**BUSI 4431**  
**e-Supply Chain Technology and Management (e-SCM)**  
**Fall, 2016**

| Instructor      | Ahmed Doha  
|-----------------|-------------  
| Room            | 909, Dunton Tower  
| Phone           | (613) 520-2600 ext. 1909  
| Email           | ahmed.doha@carleton.ca (only means of online communication)  
| Class Times     | Fridays 8:35 am - 11:25 am  
| Room           | St. Patrick's Building 435  
| Office Hours    | By appointment only on Fridays between 5:30-6:30pm. Email for appointment.  
| Calendar Description | The strategic and operational issues of SCM driven by information and communication technologies (ICT). Internet-enabled technology to support the SCM processes both within the firm and across the supply chain in sourcing, producing and delivering.  
| Course Objectives: | Information and communication technology (ICT) is a core capability that is essential for supply chain integration. This course discusses the state of the art ICT that enables the integration of different operational functions such as sourcing, innovation and product development, and logistics across different entities within the same firm or across different firms for effective and efficient management of the supply chain of goods and services. Of particular interest to this course is e-Commerce enabling technologies. This course strikes a balance between the theoretical underpinnings of and hands-on experience on such technologies. The knowledge body in this course is useful for students of all business concentrations as well as computer science and systems engineering.  
| Learning objectives: |  
| - Developing basic understanding of the foundations of e-SCM strategic and operational issues in the context of e-business.  
| - Hands-on experience with supply chain technologies.  
| Prerequisites | Third year standing and BUSI 2301 and BUSI 2400 with a grade of C or higher in each.  
| The School of Business enforces all prerequisites.  
| Course Material | Reference Textbook  
|                 | Software Platforms  
|                 | Software platforms, indicated in the schedule, will be heavily used in a lab environment to build hands-on application of the theoretical concepts delivered in class.  
|                 | Class Presentation Slides  
|                 | Presentation slides, where used, will be made available via cuLearn.  

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<thead>
<tr>
<th>Course Evaluation</th>
<th>Grade Distribution</th>
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<tbody>
<tr>
<td>Attendance &amp; Participation</td>
<td>10%</td>
</tr>
<tr>
<td>Business Plan Presentation &amp; MVP Demo #1</td>
<td>20%</td>
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<tr>
<td>MVP Demo #2</td>
<td>20%</td>
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<tr>
<td>Term Presentation</td>
<td>5%</td>
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<tr>
<td>Term Paper</td>
<td>45%</td>
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**Attendance & Participation (10%)**
Attendance and participation is essential for the individual’s and collective learning experience. This applies to the classroom and the lab. Prior reading of the class material is expected and participation in class should be based on prior knowledge of the material.

**Business Plan Presentation & MVP Demo #1 (20%)**
Based on the foundations established in the first three classes, student groups will formulate an e-Commerce business plan to fully build and implement an e-Commerce store using Shopify toolbox. Student groups will make 15-min presentations of their business plan and a demo of their e-Commerce store Minimum Viable Product (MVP).

**MVP Demo #2 (20%)**
Building on their business plan, student groups will develop an integrated enterprise ERP system using Odoo technology. This system should include at least merchandizing, ERP integration, and logistics integration.

**Term Paper Presentation (5%)**
Student groups will present their final MVP supported by a demo of their Odoo enterprise implementation in a 20-min presentation.

**Term Paper (45%)**
The term paper will document the business plan and the e-Commerce store execution as well as the integrated technologies. Term paper rubrics are provided on cuLearn.

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<th>General Guidelines</th>
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<td>• Class and lab attendance are highly important and is part of the participation grade.</td>
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<td>• Instructor will form student groups in random during the first class.</td>
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<td>• Student groups will not change throughout the course.</td>
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<td>• No changes in student groups are allowed.</td>
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<th>Tools</th>
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<td>• Attendance sheet will be used to record attendance.</td>
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| 1  | 09/09/2016 | Class:  
- Strategic Supply Chain  
- Supply Chain Technologies: An Overview | **Textbook 1:** Chapter 1  
**Textbook 1:** Chapter 9 |                |
| 2  | 16/09/2016 | Class: e-Commerce Business Models           | **Textbook 2:** Chapter 2                     |                |
| 3  | 23/09/2016 | Lab: Room TBA  
- e-Commerce Web Presence          | **Textbook 2:** Chapter 4  
**Technology:** Shopify  
**Exercise:** build and connect web presence. |                |
| 4  | 30/09/2016 | Class:  
- Online Retailing and Services  
- Social Networks, Auctions, & Portals | **Textbook 2:** Chapter 10  
**Textbook 2:** Chapter 11 |                |
| 5  | 07/10/2016 | Class: Business model presentations         |                                               | MVP Demo #1    |
| 6  | 14/10/2016 | Class:  
- Supply Chain Integration  
- Enterprise Resource Planning (ERP) Systems | **Textbook 1:** Chapter 3 (up to page 90)  
**Textbook 1:** Chapter 4 |                |
| 7  | 21/10/2016 | Lab: Room TBA  
- ERP Systems                          | **Technology:** Odoo  
**Exercise:** build inventory, open store, run and manage transactions |                |
| 8  | 28/10/2016 | Fall Break: Classes Suspended               |                                               |                |
| 9  | 04/11/2016 | Class: e-Logistics Management               | **Textbook 1:** Chapter 8  
**Technology:** Amazon Fulfillment |                |
| 10 | 11/11/2016 | Lab: Room TBA  
- MVP Development Session             |                                               | MVP Demo #2    |
| 11 | 18/11/2016 | Class: e-Commerce Marketing Channels        | **Textbook 2:** Chapter 6  
**Textbook 2:** Chapter 7 |                |
| 12 | 25/11/2016 | Class: B2B e-Commerce                       | **Textbook 2:** Chapter 12  
**Data:** SimilarWeb, BuiltWith |                |
| 13 | 2/12/2016  | Term Paper Presentations                     |                                               | Term Paper Due |

| 2/12/2016  | Term Paper Presentations | Term Paper Due |
ADDITIONAL INFORMATION

Course Sharing Websites
Student or professor materials created for this course (including presentations and posted notes, labs, case studies, assignments and exams) remain the intellectual property of the author(s). They are intended for personal use and may not be reproduced or redistributed without prior written consent of the author(s).

Required calculator in BUSI course examinations
If you are purchasing a calculator, we recommend any one of the following options: Texas Instruments BA II Plus (including Pro Model), Hewlett Packard HP 12C (including Platinum model), Staples Financial Calculator, Sharp EL-738C & Hewlett Packard HP 10bII

Group work
The Sprott School of Business encourages group assignments in the school for several reasons. They provide you with opportunities to develop and enhance interpersonal, communication, leadership, follower-ship and other group skills. Group assignments are also good for learning integrative skills for putting together a complex task. Your professor may assign one or more group tasks/assignments/projects in this course. Before embarking on a specific problem as a group, it is your responsibility to ensure that the problem is meant to be a group assignment and not an individual one.

In accordance with the Carleton University Undergraduate Calendar (p 34), the letter grades assigned in this course will have the following percentage equivalents:

- A+ = 90-100
- A = 85-89
- A - = 80-84
- B+ = 77-79
- B = 73-76
- B - = 70-72
- C+ = 67-69
- C = 63-66
- C - = 60-62
- D+ = 57-59
- D = 53-56
- D - = 50-52
- F = Below 50
- WDN = Withdrawn from the course
- ABS = Student absent from final exam
- DEF = Deferred (See above)
- FND = (Failed, no Deferred) = Student could not pass the course even with 100% on final exam

Academic Regulations, Accommodations, Etc.
University rules regarding registration, withdrawal, appealing marks, and most anything else you might need to know can be found on the university’s website, here: http://calendar.carleton.ca/undergrad/regulations/academicregulationsoftheuniversity/

Requests for Academic Accommodations

For Students with Disabilities:
The Paul Menton Centre for Students with Disabilities (PMC) provides services to students with Learning Disabilities (LD), psychiatric/mental health disabilities, Attention Deficit Hyperactivity Disorder (ADHD), Autism Spectrum Disorders (ASD), chronic medical conditions, and impairments in mobility, hearing, and vision. If you have a disability requiring academic accommodations in this course, please contact PMC at 613-520-6608 or pmc@carleton.ca for a formal evaluation. If you are already registered with the PMC, contact your PMC coordinator to send me your Letter of Accommodation at the beginning of the term, and no later than two weeks before the first in-class scheduled test or exam requiring accommodation (if applicable). After requesting accommodation from PMC, meet with me to ensure accommodation arrangements are appropriate and can be made. The deadlines for contacting the Paul Menton Centre regarding accommodations for December exams is November 11, 2016.

For Religious Obligations:

Students requesting academic accommodation on the basis of religious obligation should make a formal, written request to their instructors for alternate dates and/or means of satisfying academic requirements. Such
requests should be made during the first two weeks of class, or as soon as possible after the need for accommodation is known to exist, but no later than two weeks before the compulsory event.

Accommodation is to be worked out directly and on an individual basis between the student and the instructor(s) involved. Instructors will make accommodations in a way that avoids academic disadvantage to the student.

Students and instructors can confirm accommodation eligibility of a religious event or practice by referring to the Equity Services website (http://carleton.ca/equity/accommodation/religious-observances/) for a list of holy days and Carleton's Academic Accommodation policies. If there are any questions on the part of the student or instructor, they can be directed to an Equity Services Advisor in the Equity Services Department for assistance.

For Pregnancy:
Pregnant students requiring academic accommodations are encouraged to contact an Equity Advisor in Equity Services to complete a letter of accommodation. The student must then make an appointment to discuss her needs with the instructor at least two weeks prior to the first academic event in which it is anticipated the accommodation will be required.

Academic Integrity
Violations of academic integrity are a serious academic offence. Violations of academic integrity – presenting another’s ideas, arguments, words or images as your own, using unauthorized material, misrepresentation, fabricating or misrepresenting research data, unauthorized co-operation or collaboration or completing work for another student – weaken the quality of the degree and will not be tolerated. Penalties may include; a grade of Failure in the submitted work and/or course; academic probation; a refusal of permission to continue or to register in a specific degree program; suspension from full-time studies; suspension from all studies at Carleton; expulsion from Carleton, amongst others. Students are expected to familiarize themselves with and follow the Carleton University Student Academic Integrity Policy which is available, along with resources for compliance at: http://www2.carleton.ca/sasc/advisingcentre/academic-integrity/.

Sprott Student Services
The Sprott student services office, located in 710 Dunton Tower, offers academic advising, study skills advising, and overall academic success support. If you’re having a difficult time with this course or others, or just need some guidance on how to successfully complete your Sprott degree, please drop in in any weekday between 8:30am and 4:30pm. Our advisors are happy to discuss grades, course selection, tutoring, concentrations, and will ensure that you get connected with the resources you need to succeed! http://sprott.carleton.ca/students/undergraduate/support-services/
Be in the know with what’s happening at Sprott: Follow @SprottStudents and find us on Facebook SprottStudents Sprott.

Important Information:
- Students must always retain a hard copy of all work that is submitted.
- All final grades are subject to the Dean’s approval.
- For us to respond to your emails, we need to see your full name, CU ID, and the email must be written from your valid CARLETON address. Therefore, it would be easier to respond to your inquiries if you would send all email from your Carleton account. If you do not have or have yet to activate this account, you may wish to do so by visiting http://carleton.ca/ccs/students/