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Contextual Inhibitors of Employee Creativity in Organizations: The Insulating Role of Creative Ability

Choi, J. N., & Anderson, T. (2009). "Contextual Inhibitors of Employee Creativity in Organizations: The Insulating Role of Creative Ability". *Group and Organization Management*, Vol. 34, p. 330

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Area of Research: Management, Organizational Behaviour and HRM

Individual Perception, Bargaining Behavior, And Negotiation Outcomes: A Comparison across Two Countries

Ma, Z., Wang, X., Jaeger, A., & Anderson, T., & Saunders, D. (2002). "Individual Perception, Bargaining Behavior, And Negotiation Outcomes: A Comparison across Two Countries," *International Journal of Cross-Cultural Management*, Vol. 2, No. 2, 171-184.

Publication Type: Articles in Refereed Journals

Area of Research: International Business, Management, Organizational Behaviour and HRM

The Influence of Personality on Negotiation - A Canada - France Comparison

Jaeger, A., Ma, Z., & Anderson, T. (2002). "The Influence of Personality on Negotiation - A Canada - France Comparison," in *Strategic Management - A European Approach*, C. Scholz and J. Zentes (eds.), Wiesbaden, Germany: Gabler Verlag: 263-282.

Publication Type: Book Chapters

Area of Research: International Business, Management, Organizational Behaviour and HRM

Cultural Change and Chinese-American Dyad Negotiation: A Research Model

Wang, X., Jaeger, A., Anderson, T., & Ma, Z. (2002). "Cultural Change and Chinese-American Dyad Negotiation: A Research Model." *Administrative Science Association of Canada (ASAC) Annual Conference*, Winnipeg, Canada.

Publication Type: Presentations at Conferences

Individual Perception, Bargaining Behavior, And Negotiation Outcomes: A Chinese Study

Ma, Z., Wang, X., & Anderson, T. (2000). "Individual Perception, Bargaining Behavior, And Negotiation Outcomes: A Chinese Study." *Administrative Science Association of Canada (ASAC) Annual Conference (Best Paper Award)*, Montreal, Canada.

Publication Type: Presentations at Conferences

Individual Perception, Bargaining Behavior, And Negotiation Outcomes: A Comparison Across Two Countries

Jaeger, A., Ma, Z., Wang, X., & Anderson, T. (2000). "Individual Perception, Bargaining Behavior, And Negotiation Outcomes: A Comparison Across Two Countries," *ISSWOV Conference*, Jerusalem, Israel.

Publication Type: Presentations at Conferences

The influence of personality, social perceptions and goals on negotiation behavior and outcomes: a Chinese study

Jaeger, A, Butt, A., Anderson, T., & Ma, Z. (1999). "The influence of personality, social perceptions and goals on negotiation behavior and outcomes: a Chinese study," Academy of Management Annual Conference, Chicago, Illinois.

Publication Type: Presentations at Conferences

Countertrade with the People's Republic of China: a U.S. perspective

Anderson, T. (1990) "Countertrade with the People's Republic of China: a U.S. perspective" Academy of International Business World Conference, Hong Kong.

Publication Type: Presentations at Conferences