# BUSI Course Priority Access & Prerequisite List: Fall 2021 - Winter 2022

Last Updated June 1, 2021

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| 1001 Principles of Financial Accounting | • 2nd year standing | Precludes BUSI 1003 and BUSI 1004 | Open to students in all programs except BCom and BIB  
Exception: Actuarial Science students may submit a Registration Override to waive Year Standing | N/A | Yes |
| 1002 Management Accounting | • BUSI 1001  
• 2nd year standing | Precludes BUSI 1003 and BUSI 1005 | Open to students in all programs except BCom and BIB  
Exception: Actuarial Science students may submit a Registration Override to waive year standing | N/A | Yes |
| 1003 Survey of Accounting | • Open to students in all programs except BCom, BIB, and B.Econ: Financial Econ | Precludes BUSI 1001, BUSI 1002, BUSI 1004, and BUSI 1005  
No credit for BCom, BIB, or B.Econ  
Financial Econ | Open to students in all programs except BCom, BIB, and B.Econ: Financial Econ | N/A | Yes |
| 1004 Financial Accounting for Business Students | • Restricted to students in BCom and BIB  
• BUSI 1800 or BUSI 1701 | Precludes BUSI 1001 and BUSI 1003 | Open to students in:  
BCom – all concentrations  
BIB – all concentrations | N/A | No |
| 1005 Managerial Accounting for Business Students | • Restricted to students in BCom and BIB  
• BUSI 1001 or BUSI 1004 | Precludes BUSI 1002 and BUSI 1003 | Open to students in:  
BCom – all concentrations  
BIB – all concentrations | N/A | No |
<p>| 1402 Introduction to Business Information and Communication Technologies | • Open to students in all programs | | Open to all students in all programs | N/A | Yes |</p>
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<td>1701 Introduction to International Business</td>
<td>• Restricted to students in BIB</td>
<td>Precludes BUSI 2701 and BUSI 2703</td>
<td>Open to students in: BIB – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>1800 Introduction to Business</td>
<td>• Restricted to students in BCom with first-year or second-year standing</td>
<td></td>
<td>Fall Section&lt;br&gt;Open to 1st and 2nd year students in: BCom – all concentrations&lt;br&gt;Winter Section&lt;br&gt;Open to all students in Sprott Minors, please submit an override request</td>
<td>Fall Section&lt;br&gt;Now open to all students in Sprott Minors, please submit an override request</td>
<td>Yes - departmental permission required please submit an override request</td>
</tr>
<tr>
<td>1995 Employability Passport I</td>
<td>• Mandatory non-credit course for first year BCom students&lt;br&gt;• BCom students must complete this course to gain access to BUSI courses requiring second year standing</td>
<td></td>
<td>Open to 1st year students in: BCom – all concentrations</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>2001 Intermediate Accounting I</td>
<td>• BUSI 1001 or BUSI 1004 with min. C grade&lt;br&gt;• BUSI 1002 or BUSI 1005 with min. C grade</td>
<td>A/B/C Section(s): Open to students in: BCom – Accounting BCom – Finance&lt;br&gt;R Section&lt;br&gt;Open to students in all programs</td>
<td>A/B/C section(s)&lt;br&gt;Now open to all students in all programs</td>
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| 2002 Intermediate Accounting II | • BUSI 2001 with min C grade and  
• BUSI 2504 or BUSI 2503 min C grade | Precludes BUSI 2506 | Open to all students in all programs | N/A | Yes |
| 2005 Income Tax Fundamentals | • BUSI 1001 or BUSI 1004 with min C grade | Precludes BUSI 3005 and BUSI 4005. | Open to students in all programs except BCom Accounting | N/A | Yes |
| 2101 Organizational Behaviour | • Restricted to students in BCom  
• Second year standing  
• BUSI 1995 | Precludes BUSI 2121 and BUSI 2702 and BUSI 3602 | BCom – all concentrations.  
BCom Students require 1995 to gain access | No | No |
| 2121 Introduction to Organizational Behaviour | • 2nd year standing | Precludes BUSI 2101 and BUSI 2702 and BUSI 3602 | Open to students in:  
Minor Arts Management  
MIB  
MIB for Engineering  
Minor in Entrepreneurship  
B.C.S Management and Business Systems Stream | Now open to students in all programs except BCom, BIB, and BPAPM | Yes |
| 2204 Basic Marketing | • Open to students in all programs except for BCom and BIB | Precludes BUSI 2208 and BIT 2002 | Open to students in:  
Minor Arts Mgmt  
Minor in Business  
Minor in Business for Eng  
Minor in Entr  
BID  
BPAPM - Strat. Public Opin. & Pol. Analysis  
BPAPM – Comm &Pol Studies  
B.Sc. Food Science and Nutrition  
Minor in HRM | Now open to all students in all programs except BCom and BIB | Yes |
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| 2208 Introduction to Marketing | • Restricted to students in BCom and BIB  
• BUSI 1004, ECON 1001, ECON 1002 or (ECON 1000), and one of BUSI 1701, PSYC 1002, SOCI 1005 | Precludes BUSI 2204 | Open to students in:  
BCom – all concentrations.  
BIB – all concentrations | No | No |
| 2301 Introduction to Operations Management | • 2nd year standing  
• BCom students require BUSI 1995 | Precludes BUSI 3300 | Open to students in:  
BCom – all concentrations.  
BIB – all concentrations  
MiB for Eng  
B.C.S Management and Business Systems Stream  
BCom students require BUSI 1995 to gain access | Now open to students in:  
Minor Arts Mgmt  
Minor in Business | No |
| 2400 Foundations of Information Systems | | | | | No |
| 2402 Business Application Development | • 2nd year standing  
• BCom students require BUSI 1995 to gain access | Precludes COMP 1006 and COMP 1406. | Open to students in:  
BCom – Finance  
BCom – IS  
BCom students require BUSI 1995 to gain access  
Minor in Computer Science students note that this course precludes COMP 1006 | Now open to students in:  
Minor in Arts Management  
Minor in Business  
Minor in Business for Engineers  
BPAPM: Pub Pol & Admin  
BPAPM: Comm & Pol Studies  
ALL BCS Programs | No |

Notes:
- BUSI 2204 Precludes BUSI 2301
- BUSI 2301 Precludes BUSI 2204
- BUSI 2400 Precludes BUSI 2402
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<td>2503 Introduction to Finance</td>
<td>• 2nd year standing</td>
<td>Precludes BUSI 2504 and ECON 3050. No credit for students in BCom or BIB</td>
<td>Open to all students in: Acc Post-Bacc Diploma Minor Arts Mgmt Minor in Business MIB for Eng B.C.S Management and Business Systems Stream</td>
<td>Open to students in all programs except BCom and BIB</td>
<td>Yes</td>
</tr>
<tr>
<td>2504 Business Finance I</td>
<td>• ECON 1001, ECON 1002 or (ECON 1000) or ECOR 3800 And BUSI 1002 or BUSI 1005</td>
<td>Precludes BUSI 2503</td>
<td>Open to students in: BCom – all concentrations. BIB – all concentrations B.Econ – Fin Econ BMath – Statistics: Conc in Actuarial Science BCS ERTH conc Fin &amp; Res Val</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>2505 Business Finance II</td>
<td>• BUSI 1002 or 1005 with min C grade And BUSI 2504 with min C grade And MATH 1009 with min C grade And ECON 1001 and ECON 1002 or (ECON 1000) with min C grade</td>
<td></td>
<td>Open to students in: BCom – Accounting BCom – Finance BIB – Global Finl Mgmt and Sys BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&amp;Res Val B Econ Fin Econ Acc Post-Bacc Diploma if BUSI 2504 complete</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations</td>
<td>No</td>
</tr>
<tr>
<td>2506 Financial Statement Analysis</td>
<td>• BUSI 2504 with min C grade</td>
<td>Precludes BUSI 2002</td>
<td>Open to students in: BCom - all concentrations except Accounting BIB - all concentrations</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>2601 Business Law</td>
<td>Open to students in all programs, with priority to BCom students.</td>
<td></td>
<td>Open to students in: BCom – all concentrations.</td>
<td>Now open to students in all programs</td>
<td>Yes</td>
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| 2701 Fundamentals of International Business for Business Students | • Restricted to students in BCom  
• BUSI 1800 | Precludes BUSI 1701 and BUSI 2703 | BCom – all concentrations | No | No |
| 2702 Introduction to International Management | • 2nd year standing in BIB  
• BUSI 1701 | Precludes BUSI 2101, BUSI 2121, and BUSI 3602. | BIB - all concentrations | No | No |
| 2703 Introduction to International Business | • 2nd year standing | Precludes BUSI 2701, BUSI 1701 | Open to students in all programs except BCom and BIB | N/A | Yes |
| 2800 Entrepreneurship | • 2nd year standing  
• BCom students require BUSI 1995 | | Open to students in: BCom – all concentrations  
BCom students require BUSI 1995 to gain access | Now open to students in all programs | No |
| 2995 Employability Passport II | • 2nd year standing in BCom  
• BUSI 1995  
This is a mandatory non-credit course for second-year BCom students.  
Students must complete this course to get access to BUSI courses requiring third year standing. | | Open to 2nd year students in: BCom – all concentrations | No | No |
| 3001 Accounting for Business Combinations | • BUSI 2002 with a min C-grade | | A Section  
Open to students in: BCom – Accounting  
BCom – Finance  
R Section  
Open to students in all programs | A Section  
Now open to students in all programs  
R section open to all students in all programs | Yes |
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<td>3005 Taxation I</td>
<td>• BUSI 2001 with min C-grade</td>
<td>Precludes BUSI 2005</td>
<td>Open to students in: BCom – Accounting</td>
<td>Now open to students in: BCom - all concentrations BIB - all concentrations</td>
<td>Yes</td>
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<tr>
<td>3007 Auditing I</td>
<td>• BUSI 2001</td>
<td>Precludes BUSI 4007</td>
<td>A Section Open to students in: BCom – Accounting R Sections Open to students in all programs</td>
<td>Section A, now open to students in all programs</td>
<td>Yes</td>
</tr>
<tr>
<td>3008 Intermediate Management Accounting and Control</td>
<td>• BUSI 1002 or BUSI 1005 with min C-grade</td>
<td>Section A Open to students in: BCom – Accounting Section R Open to students in all programs</td>
<td>Section A Now open to students in all programs</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>3040 Data Analytics and Information Systems for Accounting</td>
<td>BUSI 2400 and BUSI 3007 with a min grade of C- or higher</td>
<td>Open to students in BCom Accounting</td>
<td>Now open to students in: BCom all concentration BIB all concentrations Sprott Minors</td>
<td>No</td>
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| 3102 Introduction to Human Resources Management | • 2nd year standing  
• BCom students require 1995  
• And one of: BUSI 2101 or BUSI 2702 or BUSI 3602 or BUSI 2121 or PSYC 2801 | | Open to students in:  
- BCom – all concentrations  
- BIB – all concentrations  
- BPAPM – Social Policy  
- BPAPM – Public Policy & Admin  
- BCom students require BUSI 1995 to gain access | Now open to students in:  
- Minor in Arts Management  
- BCS (Mgmt & Bus Syst Stream)  
- Minor in HRM | No |
| 3103 Introduction to Organization Theory | • 2nd year standing  
• BCom students must have 1995 to gain access  
• And one of: BUSI 2101 or BUSI 2121 or BUSI 2702, or PSYC 2801 | | Open to students in:  
- BCom – all concentrations  
- BIB - all concentrations  
- BCS (Mgmt & Bus Syst Stream)  
- Second year BCom students require BUSI 1995 to gain access | Now open to students in:  
- Minor in Business for Eng  
- Minor in HRM | No |
| 3104 Managing Individual Performance | • One of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801 with min C grade. | | Open to students in:  
- BCom – Management | Now open to students in:  
- BCom - all concentrations  
- Minor in Arts Mgmt  
- BIB - all concentrations  
- Minor in HRM | Yes |
| 3105 Managing & Motivating Teams | • One of: BUSI 2101, BUSI 2121, BUSI 2702 or PSYC 2801 with min C grade. | | Open to students in:  
- BCom – Management | Now open to students in:  
- BCom - all concentrations  
- Minor in Arts Mgmt  
- BIB - all concentrations  
- Minor in HRM | Yes |
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<td>3106 Managing Conflict and Negotiation</td>
<td>- One of: BUSI 2101, BUSI 2121, BUSI 2702, or PSYC 2801 with min C- grade</td>
<td>Open to students in: BCom – Management BIB - Intl Strat &amp; HRM</td>
<td>Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Arts Mgmt Minor in HRM</td>
<td>Yes</td>
<td></td>
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<td>3119 Sustainability and the Role of Business</td>
<td>- 3rd year standing BCom students must have 2995 to gain access</td>
<td>Open to students in: BCom – Management concentration BIB - Intl Strat &amp; HRM concentration BCom students must have 2995 to gain access</td>
<td>Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Arts Mgmt Minor in Business BPAPM Public Policy &amp; Admin (Environmental and Sustainable Energy)</td>
<td>Yes</td>
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<tr>
<td>3204 Digital Marketing</td>
<td>- BUSI 2204 or BUSI 2208 with min C- grade</td>
<td>Open to students in: BCom – Marketing BIB – Intl Marketing &amp; Trade</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor Arts Mgmt* Minor in Business</td>
<td>Yes</td>
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<td>3205 Marketing Communications</td>
<td>- BUSI 2204 or BUSI 2208 with min C- grade</td>
<td>Open to students in: BCom – Marketing BIB – Intl Marketing &amp; Trade BPAPM - Strat. Public Opin. &amp; Pol. Analysis BPAPM – Comm &amp; Pol Studies</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business Minor Arts Mgmt BID</td>
<td>Yes</td>
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<td>3207 Marketing Research</td>
<td>- BUSI 2204 or BUSI 2208 with min C- grade And STAT 2607 with min C- grade</td>
<td>Excludes BUSI 3100</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business</td>
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<td>3209 Consumer Behaviour</td>
<td>• 3rd year standing • BCom students must have 2995 to gain access • BUSI 2204 or BUSI 2208 with min C grade</td>
<td>Precludes BUSI 4206</td>
<td>Open to students in: BCom – Marketing BIB – Intl Marketing &amp; Trade BCom students must have 2995 to gain access</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business Minor HRM</td>
<td>Yes</td>
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<tr>
<td>3301 Supply Chain Fundamentals</td>
<td>• 2nd year standing • BCom students must have 1995 to gain access • And BUSI 2301 with min C grade • And STAT 2606 with min C grade</td>
<td>Precludes BUSI 4303</td>
<td>Open to students in: BCom - all concentrations BIB - all concentrations <strong>BCom students require BUSI 1995 to gain access</strong></td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>3305 Logistics and Transportation</td>
<td>• 3rd year standing • BCom students must have 2995 to gain access • And BUSI 2301 with min C grade • And STAT 2606 with min C grade</td>
<td>Precludes BUSI 4308</td>
<td>Open to students in: BCom - all concentrations BIB - all concentrations <strong>BCom students must have 2995 to gain access</strong></td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>3309 Project Management</td>
<td>• 3rd year standing • BCom students must complete 2995 to gain access • And BUSI 2301 • And STAT 2606 or ECOR 2050</td>
<td>Precludes BUSI 4308</td>
<td>Open to students in: BCom – all concentrations <strong>BCom students must have completed BUSI 2995 to gain access</strong></td>
<td>Now open to: BIB – all concentrations B.Eng. with Minor in Business BCS (Mgmt &amp; Bus Syst Stream)</td>
<td>No</td>
</tr>
<tr>
<td>3400 Data and Information Management</td>
<td>• BUSI 2400 with min C grade</td>
<td>Precludes COMP 3005</td>
<td>Open to students in: BCom – Finance BCom – IS BCom – Supply Chain <strong>Minor in Computer Science students note that this course precludes COMP 3005</strong></td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business</td>
<td>Yes</td>
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<tr>
<td>3405 Enterprise Architecture</td>
<td>• BUSI 2400 with min C-grade • And BUSI 3103 with min C grade</td>
<td>Open to students in: BCom – IS BCS - Mgmt &amp; Bus Syst Stream</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>3500 Applied Corporate Finance</td>
<td>• BUSI 2505 with min C+ grade • And STAT 2606 with min C grade • And ECON 2009 with min C grade</td>
<td>Open to students in: BCom – Finance BIB – Global Fin Mgmt and Sys BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&amp;Res Val B Econ: Fin Econ</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations</td>
<td>Yes</td>
<td></td>
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<tr>
<td>3502 Investments</td>
<td>• BUSI 2505 with min C+ grade • And STAT 2606 with min C grade • And ECON 2009 with min C grade</td>
<td>Open to students in: BCom – Finance BIB – Global Fin Mgmt and Sys BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&amp;Res Val B Econ: Fin Econ</td>
<td>Now open to students in: BCom – all concentrations BIB – all concentrations</td>
<td>Yes</td>
<td></td>
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<tr>
<td>3512 Derivatives</td>
<td>• BUSI 2505 with min C+ grade • And STAT 2606 with min C grade • And ECON 2009 with min C grade</td>
<td>Precludes BUSI 4512</td>
<td>Now open to students in: BCom – Finance BIB – Global Fin Mgmt and Sys BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&amp;Res Val B Econ: Fin Econ</td>
<td>Yes</td>
<td></td>
</tr>
</tbody>
</table>

- **BUSI Course Number & Title**: The course number and title are listed in the first column of the table.
- **Required Prerequisite(s)**: The required prerequisites are listed in the second column, with the option to submit prerequisite waivers at the provided link.
- **Preclusions & CrossListings**: The preclusions and crosslistings for each course are detailed in the third column.
- **Priority Access 1 (Commerce/BIB students)**: The priority access dates for Commerce/BIB students are listed in the fourth column.
- **Priority Access 2 (Carleton Students)**: The priority access dates for Carleton students are listed in the fifth column.
- **Special Student Access**: The special student access dates are listed in the sixth column.
- **Now open to students in**: The list of concentrations or degree programs open to the courses is provided in the final column.
<table>
<thead>
<tr>
<th>BUSI Course Number &amp; Title</th>
<th>Required Prerequisite(s) (prereq waivers can be submitted [HERE])</th>
<th>Preclusions &amp; CrossListings</th>
<th>Priority Access 1 (Commerce/BIB students) (When Time Ticket Opens)</th>
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</tr>
</thead>
<tbody>
<tr>
<td>3600 Entrepreneurial Strategies</td>
<td>• BUSI 2800 with min C-grade</td>
<td></td>
<td>Open to students in: BCom – Entrepreneurship Minor in Entrepreneurship BCS (Mgmt &amp; Bus Syst Stream)</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>3602 Organizational Systems Design</td>
<td>• 3rd year standing in BPAPM program</td>
<td>Precludes BUSI 2101, BUSI 2121, and BUSI 2702. No credit for students in BCom or BIB</td>
<td>Open to students in: BPAPM – all concentrations</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>3611 Managing the Family Enterprise</td>
<td>• 3rd year standing • BCom students must have 2995 to gain access • And BUSI 1005 or BUSI 1002 • And BUSI 2101 or BUSI 2121 or BUSI 2702</td>
<td></td>
<td>Open to students in: BCom – all concentrations BIB – all concentrations <strong>BCom students must have 2995 to gain access</strong></td>
<td></td>
<td>Now open to students in all Sprott minors</td>
</tr>
<tr>
<td>3629 Corporate Governance and Strategy</td>
<td>• Enrollment in the PBDA Or BUSI 1001 and BUSI 1002</td>
<td>Precludes BUSI 4609 and BUSI 4709</td>
<td>Open to students in: Acc Post-Bacc Diploma</td>
<td></td>
<td>Now open to students in all programs except BCom and BIB</td>
</tr>
<tr>
<td>BUSI 3700 Cross-Cultural Communication</td>
<td>• Restricted to BIB students on exchange</td>
<td></td>
<td>BIB students by departmental permission</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>BUSI 3701 Practicum in International Business</td>
<td>• Third year standing in BIB and permission of the School</td>
<td></td>
<td>BIB students by departmental permission</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>BUSI Course Number &amp; Title</td>
<td>Required Prerequisite(s) (prereq waivers can be submitted [HERE])</td>
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</tr>
<tr>
<td>BUSI 3207 Practicum in International Business II</td>
<td>• Third year standing in BIB and permission of the School</td>
<td>BIB students by departmental permission</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>3703 International and Comparative Management</td>
<td>• 2nd year standing</td>
<td>Open to students in:</td>
<td>BCom – International Business</td>
<td>BIB – all concentrations</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• BCom students must have 1995 to gain access</td>
<td>BIB – all concentrations</td>
<td>BPAPM – International Studies</td>
<td>BPAPM – International Studies</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• And BUSI 2101 or BUSI 2702 with grade of C or higher.</td>
<td>BCom students require BUSI 1995 to gain access</td>
<td>BPAPM – International Studies</td>
<td>BPAPM – International Studies</td>
<td></td>
</tr>
<tr>
<td>3704 The Environment of International Business</td>
<td>• 3rd year standing</td>
<td>Open to students in:</td>
<td>BCom – International Business</td>
<td>BIB – all concentrations</td>
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<td></td>
<td>• BCom students require 2995 to gain access</td>
<td>BIB – all concentrations</td>
<td>BPAPM – International Studies</td>
<td>BPAPM – International Studies</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• And BUSI 2101 or BUSI 2702 with grade of C or higher.</td>
<td>BCom students require 2995 to gain access</td>
<td>BPAPM – International Studies</td>
<td>BPAPM – International Studies</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• And ECON 1000 Or (ECON 1001 And ECON 1002) with min C-.</td>
<td>Now open to students in:</td>
<td>BCom – all concentrations</td>
<td>Minor in Business</td>
<td></td>
</tr>
<tr>
<td>3705 International Buyer Behaviour</td>
<td>• 3rd year standing</td>
<td>Open to students in:</td>
<td>BCom – International Business</td>
<td>BIB – all concentrations</td>
<td></td>
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<td>• BCom students require 2995 to gain access</td>
<td>BIB – all concentrations</td>
<td>BPAPM – International Studies</td>
<td>BPAPM – International Studies</td>
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<td></td>
<td>• And BUSI 2204 or BUSI 2008</td>
<td>BCom students require 2995 to gain access</td>
<td>BPAPM – International Studies</td>
<td>BPAPM – International Studies</td>
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<td>• And BUSI 2702 or BUSI 3703</td>
<td>Now open to students in:</td>
<td>BCom – all concentrations</td>
<td>Minor in Business</td>
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<td>Now open to students in:</td>
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| 3706 International Business Negotiations | • 2nd year standing  
• BCom students require 1995 to gain access  
• One of: BUSI 2701 or BUSI 2702 with min C-grade | Open to students in:  
BCom – International Business  
BCom – Supply Chain  
BIB – all concentrations  
**BCom students require BUSI 1995 to gain access** | Open to students in:  
BCom – all concentrations  
BPAPM – Development Policy Studies (Global Economic Relations) | Yes | |
| 3810 Business Development | • BUSI 2800 with min C-grade | Open to students in:  
BCom – Entrepreneurship  
Minor in Entrepreneurship  
Minor in Arts Management | Now open to students in all programs | Yes | |
| 3820 Practicum in Business Design | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 2800 with min C-grade | Open to students in:  
BCom – Entrepreneurship  
Minor in Entrepreneurship  
Minor in Arts Management  
**BCom students require 2995 to gain access** | Now open to students in all programs | Yes | |
| 3995 Employability Passport III | • 3rd year standing  
• And BUSI 2995 | Open to 3rd year students in:  
BCom – all concentrations | No | No | |
| 4005 Taxation II | • BUSI 3005 with min C-grade | Precludes BUSI 2005 | Open to students in:  
BCom – Accounting | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes | |
| 4008 Advanced Management Accounting and Control | • BUSI 3008 with min C-grade | A Section  
Open to students in:  
BCom - Accounting  
R Section  
Open to students in all programs | Section A  
Now open to students in all programs  
Section R  
Open to all students in all programs | Yes | |
| 4104 Strategic Human Resources Management | • BUSI 3102 with min C-grade  
• And BUSI 3103 with min C-grade | Open to students in:  
BCom – Management  
BIB - Intl Strat & HRM | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in HRM | Yes | |

Last Updated June 1, 2021
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| 4105 Managing Change       | ● 3rd year standing  
● BCom student require 2995 to gain access  
● And one of: BUSI 2101, BUSI 2702, PSYC 2801 C- or BUSI 3602 with min C-grade | Open to students in:  
BCom – Management  
BCom – Entrepreneurship  
BIB - Intl Strat & HRM  
Minor in Business for Eng  
BPAPM – Social Policy  
BPAPM – Public Policy & Admin  
BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor in HRM | Yes |
| 4111 Training and Development | ● 3rd year standing  
● BCom students require 2995 to gain access  
● BUSI 2101, BUSI 2121, or BUSI 2702 with min B-grade  
● and permission of the Sprott School of Business | Departmental Permission required – visit [sprott.carleton.ca/registration](sprott.carleton.ca/registration) for application details.  
BCom students require 2995 to gain access | No | No |
| 4112 Organizational Leadership | ● 3rd year standing  
● BCom students require 2995 to gain access  
● And one of: BUSI 2101, BUSI 2702, PSYC 2801 C- or BUSI 3602 with min C-grade  
● and permission of the Sprott School of Business | Open to students in:  
BCom – Management  
BIB - Intl Strat & HRM  
BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor HRM  
Minor in Arts Management  
BPAPM – Public Policy & Admin | Yes |
| 4117 Creative Thinking     | ● 3rd year standing  
● BCom students require 2995 to gain access  
● One of: BUSI 2101 or BUSI 2702 with min C-grade  
● And Permission of the Sprott School of Business | BCom – Management  
BCom – Entrepreneurship  
BIB – Strategy & HRM  
Departmental Permission required – visit [sprott.carleton.ca/registration](sprott.carleton.ca/registration) for application details.  
BCom students require 2995 to gain access | BCom- All concentrations  
BIB - all concentrations  
Minor Arts Mgmt  
Departmental Permission required – visit [sprott.carleton.ca/registration](sprott.carleton.ca/registration) for application details. | No |
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</thead>
</table>
| 4129 Managing the Arts   | • 3rd year standing  
• Com students require 2995 to gain access | Open to students in:  
BCom – all concentrations  
Minor in Arts Mgmt  
BIB – all concentrations  
* BCom students require 2995 to gain access | Now open to all students in all programs |  | Yes |
| 4201 Marketing Metrics   | • BUSI 1005  
• And BUSI 2208 | BCom – all concentrations  
BIB – all concentrations  
Minor in Entrepreneurship  
Minor Arts Mgmt  
Minor in Business |  | No | Yes |
| 4203 Marketing in Not-for-Profit Organizations | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 2204 or BUSI 2208 with min C grade | Open to students in:  
BCom – Marketing  
BIB - Intl Marketing & Trade  
BPAPM – Social Policy  
* BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations |  | Yes |
| 4205 International Marketing Strategy | • 3rd year standing  
• BCom students require 2995 to gain access  
• BUSI 2204 or BUSI 2208 with min C- grade | Open to students in:  
BCom – Marketing  
BCom – International Business  
BIB – Intl Mark & Trade  
* BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
Minor in Arts Management |  | Yes |
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| 4208 Marketing Management | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 2208 with min C grade  
• And BUSI 3205 or BUSI 3207 with min C grade | Open to students in:  
BCom – Marketing  
BIB - Intl Marketing & Trade concentration  
**BCom students require 2995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business | Yes |
| 4209 Consumer Culture Theory | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 3209 with min C grade | Open to students in:  
BCom – Marketing  
BIB - Intl Marketing & Trade  
**BCom students require 2995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4229 Marketing in Arts and Culture | • 3rd year standing  
• BCom students require 2995 to gain access  
• BUSI 2204 or BUSI 2208 with min C grade | Open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor Arts Mgmt  
**BCom students require 2995 to gain access** | Now open to students in:  
B.Music  
BA Art History  
BJournalism  
BCommun  
BA Film Studies  
BID  
BArchitecture | No |
| 4302 Management of Quality | • 3rd year standing  
• BCom students require 2995 to gain access  
• BUSI 2301 with min C grade  
• STAT 2606 with min C-grade | Open to students in:  
BCom – Supply Chain  
**BCom students require 2995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4304 Procurement and Contracting | • 3rd year standing  
• BCom students require 2995 to gain access  
• BUSI 2301 with min C grade | Open to students in:  
BCom – all concentrations  
BIB – all concentrations  
**BCom students require 2995 to gain access** | No | Yes |
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<th>Required Prerequisite(s) (prereq waivers can be submitted <a href="#">HERE</a>)</th>
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</table>
| 4331              | • 3rd year standing  
BCom students require 2995 to gain access  
And BUSI 2301 with min C grade  
And BUSI 2400 with min C grade | Precludes BUSI 4431 | Open to students in:  
BCom — all concentrations  
BIB — all concentrations  
BCom students require 2995 to gain access | | Yes |
| 4400              | • 4th year standing  
BCom students require 3995 to gain access  
And BUSI 2400 min C grade  
And BUSI 3103 or BUSI 3602 with min C grade | | Open to students in:  
BCom — all concentrations  
BIB — all concentrations  
BPAPM - Comm. Info Tech  
BPAPM - Public Policy & Admin  
BCom students require 3995 to gain access | Now open to students in:  
Minor in Business  
All BCS programs | Yes |
| 4404              | • 3rd year standing  
BCom students require 2995 to gain access  
And BUSI 2400 with min C grade | | Open to students in:  
BCom — IS  
BPAPM - Comm. Info Tech  
BPAPM — Comm & Pol Studies  
BCom students require 3995 to gain access | Now open to students in:  
BCom — all concentrations  
BIB — all concentrations | Yes |
| 4406              | • 3rd year standing  
BCom students require 2995 to gain access  
And BUSI 2400 with min C grade | | Open to students in:  
BCom — IS  
BCom — Supply Chain  
BECOH — Data Science (submit override)  
BCom students require 2995 to gain access | Now open to students in:  
BIB — all concentrations  
All BCS programs | Yes |
| 4408              | • 3rd year standing  
BCom students require 2995 to gain access  
And BUSI 2400  
And BUSI 2208  
And STAT 2607 | | Open to students in:  
BCom — IS  
BCom — Marketing  
BCom — Supply Chain  
BECOH Data Science (submit override)  
BCom students require 2995 to gain access | Now open to students in:  
BCom — all concentrations  
BIB — all concentrations | Yes |
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<th>BUSI Course Number &amp; Title</th>
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</thead>
</table>
| 4500 Advanced Corporate Finance | - 4th year standing  
- BCom students require 3995 to gain access  
- And BUSI 3500 with min C-grade  
- And BUSI 3502 with min C-grade  
- And BUSI 3512 with min C-grade  
- And STAT 2607 with min C-grade | | Open to students in:  
BCom – Finance  
BSc ERTH conc Fin&Res Val  
BEcon: Fin Econ  
**BCom students require 3995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4502  
Portfolio Management | - 4th year standing  
- BCom students require 3995 to gain access  
- And BUSI 3500 with min C-grade  
- And BUSI 3502 with min C-grade  
- And BUSI 3512 with min C-grade  
- And STAT 2607 with min C-grade | | Open to students in:  
BCom – Finance  
BEcon: Fin Econ  
**BCom students require 3995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4503  
Applied Portfolio Management | - BUSI 3502  
- And Permission of the Sprott School of Business | | Departmental Permission required – visit [sprott.carleton.ca/registration](#) for application details. | | No |
| 4504  
International Finance | - BUSI 2505 with min C-grade | Precludes BUSI 3504 and BUSI 3505 | Open to students in:  
BCom – Finance  
BIB – Global Finl Mgmt and Sys | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4505  
Global Financial Markets and institutions | - BUSI 2505 with min C+ grade  
- And STAT 2606 with min C-grade  
- And ECON 2009 with min C-grade | | Open to students in:  
BCom – Finance  
BIB – Global Finl Mgmt and Sys | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
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| 4510 Mergers and Acquisitions | • BUSI 3500 with min C-grade  
• And BUSI 3502 with min C-grade  
• And STAT 2607 with min C-grade | | Open to students in:  
BCom – Finance  
BIB – Global Finl Mgmt and Sys  
BSc ERTH conc Fin&Res Val | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4511 Fixed Income Analysis | • BUSI 3502 with min C-grade  
• And BUSI 3512 with min C-grade  
• And STAT 2607 with min C-grade | | Open to students in:  
BCom – Finance  
BIB – Global Finl Mgmt and Sys | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4601 Business Ethics | • 4th year Standing  
• BCom students require 3995 to gain access | Precludes BUSI 4705 | Open to students in BCom, all concentrations, except International Business  
**BCom students require 3995 to gain access** | | No |
| 4607 Management of Technology and Innovation | • 3rd year standing  
• BCom students require 2995 to gain access  
• BUSI 2204 or BUSI 2208 with min C-grade  
• BUSI 3103 with min C-grade | | Open to students in:  
BCom – Entrepreneurship  
BCom – IS  
BCom – Supply Chain  
**BCom students require 2995 to gain access** | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations  
Minor in Business  
BPAPM Public Policy & Admin (Environmental and Sustainable Energy) | Yes |
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<td>4608 Canadian Business History</td>
<td>• 4th year standing in BCom or BIB&lt;br&gt;• BCom students require BUSI 3995 to gain access</td>
<td></td>
<td>Open to students in: BCom – all concentrations&lt;br&gt;BIB – all concentrations&lt;br&gt;BCom students require 3995 to gain access</td>
<td></td>
<td>No</td>
</tr>
<tr>
<td>4609 Strategic Management</td>
<td>• 4th year standing in BCom or BIB&lt;br&gt;• BCom students require 3995 to gain access&lt;br&gt;• And successful completion of all 2000 &amp; 3000 level courses in the major requirements</td>
<td>Precludes BUSI 4709</td>
<td>Open to students in BCom, all concentrations, except International Business&lt;br&gt;BCom students require 3995 to gain access</td>
<td>N/A</td>
<td>No</td>
</tr>
<tr>
<td>4705 Ethics and Cross-cultural Interaction</td>
<td>• 4th year standing in BCom:IB or BIB&lt;br&gt;• BCom students require 3995 to gain access&lt;br&gt;• And BUSI 2702 or BUSI 3703.</td>
<td>Precludes BUSI 4601</td>
<td>Open to students in: BCom – International Business&lt;br&gt;BIB – all concentrations&lt;br&gt;BCom students require 3995 to gain access</td>
<td></td>
<td>No</td>
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<tr>
<td>4706 International Human Resource Management</td>
<td>• 3rd year standing&lt;br&gt;• BCom students require 2995 to gain access&lt;br&gt;• And BUSI 3102&lt;br&gt;• And BUSI 2702 or BUSI 3703</td>
<td></td>
<td>Open to students in: BCom – International Business&lt;br&gt;BIB – Intl Strat &amp; HRM&lt;br&gt;BCom students require 2995 to gain access</td>
<td>Now open to students in: BCom – all concentrations&lt;br&gt;BIB – all concentrations</td>
<td>Yes</td>
</tr>
<tr>
<td>4707 Regionalism and Globalization</td>
<td>• 3rd year standing&lt;br&gt;• BCom students require 2995 to gain access&lt;br&gt;• And BUSI 2701 or BUSI 2702</td>
<td></td>
<td>Open to students in: BCom – International Business&lt;br&gt;BIB – all concentrations&lt;br&gt;BCom students require 2995 to gain access</td>
<td>Now open to students in: BCom – all concentrations&lt;br&gt;Minor in Business</td>
<td>Yes</td>
</tr>
<tr>
<td>4708 International Expansion and Operations</td>
<td>• 4th year standing&lt;br&gt;• BCom students require 3995 to gain access&lt;br&gt;• And BUSI 2702 or BUSI 3703</td>
<td></td>
<td>Open to students in: BCom – Entrepreneurship&lt;br&gt;BCom – International Business&lt;br&gt;BCom students require 3995 to gain access</td>
<td>Now open to students in: BCom – all concentrations</td>
<td>No</td>
</tr>
<tr>
<td>BUSI Course Number &amp; Title</td>
<td>Required Prerequisite(s) (prereq waivers can be submitted <a href="#">HERE</a>)</td>
<td>Preclusions &amp; CrossListings</td>
<td>Priority Access 1 (Commerce/BIB students) (When Time Ticket Opens)</td>
<td>Priority Access 2 (Carleton Students) (Friday, July 23, at 4:30 p.m.)</td>
<td>Special Student Access (Friday, August 6, at 4:30 p.m. for Fall &amp; Thursday, January 6, at 4:30 p.m. for Winter )</td>
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</tbody>
</table>
| 4709 Strategic Management for International Business | • 4th year standing in BCom IB concentration or BIB  
• BCom students require 3995 to gain access  
• And successful completion of all 2000- and 3000-level courses in the major requirement | Precludes BUSI 4609 | Open to students in:  
BCom – International Business  
BIB – all concentrations  
BCom students require 3995 to gain access | No | No |
| 4710 International New Ventures | • 3rd year standing  
• BCom students require 2995 to gain access  
• And BUSI 2702 or BUSI 3703 | | Open to students in:  
BCom – International Business  
BCom – Entrepreneurship  
BIB – all concentrations  
BCom students require 2995 to gain access | Now open to students in:  
BCom – all concentrations  
BIB – all concentrations | Yes |
| 4717 Managing Globalization in Emerging Economics | • 4th year standing  
• BCom students require 3995 to gain access  
• And ECON 1001, ECON 1002 or (ECON 1000) | Precludes BUSI 4902 | Open to students in:  
BCom – International Business  
BIB – all concentrations  
BCom students require 3995 to gain access | Now open to students in:  
BCom – all concentrations  
Minor in Business  
Minor in Business for Eng. | Yes |
| 4719 Practicum in International Business | • 3rd year standing in BCom: IB  
• BCom students require 2995 to gain access  
• And Permission of the Sprott School of Business | | Departmental Permission required – visit [sprott.carleton.ca/registration](http://sprott.carleton.ca/registration) for application details.  
BCom students require 2995 to gain access | No | No |
<p>| 4800 Sprott Student Consulting | • Permission of the School | | Registration is only permitted to approved students visit <a href="http://www.sprott.carleton.ca/registration">www.sprott.carleton.ca/registration</a> | No | No |</p>
<table>
<thead>
<tr>
<th>BUSI Course Number &amp; Title</th>
<th>Required Prerequisite(s) (prereq waivers can be submitted <a href="#">HERE</a>)</th>
<th>Preclusions &amp; CrossListings</th>
<th>Priority Access 1 (Commerce/BIB students) (When Time Ticket Opens)</th>
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<tr>
<td>4810 Practicum in Business Creation</td>
<td>• BUSI 3820</td>
<td></td>
<td>Open to students in: BCom – Entrepreneurship Minor in Entrepreneurship</td>
<td>Now open to students in all programs</td>
<td>No</td>
</tr>
</tbody>
</table>
| 4901 A Topics in Business Studies I, Personal Selling, Winter 2022 | • BUSI 2204 or BUSI 2208 with a C- grade  
• Restricted to BCom, BIB, Sprott Minors | | BCom, all concentrations BIB, all concentrations | Sprott Minors | No |
| 4901 B Topics in Business Studies I, Marketing and Sustainability, Winter 2022 | • 3rd year standing  
• Restricted to BCom, BIB  
• BCom students require 2995 to gain access | | BCom, all concentrations BIB, all concentrations  
**BCom students require 2995 to gain access** | No | No |
| 4901 C Topics in Business Studies I, Business and Environmental Sustainability II, Fall 2021 | • 4th year standing  
• BUSI 3119  
• Restricted to BCom, BIB  
• BCom students require 3995 to gain access | | BCom, all concentrations BIB, all concentrations  
**BCom students require 3995 to gain access** | No | No |
| 4901 D Topics in Business Studies I, Sustainability Accounting, Impact Measurement and Social Finance, Winter 2022 | • 2nd year standing  
• Restricted to BCom, BIB  
• BCom students require 1995 to gain access | | BCom, all concentrations BIB, all concentrations  
**BCom students require 1995 to gain access** | No | No |
| 4904 Directed Studies I | • 4th year standing  
• BCom students require 3995 to gain access  
• Restricted to BCom or BIB  
• And permission of the Sprott School of Business. | | Departmental Permission required – visit [sprott.carleton.ca/registration](#) for application details.  
**BCom students require 3995 to gain access** | No | No |
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<tr>
<th>BUSI Course Number &amp; Title</th>
<th>Required Prerequisite(s) (prereq waivers can be submitted HERE)</th>
<th>Preclusions &amp; CrossListings</th>
<th>Priority Access 1 (Commerce/BIB students) (When Time Ticket Opens)</th>
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</tr>
</thead>
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| 4905 Directed Studies II  | • 4th year Restricted to BCom or BIB BCom students require 3995 to gain access  
  • And permission of the Sprott School of Business. | Departmental Permission required – visit sprott.carleton.ca/registration for application details.  
  BCom students require 3995 to gain access | No | No |
| 4906 Research Project in Business | • 4th year BCom students require 3995 to gain access  
  Restricted to BCom or BIB  
  And permission of the Sprott School of Business. | Departmental Permission required – visit sprott.carleton.ca/registration for application details.  
  BCom students require 3995 to gain access | No | No |
| 4995 Employability Passport IV | • 4th year standing  
  • BUSI 3995 | Open to 4th year students in: BCom – all concentrations | No | No |