● And BUSI 2208  
● And STAT 2607 | Open to students in:  
BCom – IS  
BCom – Marketing  
BCom – Supply Chain  
BECOH – Data Science (submit override)  
BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations |  
Yes |
### BUSI Course Priority Access & Prerequisite List: Fall 2021 - Winter 2022

Last Updated: June 4, 2021

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| 4500 Advanced Corporate Finance | - 4th year standing  
- BCom students require 3995 to gain access  
- And BUSI 3500 with min C-grade  
- And BUSI 3502 with min C-grade  
- And BUSI 3512 with min C-grade  
- And STAT 2607 with min C-grade | Open to students in:  
BCom – Finance  
BSc ERTH conc Fin&Res Val  
BEcon: Fin Econ  

**BCom students require 3995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4502 Portfolio Management | - 4th year standing  
- BCom students require 3995 to gain access  
- And BUSI 3500 with min C-grade  
- And BUSI 3502 with min C-grade  
- And BUSI 3512 with min C-grade  
- And STAT 2607 with min C-grade | Open to students in:  
BCom – Finance  
BEcon: Fin Econ  

**BCom students require 3995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4503 Applied Portfolio Management | - BUSI 3502  
- And Permission of the Sprott School of Business | Departmental Permission required – visit [sprott.carleton.ca/registration](http://sprott.carleton.ca/registration) for application details. | | No |
| 4504 International Finance | - BUSI 2505 with min C-grade | Precludes BUSI 3504 and BUSI 3505 | Open to students in:  
BCom – Finance  
BIB – Global Finl Mgmt and Sys  

Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
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| 4505 Global Financial Markets and institutions    | ● BUSI 2505 with min C+ grade  
● And STAT 2606 with min C- grade  
● And ECON 2009 with min C- grade | Open to students in:  
BCom – Finance  
BIB – Global Finl Mgmt and Sys | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |  |
| 4510 Mergers and Acquisitions                     | ● BUSI 3500  with min C- grade  
● And BUSI 3502 with min C- grade  
● And STAT 2607 with min C- grade | Open to students in:  
BCom – Finance  
BIB – Global Finl Mgmt and Sys  
BSc ERTH conc Fin&Res Val | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |  |
| 4511 Fixed Income Analysis                        | ● BUSI 3502 with min C- grade  
● And BUSI 3512 with min C- grade  
● And STAT 2607 with min C- grade | Open to students in:  
BCom – Finance  
BIB – Global Finl Mgmt and Sys | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |  |
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</table>
| 4601 Business Ethics                          | • 4th year Standing  
• BCom students require 3995 to gain access | Precludes BUSI 4705         | Open to students in BCom, all concentrations, except International Business  
BCom students require 3995 to gain access | No                                                                | No                                                                  |
| 4607 Management of Technology and Innovation  | • 3rd year standing  
• BCom students require 2995 to gain access  
• BUSI 2204 or BUSI 2208 with min C-grade  
• BUSI 3103 with min C-grade | Open to students in:  
BCom – Entrepreneurship  
BCom – IS  
BCom – Supply Chain  
BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
BPAPM Public Policy & Admin (Environmental and Sustainable Energy) | Yes                                                                | Yes                                                                  |
## BUSI Course Priority Access & Prerequisite List: Fall 2021 - Winter 2022

Last Updated June 4, 2021

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| 4608 Canadian Business History | • 4th year standing in BCom or BIB  
• BCom students require BUSI 3995 to gain access | Open to students in: BCom – all concentrations BIB – all concentrations  
**BCom students require 3995 to gain access** | No | No | |
| 4609 Strategic Management | • 4th year standing in BCom or BIB  
• BCom students require 3995 to gain access  
• And successful completion of all 2000 & 3000 level courses in the major requirements | Precludes BUSI 4709 | Open to students in BCom, all concentrations, except International Business  
**BCom students require 3995 to gain access** | N/A | No |
| 4705 Ethics and Cross-cultural Interaction | • 4th year standing in BCom:IB or BIB  
• BCom students require 3995 to gain access  
• And BUSI 2702 or BUSI 3703. | Precludes BUSI 4601 | Open to students in: BCom – International Business BIB – all concentrations  
**BCom students require 3995 to gain access** | No | No |
| 4706 International Human Resource Management | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 3102  
• And BUSI 2702 or BUSI 3703 | Open to students in: BCom – International Business BIB – Intl Strat & HRM  
**BCom students require 2995 to gain access** | Now open to students in: BCom – all concentrations BIB – all concentrations | Yes | |
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| 4707 Regionalism and Globalization | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 2701 or BUSI 2702 | Open to students in:  
BCom – International Business  
BIB – all concentrations  
BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations  
Minor in Business | | Yes |
| 4708 International Expansion and Operations | • 4th year standing  
• BCom students require 3995 to gain access  
• And BUSI 2702 or BUSI 3703 | Open to students in:  
BCom – Entrepreneurship  
BCom – International Business  
BCom students require 3995 to gain access | Now open to students in:  
BCom – all concentrations | | No |
| 4709 Strategic Management for International Business | • 4th year standing in BCom IB concentration or BIB  
• BCom students require 3995 to gain access  
• And successful completion of all 2000- and 3000-level courses in the major requirement | Precludes BUSI 4609 | Open to students in:  
BCom – International Business  
BIB – all concentrations  
BCom students require 3995 to gain access | | No |
| 4710 International New Ventures | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 2702 or BUSI 3703 | Open to students in:  
BCom – International Business  
BCom – Entrepreneurship  
BIB – all concentrations  
BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | | Yes |
### BUSI Course Priority Access & Prerequisite List: Fall 2021 - Winter 2022

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| 4717 Managing Globalization in Emerging Economics | ● 4th year standing  
 ● BCom students require 3995 to gain access  
 ● And ECON 1001, ECON 1002 or (ECON 1000) | Precludes BUSI 4902 | Open to students in:  
 BCom – International Business  
 BIB – all concentrations  
 BCom students require 3995 to gain access | Now open to students in:  
 BCom – all concentrations  
 Minor in Business  
 Minor in Business for Eng. | Yes |
| 4719 Practicum in International Business | ● 3rd year standing in BCom: IB  
 ● BCom students require 2995 to gain access  
 ● And Permission of the Sprott School of Business | Departmental Permission required – visit [sprott.carleton.ca/registration](http://sprott.carleton.ca/registration) for application details.  
 BCom students require 2995 to gain access | | | No |
| 4800 Sprott Student Consulting | ● Permission of the School | Registration is only permitted to approved students visit [www.sprott.carleton.ca/registration](http://www.sprott.carleton.ca/registration) | | | No |
### BUSI Course Priority Access & Prerequisite List: Fall 2021 - Winter 2022

Last Updated June 4, 2021

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<td>4810 Practicum in Business Creation</td>
<td>• BUSI 3820</td>
<td>Open to students in: BCom – Entrepreneurship Minor in Entrepreneurship</td>
<td>Now open to students in all programs</td>
<td></td>
<td>No</td>
</tr>
</tbody>
</table>
| 4901 A Topics in Business Studies I, Personal Selling, Winter 2022 | • BUSI 2204 or BUSI 2208 with a C- grade  
• Restricted to BCom, BIB, Sprott Minors | BCom, all concentrations BIB, all concentrations | | Sprott Minors | No |
| 4901 B Topics in Business Studies I, Marketing and Sustainability, Winter 2022 | • 3rd year standing  
• Restricted to BCom, BIB  
• BCom students require 2995 to gain access | BCom, all concentrations BIB, all concentrations | | | No |
| 4901 C Topics in Business Studies I, Business and Environmental Sustainability II, Fall 2021 | • 4th year standing  
• BUSI 3119  
• Restricted to BCom, BIB  
• BCom students require 3995 to gain access | BCom, all concentrations BIB, all concentrations | | | No |
| 4901 D Topics in Business Studies I, Sustainability Accounting, Impact Measurement and Social Finance, Winter 2022 | • 2nd year standing  
• Restricted to BCom, BIB  
• BCom students require 1995 to gain access | BCom, all concentrations BIB, all concentrations | | | No |
| 4904 Directed Studies I | • 4th year standing  
• BCom students require 3995 to gain access  
• Restricted to BCom or BIB  
• And permission of the Sprott School of Business. | Departmental Permission required – visit [sprott.carleton.ca/registration](https://sprott.carleton.ca/registration) for application details. | | | No |
### BUSI Course Priority Access & Prerequisite List: Fall 2021 - Winter 2022

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| 4905 Directed Studies II   | • 4th year Restricted to BCom or BIB BCom students require 3995 to gain access  
• And permission of the Sprott School of Business. | Departmental Permission required – visit [sprott.carleton.ca/registration](https://calendar.carleton.ca/undergrad/courses/BUSI/) for application details.  
**BCom students require 3995 to gain access** | No | No |
| 4906 Research Project in Business | • 4th year BCom students require 3995 to gain access Restricted to BCom or BIB And permission of the Sprott School of Business. | Departmental Permission required – visit [sprott.carleton.ca/registration](https://calendar.carleton.ca/undergrad/courses/BUSI/) for application details.  
**BCom students require 3995 to gain access** | No | No |
| 4995 Employability Passport IV | • 4th year standing  
• BUSI 3995 | Open to 4th year students in: BCom – all concentrations | No | No |