Instructor: Mr. Graham Edwards  
Office: TBD  
Office Hours: Fridays – 9:30am to 11:15am [starting Sept.15th]  
Email: grahamedwards@cunet.carleton.ca  
Phone Number: TBD  

Course meets: Fridays – 11:35am to 2:25pm [First class-Sept.8th]  
Building: Southam Hall  
Room #: 306  

Pre-requisites & Precluded Courses: Precludes additional credit for BUSI 3504 (no longer offered) and BUSI 3505.  
Prerequisite(s): BUSI 2505 with a grade of C- or higher.  
Lecture three hours a week.  

Course Calendar description from the 2017/2018 University calendar:  
Management of corporate finance as the requirements of international business affect it.  
Issues related to international acquisitions, global investments, volatile exchange rates and hedging techniques. Role of international markets in financing corporate activity.
Course Description and Objectives: The purpose of this course is to do the following:

a) Convey concepts fundamental to an understanding of the finance function in multinational enterprises; and,

b) Illustrate the types of problems that financial executives face in multinational enterprises, and some of the analytical tools available for the solution of these problems.

The course is mainly lecture-based, complemented by two course deliverables – a presentation on a country to be approved by the instructor, and a presentation on a multinational enterprise, also approved by the instructor. The lectures will be augmented by (i) in-class discussion of current international finance issues (ii) in-class case reviews and discussion


Course Requirements & Methods of Evaluation:

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<th>REQUIRED</th>
<th>TYPE</th>
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<tr>
<td>EVALUATION 1</td>
<td>IN CLASS PARTICIPATION AND CASE DISCUSSION</td>
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<td>EVALUATION 2</td>
<td>QUIZ #1</td>
<td>SEPTEMBER 29TH</td>
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<td>EVALUATION 3</td>
<td>GROUP COUNTRY PRESENTATIONS</td>
<td>OCTOBER 6TH TO OCTOBER 20TH</td>
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<td>EVALUATION 4</td>
<td>QUIZ #2</td>
<td>NOVEMBER 10TH</td>
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<td>EVALUATION 5</td>
<td>GROUP MNE PRESENTATIONS</td>
<td>NOVEMBER 17 TO DECEMBER 1ST</td>
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<td>EVALUATION 6</td>
<td>FINAL EXAM</td>
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All course material, including content from the country presentations and MNE presentations, is eligible for testing on the final exam. In the event a student cannot participate in class or complete a course deliverable for a reason permitted under the university’s guidelines, the weighting of the course component will be added to the weighting of the final exam provided the student submits the appropriate supporting documentation (e.g. doctor’s note).
COURSE COMPONENTS:

Current International Finance Issue/Topic of the Week

Each student will come to class ready to discuss at least one international finance topic of the week, gleaned from any of the various news sources (see below). In preparing for the discussion of the topical issue, students must be ready to orally (i) describe briefly the key components of topical issue (ii) itemize the key implication(s) of the issue (iii) state your personal opinions and conclusions you can draw from the topical issue.

Case Reviews and Discussion

The Case or Mini-case for the respective week will be identified by the Instructor, where appropriate, and must be read prior to coming to the class. In preparation for the discussion of the case, students must be ready to orally (i) state the facts of the case (ii) discuss response to the questions accompanying the case (iii) articulate their personal opinion of the application of the concepts of the Course to the Case.

Group Presentation Topic Selection

To ensure no repetition of topics, the course instructor will approve all presentation topics. Accordingly, please constitute your group which must comprise 5 members. Select the Country and the MNE and deliver your selection to the instructor at the beginning of class on September 15/2017. Each group should identify three alternative topics for the two presentations, in order of preference. The purpose of this is to provide alternatives in case two or more groups choose the same topic. See form below.
**BUSI 4504 International Finance Topic Selection Form**

Please use the following form to submit group member details, and topic selections. Each group must choose one person who is to correspond with the instructor on topic selection, and indicate with an X in the second column the identity of that person.

**PLEASE PRINT CLEARLY**

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<th></th>
<th>Name</th>
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**Presentations**

<table>
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<tr>
<th>Presentations</th>
<th>Name or Description</th>
<th>Comments [optional]</th>
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<tr>
<td>Country</td>
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Group Country Presentation

Prepare and deliver a presentation, strictly limited to 15 minutes, on the history, status and prospects of a country’s currency. The presentation is to consider the following:

a) A brief description of the country and its economy, including key industries and products;
b) The key political and economic events that affected the currency over the last one hundred years or so;
c) Current key macroeconomic indicators (e.g. money supply growth, fiscal spending, deficits, balance of payments, national debt, GDP per capital, and productivity, quality of life and corruption perceptions);
d) Current fiscal and monetary policy;
e) Comment on how well the country has managed its currency or is managing under a currency regime imposed upon it;
f) Whether the country is of interest to an MNE – e.g. as a source of supply, a market, a manufacturing location; and
g) Concluding comments.

Please use the concepts presented in the book and in class to support your discussion. The deliverable is a soft copy of the presentation to be emailed to the course instructor before class on the day of the presentation and a hard copy of the presentation to be handed in at the time of the presentation. Please include the country name, course number and year in the file name (e.g. Country Name 4504 F17.pptx).

For each presentation, a member of two other groups will pose one or two questions intended to draw out useful insights or make a point that the presenters may have missed or under-emphasized. The schedule of assignment of questioners to groups/course weeks is included below.

<table>
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<tr>
<th>Group</th>
<th>Presenting Country</th>
<th>Questioning Groups</th>
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Quizzes

Students are required to take two multiple choice quizzes, each representing 10% of the total marks for the course. The quizzes will be taken at the start of the class. Please refer to the Course Schedule below or the Course Requirements & Methods of Evaluation above, for the respective date of the quiz.

MNE presentation

Prepare and deliver a presentation, strictly limited to 15 minutes, on the history, status and prospects of a multi-national enterprise (“MNE”). The presentation is to consider the following:

a) A brief description of the company with emphasis on the products or services it delivers and its comparative advantage – what it does well compared to its competitors;
b) The extent to which it is international – maps of locations work well here;
c) What motivated it to become a multinational enterprise – e.g. which comparative advantages was it seeking to exploit;
d) Challenges and difficulties the company has faced or currently faces because of its internationalization – political risk, etc.;
e) The company’s response to controlling or managing its challenges;
f) Whether becoming an MNE has been beneficial for the company expressed in both strategic and financial terms; and,
g) Concluding comments.

The company must be foreign. For the purposes of this course a country is foreign if its main share listing is not the TSE or an American exchange and its head office is outside Canada or the US. Please use the concepts presented in the book and in class to support your discussion. The deliverable is a soft copy of the presentation to be emailed to the course instructor before class on the day of the presentation and a hard copy of the presentation to be handed in at the time of the presentation. After presentation 1, your group will be identified by its country name. Accordingly, please use a file name following this example: China MNE name 4504 F17.pptx

General Comments on Presentations

The presentation marks will be divided approximately into 80% for content, and 20% for presentation skills. Your content mark will depend on the quality of your facts and
explanations. Your presentation mark will depend on the quality of your presentation and your adherence to the following:

a) Each group member must speak in the country presentation and the MNE presentation.
b) The presentation must be completed within the specified time limit. If it isn’t, you will be asked to end your presentation and your presentation mark may be adjusted downwards.
c) Your presentation mark will depend on the clarity of your overheads and comments, whether your arguments are convincing, and whether the story you tell is interesting.
d) Individual group evaluation forms will be completed after both presentations [Country and MNE]. These will have a bearing on your individual group grade. See form below.

Class participation:
Based on the following:

1] Case study discussions
2 Finance Topic of the week discussions
3]Value-added contribution to in-class discussion such as provision of relevant examples or opinions on topics being discussed or answering instructor’s questions.

Final Examination

The Final Examination will cover the entire course topics, including case discussions and presentations. Students who miss the Final Examination must apply for possible deferred examination privileges.

Recommended International Finance News Resources

The Institute of International Finance (IIF)
International Finance Magazine
Global Market News - Reuters
CNBC – Market Insider
McKinsey – Global Capital Markets
Commentary from the Federal Reserve System
Commentary from the Bank of Canada
LCD Global Research Market Commentary
The Securities Industry and Financial Markets Association (SIFMA)
Global Financial Markets Association (GFMA)
National Post
Globe and Mail
The Economist
The Wall Street Journal
The Financial Times
Bloomberg News
The Economist
### COURSE SCHEDULE:

<table>
<thead>
<tr>
<th>DATE</th>
<th>TOPICS</th>
<th>CHAPTERS</th>
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<tbody>
<tr>
<td>SEPTEMBER 8TH</td>
<td><strong>COURSE OUTLINE</strong>&lt;br&gt;<strong>GLOBAL FINANCIAL ENVIRONMENT:</strong>&lt;br&gt;MULTINATIONAL FINANCIAL MANAGEMENT: OPPORTUNITIES AND CHALLENGES&lt;br&gt;THE INTERNATIONAL MONETARY SYSTEM CASE</td>
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<td>SEPTEMBER 15TH</td>
<td><strong>CASE DISCUSSION/WEEKLY FINANCE TOPICS</strong>&lt;br&gt;THE BALANCE OF PAYMENTS&lt;br&gt;FINANCIAL GOALS AND CORPORATE GOVERNANCE&lt;br&gt;CASE&lt;br&gt;TOPIC SELECTION FORM DUE - START OF CLASS</td>
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<td>SEPTEMBER 22ND</td>
<td><strong>CASE DISCUSSION/WEEKLY FINANCE TOPICS</strong>&lt;br&gt;<strong>FOREIGN EXCHANGE: THEORY AND MARKETS:</strong>&lt;br&gt;THE FOREIGN EXCHANGE MARKET&lt;br&gt;INTERNATIONAL PARITY CONDITION</td>
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<td>SEPTEMBER 29TH</td>
<td><strong>QUIZ</strong>&lt;br&gt;FOREIGN EXCHANGE RATE DETERMINATION&lt;br&gt;(Students are not required to read the relevant reference chapters 7, 8, 10, 11 and 12 – unless you wish to out of interest)&lt;br&gt;CASE</td>
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<td>OCTOBER 6TH</td>
<td><strong>CASE DISCUSSION/WEEKLY FINANCE TOPICS</strong>&lt;br&gt;FINANCING THE GLOBAL FIRM:&lt;br&gt;THE GLOBAL COST AND AVAILABILITY OF CAPITAL&lt;br&gt;GROUP PRESENTATIONS</td>
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<tr>
<td>OCTOBER 13TH</td>
<td><strong>GROUP COUNTRY PRESENTATIONS</strong></td>
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<td>OCTOBER 20TH</td>
<td><strong>GROUP COUNTRY PRESENTATIONS</strong></td>
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<td>OCTOBER 27TH</td>
<td><strong>READING WEEK</strong></td>
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<td>NOVEMBER 3RD</td>
<td><strong>RAISING EQUITY AND DEBT GLOBALLY</strong>&lt;br&gt;MULTINATIONAL TAX MANAGEMENT</td>
<td>14 15</td>
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<td>NOVEMBER 10TH</td>
<td><strong>QUIZ</strong>&lt;br&gt;INTERNATIONAL TRADE FINANCE&lt;br&gt;FOREIGN INVESTMENTS AND INVESTMENT ANALYSIS:&lt;br&gt;FOREIGN DIRECT INVESTMENT AND POLITICAL RISK&lt;br&gt;CASE/WEEKLY FINANCE TOPICS</td>
<td>16 17</td>
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</table>
ADDITIONAL INFORMATION

Course Sharing Websites
Materials created for this course (including presentations and posted notes, labs, case studies, assignments and exams) remain the intellectual property of the author(s). They are intended for personal use and may not be reproduced or redistributed without prior written consent of the author(s).

Required calculator in BUSI course examinations
If you are purchasing a calculator, we recommend any one of the following options: Texas Instruments BA II Plus (including Pro Model), Hewlett Packard HP 12C (including Platinum model), Staples Financial Calculator, Sharp EL-738C & Hewlett Packard HP 10bII

Group work
The Sprott School of Business encourages group assignments in the school for several reasons. They provide you with opportunities to develop and enhance interpersonal, communication, leadership, follower-ship and other group skills. Group assignments are also good for learning integrative skills for putting together a complex task. Your professor may assign one or more group tasks/assignments/projects in this course. Before embarking on a specific problem as a group, it is your responsibility to ensure that the problem is meant to be a group assignment and not an individual one.

In accordance with the Carleton University Undergraduate Calendar (p 34), the letter grades assigned in this course will have the following percentage equivalents:
A+ = 90-100    B+ = 77-79    C+ = 67-69    D+ = 57-59
A  = 85-89     B  = 73-76    C  = 63-66    D  = 53-56
A - = 80-84    B - = 70-72    C - = 60-62    D - = 50-52
F   = Below 50

Grades entered by Registrar:
WDN = Withdrawn from the course
DEF = Deferred
Academic Regulations, Accommodations, Etc.
University rules regarding registration, withdrawal, appealing marks, and most anything else you might need to know can be found on the university’s website, here:
http://calendar.carleton.ca/undergrad/regulations/academicregulationsoftheuniversity/

Requests for Academic Accommodations

For Students with Disabilities:
The Paul Menton Centre for Students with Disabilities (PMC) provides services to students with Learning Disabilities (LD), psychiatric/mental health disabilities, Attention Deficit Hyperactivity Disorder (ADHD), Autism Spectrum Disorders (ASD), chronic medical conditions, and impairments in mobility, hearing, and vision. If you have a disability requiring academic accommodations in this course, please contact PMC at 613-520-6608 or pmc@carleton.ca for a formal evaluation. If you are already registered with the PMC, contact your PMC coordinator to send me your Letter of Accommodation at the beginning of the term, and no later than two weeks before the first in-class scheduled test or exam requiring accommodation (if applicable). Requests made within two weeks will be reviewed on a case-by-case basis. After requesting accommodation from PMC, meet with me to ensure accommodation arrangements are made. Please consult the PMC website (www.carleton.ca/pmc) for the deadline to request accommodations for the formally-scheduled exam (if applicable).

For Religious Obligations:
Students requesting academic accommodation on the basis of religious obligation should make a formal, written request to their instructors for alternate dates and/or means of satisfying academic requirements. Such requests should be made during the first two weeks of class, or as soon as possible after the need for accommodation is known to exist, but no later than two weeks before the compulsory event.

Accommodation is to be worked out directly and on an individual basis between the student and the instructor(s) involved. Instructors will make accommodations in a way that avoids academic disadvantage to the student.

Students and instructors can confirm accommodation eligibility of a religious event or practice by referring to the Equity Services website (http://carleton.ca/equity/accommodation/religious-observances/) for a list of holy days and Carleton’s Academic Accommodation policies. If there are any questions on the part of the student or instructor, they can be directed to an Equity Services Advisor in the Equity Services Department for assistance.

For Pregnancy:
Pregnant students requiring academic accommodations are encouraged to contact an Equity Advisor in Equity Services to complete a letter of accommodation. The student must then make an appointment to discuss her needs with the instructor at least two weeks prior to the first academic event in which it is anticipated the accommodation will be required.
Academic Integrity
Violations of academic integrity are a serious academic offence. Violations of academic integrity – presenting another’s ideas, arguments, words or images as your own, using unauthorized material, misrepresentation, fabricating or misrepresenting research data, unauthorized co-operation or collaboration or completing work for another student – weaken the quality of the degree and will not be tolerated. Penalties may include; a grade of Failure in the submitted work and/or course; academic probation; a refusal of permission to continue or to register in a specific degree program; suspension from full-time studies; suspension from all studies at Carleton; expulsion from Carleton, amongst others. Students are expected to familiarize themselves with and follow the Carleton University Student Academic Integrity Policy which is available, along with resources for compliance at: http://carleton.ca/studentaffairs/academic-integrity.

Using, summarizing, or copying directly from another person’s work, without identifying the name of the original thinker, is considered a form of cheating called “plagiarism”. Plagiarism has serious consequences and can result in course / assignment failure and /or academic suspension. When using, and/or summarizing the ideas and words of another, be it from a web site, a written text, lecture or discussion group, you must identify the source. Should you choose to use the exact words of another, you must acknowledge these words as such by enclosing them within quotation marks. However, be aware that it is not acceptable to copy large chunks from a source, even if you reference it correctly.

Examples of plagiarism and other instructional offences are identified in the Undergraduate Calendar (section 14, p. 59), parts of which read: Examples of plagiarism include:

• Submitting a take-home examination, essay, laboratory report, or another assignment, written, in whole or in part, by someone else.
• Using ideas or direct verbatim quotations, paraphrased material, algorithms, formulae, scientific or mathematical concepts, or ideas without appropriate acknowledgements in academic assignments
• Using another’s data or research findings
• Failing to acknowledge sources through the use of proper citations when using another’s works and/or failing to use quotation marks.

Unauthorized Cooperation or Collaboration
• … students shall not cooperate or collaborate in the completion of an academic assignment in whole or in part, when the instructor has indicated that the assignment is to be completed on an individual basis. Failure to follow the instructor’s direction regarding which assignments, or parts of assignments, should be completed by the individual alone will be considered violation of the standards of academic integrity.
• Answering with another students’ clicker is also a violation that can lead to severe sanctions.

ASSISTANCE FOR STUDENTS

Student Academic Success Centre (SASC): www.carleton.ca/sasc
Writing Tutorial Services: http://www1.carleton.ca/sasc/writing-tutorial-service/
Peer Assisted Study Sessions (PASS): www.carleton.ca/sasc-peer-assisted-study-sessions

Sprott Student Services
The Sprott student services office, located in 710 Dunton Tower, offers academic advising, study skills advising, and overall academic success support. If you’re having a
difficult time with this course or others, or just need some guidance on how to successfully complete your Sprott degree, please drop in any weekday between 8:30am and 4:30pm. Our advisors are happy to discuss grades, course selection, tutoring, concentrations, and will ensure that you get connected with the resources you need to succeed! [http://sprott.carleton.ca/students/undergraduate/learning-support/](http://sprott.carleton.ca/students/undergraduate/learning-support/)

Be in the know with what’s happening at Sprott: Follow @SprottStudents and find us on Facebook SprottStudents Sprott.

**Centre for Student Academic Support**
The Centre for Student Academic Support (CSAS) is a centralized collection of learning support services designed to help students achieve their goals and improve their learning both inside and outside the classroom. CSAS offers academic assistance with course content, academic writing and skills development. Visit CSAS on the 4th floor of MacOdrum Library or online at: carleton.ca/csas.

**Important Information:**
- Students must always retain a hard copy of all work that is submitted.
- All final grades are subject to the Dean’s approval.
- For us to respond to your emails, we need to see your full name, CU ID, and the email must be written from your valid CARLETON address. Therefore, it would be easier to respond to your inquiries if you would send all email from your Carleton account. If you do not have or have yet to activate this account, you may wish to do so by visiting [http://carleton.ca/ccs/students/](http://carleton.ca/ccs/students/)

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**Important Dates and Deadlines – Fall 2017**

**Graduate, Undergraduate and Special Students**

**September 1**
Last day for receipt of applications from potential fall (November) graduates.

**September 2-3**
Residence move in weekend.

**September 4**
Statutory holiday. University closed.

**September 5**
Academic orientation (undergraduate and graduate). Orientation for Teaching Assistants.
All students are expected to be on campus. Class and laboratory preparations, departmental introductions for students and other academic preparation activities will be held.

**September 6**
Fall term begins.
Fall and fall/winter classes begin.

**September 15-17**
Full and late summer deferred final examinations held.

**September 19**
Last day of registration for fall term and fall/winter courses.
Last day to change courses or sections (including auditing) for fall/winter and fall term courses.
Graduate students who have not electronically submitted their final thesis copy to the Faculty of Graduate and Postdoctoral Affairs will not be eligible to graduate in Fall 2017 and must register for the fall 2017 term.

**September 30**
Last day to withdraw from fall term and fall/winter courses with a full fee
adjustment (financial withdrawal). Withdrawals after this date will create no financial change to Fall term fees.

**October 6**
December examination schedule (fall term final and fall/winter mid-terms) available online.

**October 9**
Statutory holiday. University closed.

**October 15**
Last day for receipt of applications for admission to an undergraduate degree program for the winter term from applicants whose documents originate from outside Canada or the United States.

**October 23-27**
Fall break. Classes are suspended.

**November 1**
Application deadline to study at another institution on a letter of permission for the winter term.

**November 10**
Last day to request formal exam accommodations for December examinations to the Paul Menton Centre for Students with Disabilities. Late requests will be considered on case-by-case basis.

**November 15**
Last day for receipt of applications for admission to an undergraduate degree program for the winter term.

**November 24**
Last day for summative or final examinations in fall term courses before the official examination period (see Examination Regulations in the Academic Regulations of the University section of the Undergraduate Calendar).

**November 25**
Winter Payment Deadline. Click here for important payment information. Late charges may be applied to the student account any time after this date.

**December 1**
Last day for receipt of applications from potential winter (February) graduates.

**December 8**
Fall term ends.

**December 10 – 22**
Final examinations in fall term courses and mid-term examinations in fall/winter courses may be held. Examinations are normally held all seven days of the week.

**December 22**
All take home examinations are due.

**December 25-January 1, 2018**
University closed
Peer Evaluation Form
BUSI 4504A- International Finance
Fall 2017

Note on Confidentiality

The information on this form is protected and will remain confidential after it is submitted. The form will be destroyed after the official marks are finalized and announced by the University authorities.

My Name: ___________________________________________

My Student Id: ________________

My Group Name or #: _______________

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<th>Names of my Group mates</th>
<th>My evaluation of my group mates (out of 100%)</th>
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Comments, Justifications, Concerns (if any):

Date, sign and return to professor

Date: ________________  Signature: ______________________