

# BUSI Course Priority List – Fall 2018 & Winter 2019

Course & Title	REQUIRED Prerequisites	Preclusions & Cross Listings	Priority 1 Access As of Tuesday, June 26	Priority 2 Access As of Tuesday, July 24 by end of day	Priority 3 Access (Special/Ottawa U Students)
					Prerequisite Override Required Fall Term – as of August 20 Winter Term – as of January 4
<b>BUSI 1001</b> Principles of Financial Accounting	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> </ul>	Precludes BUSI 1003 and BUSI 1004	Open to students in all programs except BCom & BIB	None	Yes
<b>BUSI 1002</b> Management Accounting	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> <li>• BUSI 1001</li> </ul>	Precludes BUSI 1003 and BUSI 1005	Open to students in all programs except BCom & BIB	None	Yes
<b>BUSI 1003</b> Survey of Accounting		Precludes BUSI 1001, BUSI 1002, BUSI 1004, and BUSI 1005.  No credit for BCom, BIB, or BEcon (Fin Econ).	Open to all students in all programs except BCom, BIB, BA Honours Conc: Financial Econ, and BEcon, Conc: Financial Econ	None	Yes
<b>BUSI 1004</b> Financial Accounting for Business Students	<ul style="list-style-type: none"> <li>• Restricted to students in the BCom and BIB program</li> </ul>	Precludes BUSI 1001 and BUSI 1003.	Open to students in: BCom – all concentrations BIB – all concentrations	None	No
<b>BUSI 1005</b> Managerial Accounting for Business Students	<ul style="list-style-type: none"> <li>• BUSI 1001 or BUSI 1004</li> <li>• And in BCom or BIB program.</li> </ul>	Precludes BUSI 1002 and BUSI 1003.	Open to students in: BCom – all concentrations BIB – all concentrations	None	No
<b>BUSI 1402</b> Introduction to Business Information and Communication Technologies			Open to students in: BCom – all concentrations All Sprott Minors	Now open to all students in all programs	Yes
<b>BUSI 1701</b> Introduction to International Business	<ul style="list-style-type: none"> <li>• Restricted to BIB students.</li> </ul>	Precludes BUSI 2701.	Open to students in: BIB – all concentrations	None	No
<b>BUSI 1800</b> Introduction to Business	<ul style="list-style-type: none"> <li>• Restricted to BCom students with first-year or second-year standing.</li> </ul>		Open to 1 <sup>st</sup> and 2 <sup>nd</sup> year students in: BCom – all concentrations	None	No

<b>BUSI 2001</b> Intermediate Accounting I	<ul style="list-style-type: none"> <li>• BUSI 1001 or BUSI 1004 with min C grade</li> <li>• BUSI 1002 or BUSI 1005 with min C grade</li> </ul>		A/B Section(s): Open to students in: BCom – Accounting BCom – Finance  R Section(s) Open to students in all programs	A/B section(s) Now open to all students in all programs	Yes
<b>BUSI 2002</b> Intermediate Accounting II	<ul style="list-style-type: none"> <li>• BUSI 2001 with min C grade</li> <li>• BUSI 2504 or BUSI 2503 with min C grade</li> </ul>	Precludes BUSI 2506.	A/B Section(s): Open to students in: BCom – Accounting BCom – Finance  R Section(s) Open to students in all programs	A/B section(s) Now open to all students in all programs	Yes
<b>BUSI 2005</b> Income Tax Fundamentals	<ul style="list-style-type: none"> <li>• BUSI 1001 or BUSI 1004 with min C- grade</li> </ul>	Precludes BUSI 3005 and BUSI 4005.	R Section(s) Open to students in all programs	None	Yes
<b>BUSI 2101</b> Organizational Behaviour	<ul style="list-style-type: none"> <li>• Second Year standing</li> <li>• Restricted to BCom students</li> </ul>	Precludes BUSI 2121 and BUSI 2702 and BUSI 3602.	Open to 2 <sup>nd</sup> year or higher: BCom – all concentrations	None	No
<b>BUSI 2121</b> Introduction to Organizational Behaviour	<ul style="list-style-type: none"> <li>• Second Year standing</li> </ul>	Precludes BUSI 2101 and BUSI 2702 and BUSI 3602.	Open to 2nd year or higher students in: Minor Arts Management MIB MIB for Engineering Minor in Entrepreneurship B.C.S Management and Business Systems Stream	Now open to students in all programs with 2nd year or higher except BCom & BIB	Yes
<b>BUSI 2204</b> Basic Marketing		Precludes BUSI 2208.	Open to students in: Minor Arts Mgmt Minor in Business Minor in Business for Eng Minor in Entrepreneurship BID BPAPM - Strat. Public Opin. & Pol. Analysis/Comm&Pol Studies B.Sc. Food Science and Nutrition	Now open to all students in all programs except BCom & BIB	Yes
<b>BUSI 2208</b> Introduction to Marketing	<ul style="list-style-type: none"> <li>• BUSI 1004</li> <li>• ECON 1000</li> <li>• One of: BUSI 1701, or PSYC 1002, or SOCI 1005</li> </ul>	Precludes BUSI 2204.	Open to students in: BCom – all concentrations BIB – all concentrations	None	No
<b>BUSI 2301</b> Introduction to Operations Management	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> <li>• STAT 2606</li> </ul>	Precludes BUSI 3300 (no longer offered).	Open to students in: BCom – all concentrations BIB – all concentrations Minor in Business for Eng B.C.S Management and Business Systems Stream	Now open to students in: Minor Arts Mgmt Minor in Business	No

<b>BUSI 2400</b> Foundations of Information Systems	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> </ul>		Open to students in: BCom – all concentrations BIB – all concentrations	Now open to students in: Minor Arts Mgmt Minor in Business Minor in Business for Eng All BCS programs BPAPM Comm&Pol Studies BPAPM Strat Public Op	No
<b>BUSI 2402</b> Business Applications Development	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> </ul>	Precludes COMP 1006.	Open to students in: BCom – Finance BCom - IS	Now open to students in BCom & BIB – all concentrations Minor in Business	Yes
<b>BUSI 2503</b> Introduction to Finance	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> </ul>	Precludes BUSI 2504 and ECON 3050.  No credit for students in BCom, BIB.	Open to all students in: Post-Bacc Diploma in ACCT Minor Arts Mgmt Minor in Business Minor in Business for Eng B.C.S Management and Business Systems Stream	Open to students in all programs except BCom & BIB	Yes
<b>BUSI 2504</b> Business Finance I	<ul style="list-style-type: none"> <li>• ECON 1000 or ECOR 3800</li> <li>• BUSI 1002 or BUSI 1005</li> </ul>	Precludes BUSI 2503.	Open to students in: BCom – all concentrations BIB – all concentrations BA Hrs Applied Econ: Fin Econ BA Hrs Econ: Fin Econ BMath – Statistics: Conc in Actuarial Science BSc EARTH conc Fin&Res Val BEcon Fin Econ	None	No
<b>BUSI 2505</b> Business Finance II	<ul style="list-style-type: none"> <li>• BUSI 1002 or 1005 with min C grade</li> <li>• And BUSI 2504 with min C grade</li> <li>• And MATH 1009 with min C- grade</li> <li>• And ECON 1000 with min C- grade</li> </ul>		Open to students in: BCom – Accounting concentration BCom – Finance concentration BIB – Global Fin Mgmt and Sys concentration BA Hrs ECON: Financial Econ BA Hrs Applied ECON: Financial Econ BMath – Statistics: Conc in Actuarial Science BSc EARTH conc Fin&Res Val BEcon Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	No
<b>BUSI 2506</b> Financial Statement Analysis	<ul style="list-style-type: none"> <li>• BUSI 2504 with min C grade</li> </ul>	Precludes BUSI 2002	Open to students in: BCOM – Finance	Now open to students in: BCom - all concentrations except Accounting BIB - all concentrations	Yes
<b>BUSI 2601</b> Business Law			Open to students in: BCom – all concentrations	Now open to students in all programs	Yes

<b>BUSI 2701</b> Fundamentals of International Business	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> </ul>	Precludes BUSI 1701	A/D section(s) Open to students in all programs  Other Reserved sections BCom – all concentrations	None	Yes A/D section(s) ONLY
<b>BUSI 2702</b> Introduction to International Management	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing in BIB</li> <li>• And BUSI 1701</li> </ul>	Precludes BUSI 2101, BUSI 2121, and BUSI 3602.	Open to students in BIB program in all concentrations	None	No
<b>BUSI 2800</b> Entrepreneurship	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> </ul>		Open to students in: BCom – all concentrations	Open to students in all programs	No
<b>BUSI 3001</b> Accounting for Business Combinations	<ul style="list-style-type: none"> <li>• BUSI 2002 with min C-grade</li> </ul>		A/B/C section(s) Open to students in: BCom – Accounting concentration BCom – Finance concentration  R section(s) Open to students in all programs	A/B/C section(s) Now open to students in all programs  R section(s) None	Yes
<b>BUSI 3005</b> Taxation I	<ul style="list-style-type: none"> <li>• BUSI 2001 with min C-grade)</li> </ul>	Precludes BUSI 2005.	Open to students in: BCom – Accounting concentration	Now open to students in: BCom - all concentrations BIB - all concentrations	Yes
<b>BUSI 3007</b> Auditing I	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• and BUSI 2002</li> </ul>	Precludes BUSI 4007 (no longer offered).	A/B section(s) Open to students in: BCom – Accounting concentration  R section(s) Open to students in all programs	A/B section(s) Now open to students in all programs  R section(s) None	Yes
<b>BUSI 3008</b> Intermediate Management Accounting and Control	<ul style="list-style-type: none"> <li>• BUSI 1002 or BUSI 1005 with min C- grade</li> </ul>		A/B section(s) Open to students in: BCom – Accounting concentration  R section(s) Open to all programs	A/B section(s) Now open to students in all programs  R section(s) None	Yes
<b>BUSI 3102</b> Introduction to Human Resources Management	<ul style="list-style-type: none"> <li>• 2nd year standing</li> <li>• And one of: BUSI 2101, BUSI 2121, BUSI 2702, or BUSI 3602</li> </ul>		Open to students in: BCom – all concentrations BIB – all concentrations BPAPM – Social Policy BPAPM – Public Policy & Admin	Now open to students in: Minor Arts Mgmt BCS (Mgmt & Bus Syst Stream)	No
<b>BUSI 3103</b> Introduction to Organization Theory	<ul style="list-style-type: none"> <li>• 2nd year standing</li> <li>• And one of: BUSI 2101, BUSI 2121, BUSI 2702, or BUSI 3602</li> </ul>		Open to students in: BCom – all concentrations BIB – all concentrations BCS (Mgmt & Bus Syst Stream)	Now open to students in: Minor in Business for Eng	No
<b>BUSI 3104</b> Managing Individual Performance	<ul style="list-style-type: none"> <li>• BUSI 2101, BUSI 2121, or BUSI 2702 with min C grade.</li> </ul>		Open to students in: BCom – Management	Now open to students in: BCom - all concentrations Minor in Arts Mgmt BIB - all concentrations	Yes

<b>BUSI 3105</b> Managing and Motivating Teams	<ul style="list-style-type: none"> <li>• BUSI 2101, BUSI 2121, or BUSI 2702 with min C grade.</li> </ul>		Open to students in: BCom – Management	Now open to students in: BCom - all concentrations Minor in Arts Mgmt BIB - all concentrations	Yes
<b>BUSI 3106</b> Managing Conflict and Negotiation	<ul style="list-style-type: none"> <li>• BUSI 2101, BUSI 2121, or BUSI 2702 with min C- grade.</li> </ul>		Open to students in: BCom – Management BIB - Intl Strat & HRM	Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Arts Mgmt	Yes
<b>BUSI 3117</b> Developing Creative Thinking	<p>Section A:</p> <ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• One of: BUSI 2101 or BUSI 2702 with min C- grade</li> </ul> <p>Section B: Permission of the Sprott School of Business</p>		<p>Section A:</p> <p>Open to students in: BCom – Management</p> <p>Section B: Registration only permitted to those approved – see <a href="http://www.sprott.carleton.ca/registration">www.sprott.carleton.ca/registration</a> under “Courses with Additional Application Requirements”</p>	<p>Section A:</p> <p>Now open to students in: BCom - all concentrations BIB - all concentrations</p> <p>Section B: None</p>	No
<b>BUSI 3204</b> Marketing: New Tools and Approaches	<ul style="list-style-type: none"> <li>• BUSI 2204 or BUSI 2208 with min C- grade</li> </ul>		Open to students in: BCom – Marketing concentration BIB – Intl Marketing & Trade BIB – no concentration	Now open to students in: BCom – all concentrations BIB – all concentrations Minor Arts Mgmt Minor in Business	Yes
<b>BUSI 3205</b> Marketing Communications	<ul style="list-style-type: none"> <li>• BUSI 2204 or BUSI 2208 with min C- grade</li> </ul>		Open to students in: BCom – Marketing concentration BIB – Intl Marketing & Trade BIB – no concentration BPAPM - Strat. Public Opin. & Pol. Analysis BPAPM – Comm & Pol Studies	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business Minor Arts Mgmt BIB	Yes
<b>BUSI 3207</b> Marketing Research	<ul style="list-style-type: none"> <li>• BUSI 2204 or BUSI 2208 with min C grade</li> <li>• And STAT 2607 with min C- grade</li> </ul>	Precludes BUSI 3100 (no longer offered).	Open to students in: BCom – Marketing concentration BIB – Intl Marketing & Trade BPAPM - Strat. Public Opin. & Pol. Analysis BPAPM – Comm & Pol Studies	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
<b>BUSI 3209</b> Consumer Behaviour	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• BUSI 2204 or BUSI 2208 with min C grade</li> </ul>	Precludes BUSI 4206 (no longer offered)	Open to students in: BCom – Marketing concentration BIB – Intl Marketing & Trade	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
<b>BUSI 3301</b> Supply Chain Fundamentals	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> <li>• And BUSI 2301 with min C grade</li> <li>• And STAT 2606 with min C- grade</li> </ul>	Precludes BUSI 4303 (no longer offered)	Open to students in: BCom – IB concentration BCom – Supply Chain concentration	Now open to students in: BCom - all concentrations BIB - all concentrations	Yes

<b>BUSI 3305</b> Logistics and Transportation	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2301 with min C grade</li> <li>• And STAT 2606 with min C- grade</li> </ul>		Open to students in: BCom – Supply Chain concentration	Now open to students in: BCom - all concentrations BIB - all concentrations	Yes
<b>BUSI 3309</b> Project Management	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2301</li> <li>• And STAT 2606</li> </ul>	Precludes BUSI 4308.	Open to students in: BCom – all concentrations	Now open to students in: BIB – all concentrations BCS (Mgmt & Bus Syst Stream) Minor in Business for Eng	No
<b>BUSI 3400</b> Data and Information Management	<ul style="list-style-type: none"> <li>• BUSI 2400 with min C grade</li> </ul>	Precludes COMP 3005.	Open to students in: BCom – Finance concentration BCom – IS concentration BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
<b>BUSI 3402</b> Systems Analysis and Design	<ul style="list-style-type: none"> <li>• BUSI 2400, COMP 2404 or SYSC 2004 with min C grade</li> </ul>	Precludes SYSC 3100, BUSI 3403 (no longer offered), and BUSI 3404 (no longer offered).	Open to students in: BCom – Finance concentration BCom – IS concentration BCom – Supply Chain concentration BCS (Mgmt & Bus Syst Stream)	Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Business	Yes
<b>BUSI 3405</b> Enterprise Architecture	<ul style="list-style-type: none"> <li>• BUSI 2400 with min C- grade</li> <li>• And BUSI 3103 with min C- grade</li> </ul>		Open to students in: BCom – IS concentration BCS (Mgmt & Bus Syst Stream)	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 3500</b> Applied Corporate Finance	<ul style="list-style-type: none"> <li>• BUSI 2505 with min C+ grade</li> <li>• And STAT 2606 with min C-grade</li> <li>• And ECON 2009 with min C- grade</li> </ul>		Open to students in: BCom – Finance concentration BIB – Global Fin Mgmt and Sys BA Hnrs ECON: Financial Econ BA Hnrs Applied ECON: Fin Econ BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&Res Val BEcon Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 3502</b> Investments	<ul style="list-style-type: none"> <li>• BUSI 2505 with min C+ grade</li> <li>• And STAT 2606 with min C-grade</li> <li>• And ECON 2009 with min C- grade</li> </ul>		Open to students in: BCom – Finance concentration BIB – Global Fin Mgmt and Sys BA Hnrs ECON: Financial Econ BA Hnrs Applied ECON: Fin Econ BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&Res Val BEcon Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes

<b>BUSI 3512</b> Derivatives	<ul style="list-style-type: none"> <li>• BUSI 2505 with min C+ grade</li> <li>• And STAT 2606 with min C-grade</li> <li>• And ECON 2009 with min C- grade</li> </ul>	Precludes BUSI 4512 (no longer offered).	Open to students in: BCom – Finance concentration BIB – Global Fin Mgmt and Sys BA ECON: Fin Econ BA Hnrs Applied ECON: Fin Econ BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&Res Val BEcon Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 3600</b> Entrepreneurial Strategies	<ul style="list-style-type: none"> <li>• BUSI 2800 with min C-grade</li> </ul>		Open to students in: BCom – Entrepreneurship Minor in Entrepreneurship BCS (Mgmt & Bus Syst Stream)	Now open to students in all programs	Yes
<b>BUSI 3602</b> Designing Organizational Systems: An Overview	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing in BPAPM program.</li> </ul>	Precludes BUSI 2101, BUSI 2121, and BUSI 2702. No credit for students in BCom or BIB programs.	Open to students in: BPAPM – all concentrations	None	No
<b>BUSI 3611</b> Managing the Family Enterprise	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 1005 or BUSI 1002</li> <li>• And BUSI 2101 or BUSI 2121 or BUSI 2702</li> </ul>		Open to students in: BCom – all concentrations BIB – all concentrations	Now open to students in all Spratt programs	Yes
<b>BUSI 3629</b> Corporate Governance and Strategy	<ul style="list-style-type: none"> <li>• Enrollment in the PBDA</li> <li>• Or BUSI 1001 and BUSI 1002</li> </ul>	Precludes BUSI 4609 and BUSI 4709.	Open to students in: Post-Bacc Diploma in ACCT	Now open to students in all programs except BCom and BIB.	No
<b>BUSI 3700</b> Cross-Cultural Communication	<ul style="list-style-type: none"> <li>• Restricted to BIB students on exchange.</li> </ul>		Registration processed internally for those permitted.	None	No
<b>BUSI 3703</b> International and Comparative Management	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> <li>• And BUSI 2101 or BUSI 2702 with grade of C or higher.</li> </ul>		Open to students in: BCom – International Business BIB – all concentrations BPAPM – International Studies	Now open to students in: BCom – all concentrations Minor in Business	Yes
<b>BUSI 3704</b> The Environment of International Business	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2101 or BUSI 2702 with grade of C or higher</li> <li>• And ECON 1000 with min C-.</li> </ul>		Open to students in: BCom – International Business BIB – all concentrations	Now open to students in: BCom – all concentrations Minor in Business	Yes

<b>BUSI 3705</b> International Buyer Behaviour	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2204 or BUSI 2008</li> <li>• And BUSI 2702 or BUSI 3703</li> </ul>		Open to students in: BCom – International Business BIB – all concentrations	Now open to students in: BCom – all concentrations	Yes
<b>BUSI 3706</b> International Business Negotiations	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> year standing</li> <li>• One of: BUSI 2701 or BUSI 2702 with min C-grade</li> </ul>		Open to students in: BCom – International Business BCom – Supply Chain concentration BIB – all concentrations	Open to students in: BCom – all concentrations BPAPM – Development Policy Studies (Global Economic Relations)	Yes
<b>BUSI 3800</b> Business Case Analysis	<ul style="list-style-type: none"> <li>• Restricted to students in BCom or BIB with a minimum 7.00 Major CGPA.</li> <li>• And Permission of the Sprott School of Business.</li> </ul>		Registration only permitted to those approved – see <a href="http://www.sprott.carleton.ca/registration">www.sprott.carleton.ca/registration</a> under “Courses with Additional Application Requirements”	None	No
<b>BUSI 3810</b> Business Development	<ul style="list-style-type: none"> <li>• BUSI 2800 with min C-grade</li> </ul>		Open to students in: BCom – Entrepreneurship Minor in Entrepreneurship Minor in Arts Management	Now open to students in all programs	Yes
<b>BUSI 3820</b> Practicum in Business Design	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2800 with min C- grade</li> </ul>		Open to students in: BCom – Entrepreneurship Minor in Entrepreneurship Minor in Arts Management	Now open to students in all programs	Yes
<b>BUSI 4005</b> Taxation II	<ul style="list-style-type: none"> <li>• BUSI 3005 with min C-grade</li> </ul>	Precludes BUSI 2005	Open to students in: BCom – Accounting	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4008</b> Advanced Management Accounting and Control	<ul style="list-style-type: none"> <li>• BUSI 3008 with min C-grade</li> </ul>		A/B section(s) Open to students in: BCom – Accounting concentration  R section(s) Open to all programs	A/B section(s) Now open to students in all programs  R section(s) None	Yes
<b>BUSI 4104</b> Strategic Human Resources Management	<ul style="list-style-type: none"> <li>• BUSI 3102 and BUSI 3103 with min C- grade</li> </ul>		Open to students in: BCom – Management BIB - Intl Strat & HRM	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4105</b> Managing Change	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• BUSI 2101, BUSI 2121, BUSI 2702 or BUSI 3602 with min C- grade</li> </ul>		Open to students in: BCom – Management BCom – Entrepreneurship BIB - Intl Strat & HRM Minor in Business for Eng BPAPM – Social Policy BPAPM – Public Policy & Admin	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes



<b>BUSI 4111</b> Training and Development	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• BUSI 2101, BUSI 2121, or BUSI 2702 with min B- grade</li> <li>• and permission of the Sprott School of Business</li> </ul>		Registration only permitted to those approved – see <a href="http://www.sprott.carleton.ca/registration">www.sprott.carleton.ca/registration</a> under “Courses with Additional Application Requirements”	None	No
<b>BUSI 4112</b> Organizational Leadership	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• BUSI 2101, BUSI 2702, or BUSI 3602 with min C- grade</li> </ul>		Open to students in: BCom – Management BIB - Intl Strat & HRM Minor in Arts Management BPAPM – Public Policy & Admin	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
<b>BUSI 4129</b> Managing the Arts	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> </ul>	Precludes MGMT 5129.	Open to students in: BCom – all concentrations Minor in Arts Mgmt BIB – all concentrations	Now open to students in all programs (including MBA).	Yes
<b>BUSI 4201</b> Marketing Metrics	<ul style="list-style-type: none"> <li>• BUSI 1005</li> <li>• And BUSI 2208</li> </ul>		Open to students in: BCom – all concentrations BIB – all concentrations Minor in Entrepreneurship Minor Arts Mgmt Minor in Business	None	Yes
<b>BUSI 4203</b> Marketing in Not-for-Profit Organizations	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2204 or BUSI 2208 with min C grade</li> </ul>		Open to students in: BCom – Marketing concentration BIB - Intl Marketing & Trade BPAPM – Social Policy	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4205</b> International Marketing Strategy	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• BUSI 2204 or BUSI 2208 with min C- grade</li> </ul>		Open to students in: BCom – Marketing concentration BCom – International Business BIB – Intl Mark & Trade	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business Minor in Arts Management	Yes
<b>BUSI 4208</b> Marketing Management	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2208 with min C grade</li> <li>• And BUSI 3205 or BUSI 3207 with min C grade</li> </ul>		Open to students in: BCom – Marketing concentration BIB - Intl Marketing & Trade	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
<b>BUSI 4209</b> Consumer Culture Theory	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 3209 with min C grade</li> </ul>	Precludes BUSI 4206 (no longer offered)	Open to students in: BCom – Marketing concentration BIB - Intl Marketing & Trade	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4229</b> Marketing in the Arts and Culture Sectors	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• BUSI 2204 or BUSI 2208 with min C grade</li> </ul>	Precludes MKTG 5229.	Open to students in: BCom – all concentrations BIB - all concentrations Minor in Arts Management	Now open to students in all programs (including MBA).	Yes

<b>BUSI 4302</b> Management of Quality	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• BUSI 2301 with min C grade</li> <li>• STAT 2606 with min C-grade</li> </ul>		Open to students in: BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4304</b> Procurement and Contracting	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• BUSI 2301 with min C grade</li> </ul>		Open to students in: BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4331</b> E-Supply Chain Technology and Management	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• BUSI 2301 and BUSI 2400 with min C grade</li> </ul>	Precludes 4431 (no longer offered)	Open to students in: BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4400</b> IS Strategy, Management, and Acquisition	<ul style="list-style-type: none"> <li>• 4<sup>th</sup> year standing</li> <li>• And BUSI 2400 min C-grade</li> <li>• And BUSI 3103 or BUSI 3602 with min C-grade</li> </ul>		Open to students in: BCom – all concentrations BIB – all concentrations BPAPM - Comm. Info Tech BPAPM – Public Policy & Admin	Now open to students in: All BCS programs	Yes
<b>BUSI 4404</b> IT Infrastructure	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2400 with min C- grade</li> </ul>		Open to students in: BCom – IS concentration BPAPM - Comm. Info Tech	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4406</b> Business Analytics	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2400 with min C- grade</li> </ul>		Open to students in: BCom – all concentrations BIB – all concentrations	Now open to students in: All BCS programs	Yes
<b>BUSI 4408</b> Social Analytics	<ul style="list-style-type: none"> <li>• Restricted to BCom or BIB students.</li> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2400</li> <li>• And BUSI 2208</li> <li>• And STAT 2607</li> </ul>		Open to students in: BCom – IS concentration BCom – Marketing concentration BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4500</b> Advanced Corporate Finance	<ul style="list-style-type: none"> <li>• BUSI 3500, BUSI 3502, and BUSI 3512 with min C- grade.</li> <li>• And STAT 2607 with min C- grade</li> </ul>		Open to students in: BCom – Finance concentration BA Hnrs ECON: Financial Econ BA Hnrs Applied ECON: Fin Econ BSc ERTH conc Fin&Res Val BEcon Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4502</b> Portfolio Management	<ul style="list-style-type: none"> <li>• BUSI 3500, BUSI 3502, and BUSI 3512 with min C- grade.</li> <li>• And STAT 2607 with min C- grade</li> </ul>		Open to students in: BCom – Finance concentration BA Hnrs ECON: Financial Econ BA Hnrs Applied ECON: Fin Econ BEcon Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4503</b> Applied Portfolio Management	<ul style="list-style-type: none"> <li>• BUSI 3502</li> <li>• and Permission of the Sprott School of Business</li> </ul>		Registration only permitted to those approved – see <a href="http://www.sprott.carleton.ca/registration">www.sprott.carleton.ca/registration</a> under “Courses with Additional Application Requirements”	None	No

<b>BUSI 4504</b> International Finance	<ul style="list-style-type: none"> <li>• BUSI 2505 with min C- grade</li> </ul>	Precludes BUSI 3504 (no longer offered) and BUSI 3505 (no longer offered).	Open to students in: BCom – Finance concentration BIB – Global Fin Mgmt and Sys	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4505</b> Global Financial Markets and Institutions	<ul style="list-style-type: none"> <li>• BUSI 2505 with min C+ grade</li> <li>• And STAT 2606 with min C- grade</li> <li>• And ECON 2009 with min C- grade</li> </ul>		Open to students in: BCom – Finance concentration BIB – Global Fin Mgmt and Sys	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4510</b> Mergers and Acquisitions	<ul style="list-style-type: none"> <li>• BUSI 2500 and BUSI 3502 with min C- grade</li> <li>• And STAT 2607 with min C- grade</li> </ul>		Open to students in: BCom – Finance concentration BIB – Global Fin Mgmt and Sys BSc ERTH conc Fin&Res Val	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4511</b> Fixed Income Analysis	<ul style="list-style-type: none"> <li>• BUSI 3502, and BUSI 3512 with min C- grade</li> <li>• And STAT 2607 with min C- grade</li> </ul>		Open to students in: BCom – Finance concentration BIB – Global Fin Mgmt and Sys	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4515</b> Micro Finance	<ul style="list-style-type: none"> <li>• BUSI 2505 with min C+ grade</li> <li>• And STAT 2606 with min C- grade</li> <li>• And ECON 2009 with min C- grade</li> <li>• 4<sup>th</sup> year standing</li> <li>• Enrolment in BIB (Finance)</li> </ul>	Also listed as FINA 5515.	Open to students in: BIB – Global Fin Mgmt and Sys	Now open to students in: BCom – all concentrations BIB – all concentrations	No
<b>BUSI 4601</b> Business Ethics	<ul style="list-style-type: none"> <li>• 4<sup>th</sup> year standing</li> </ul>	Precludes BUSI 4705.	Open to students in BCom, all concentrations except International Business.	None	No
<b>BUSI 4607</b> Management of Technology and Innovation	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• BUSI 2204 or BUSI 2208 with min C- grade</li> <li>• BUSI 3103 with min C- grade</li> </ul>		Open to students in: BCom – Entrepreneurship BCom – IS concentration BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business BPAPM Public Policy & Admin (Environmental and Sustainable Energy)	Yes

<b>BUSI 4608</b> Canadian Business History	<ul style="list-style-type: none"> <li>• 4<sup>th</sup> year standing in BCom or BIB</li> </ul>	Also listed as HIST 3205.	Open to students in: BCom – all concentrations BIB – all concentrations	None	No
<b>BUSI 4609</b> Strategic Management	<ul style="list-style-type: none"> <li>• 4<sup>th</sup> year standing</li> <li>• Successful completion of all 2000- and 3000-level courses in the major requirement.</li> </ul>	Precludes BUSI 4709.	Open to students in BCom, all concentrations except Int'l Bus	None	No
<b>BUSI 4705</b> Ethics and Cross-Cultural Interaction	<ul style="list-style-type: none"> <li>• 4<sup>th</sup> year standing in BCOM: IB or BIB</li> <li>• And BUSI 2702 or BUSI 3703.</li> </ul>	Precludes BUSI 4601.	Open to students in: BCom – Intl Business concentration BIB – all concentrations	None	No
<b>BUSI 4707</b> Regionalism and Globalization	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing</li> <li>• And BUSI 2701 or BUSI 2702</li> </ul>		Open to students in: BCom – Intl Business concentration BIB – all concentrations	Now open to students in: BCom – all concentrations Minor in Business	Yes
<b>BUSI 4708</b> International Expansion and Operations	<ul style="list-style-type: none"> <li>• 4<sup>th</sup> year standing</li> <li>• And BUSI 2702 or BUSI 3703</li> </ul>		Open to students in: BCom – Entrepreneurship BCom – Intl Business concentration BCom – Supply Chain concentration BIB – Intl Mark & Trade	Now open to students in: BCom – all concentrations BIB – all concentrations	No
<b>BUSI 4709</b> Strategic Management for International Business	<ul style="list-style-type: none"> <li>• 4th year standing in BIB and BCom Int'l Business concentration only</li> <li>• And successful completion of all 2000 &amp; 3000 level courses in the major requirements</li> </ul>		Open to students in: BCom – Intl Business concentration BIB – all concentrations	None	No
<b>BUSI 4710</b> International Ventures	<ul style="list-style-type: none"> <li>• 3rd year standing</li> <li>• BUSI 2702 or BUSI 3703</li> </ul>		Open to students in: BCom – IB concentration BCom – Entrepreneurship BIB – all concentrations	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4717</b> Managing Globalization in Emerging Economies	<ul style="list-style-type: none"> <li>• 4<sup>th</sup> year standing</li> <li>• And ECON 1000</li> </ul>	Precludes BUSI 4902 (no longer offered).	Open to students in: BCom – IB concentration BIB – all concentrations	Now open to students in: BCom – all concentrations Minor in Business Minor in Business for Eng	Yes
<b>BUSI 4719</b> Practicum in International Business	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> year standing in BCOM: IB</li> <li>• and Permission of the Sprott School of Business</li> </ul>		Open to students with approval in: BCom – IB concentration	None	No
<b>BUSI 4810</b> Practicum in Business Creation	<ul style="list-style-type: none"> <li>• BUSI 3820</li> </ul>	Also listed as TIMG 5002.	Open to students in: BCom – Entrepreneurship Minor in Entrepreneurship	Now open to students in all programs.	No

<b>BUSI 4901</b> Special Topics: Accounting Theory	<ul style="list-style-type: none"> <li>• BUSI 2002 with min C-grade</li> <li>• And BUSI 2504 with min C- grade</li> <li>• And STAT 2607 or ECON 2202 with min C-grade</li> </ul>		Open to students in: BCom – Accounting	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
<b>BUSI 4904</b> Directed Studies I [1.0 credit]	<ul style="list-style-type: none"> <li>• 4<sup>th</sup> year standing in BCom or BIB</li> <li>• And permission of the Sprott School of Business.</li> </ul>		Registration only permitted to those approved – see <a href="http://www.sprott.carleton.ca/registration">www.sprott.carleton.ca/registration</a> under “Courses with Additional Application Requirements”	None	No
<b>BUSI 4905</b> Directed Studies II [1.0 credit]	<ul style="list-style-type: none"> <li>• 4<sup>th</sup> year standing in BCom or BIB</li> <li>• And permission of the Sprott School of Business.</li> </ul>		Registration only permitted to those approved – see <a href="http://www.sprott.carleton.ca/registration">www.sprott.carleton.ca/registration</a> under “Courses with Additional Application Requirements”	None	No