Anderson, Troy

Contextual Inhibitors of Employee Creativity in Organizations: The Insulating Role of Creative Ability
Publication Type: Articles in Refereed Journals
Area of Research: Management, Organizational Behaviour and HRM

Individual Perception, Bargaining Behavior, And Negotiation Outcomes: A Comparison across Two Countries
Publication Type: Articles in Refereed Journals
Area of Research: International Business, Management, Organizational Behaviour and HRM

The Influence of Personality on Negotiation - A Canada - France Comparison
Publication Type: Book Chapters
Area of Research: International Business, Management, Organizational Behaviour and HRM

Cultural Change and Chinese-American Dyad Negotiation: A Research Model
Publication Type: Presentations at Conferences

Individual Perception, Bargaining Behavior, And Negotiation Outcomes: A Chinese Study
Publication Type: Presentations at Conferences

Individual Perception, Bargaining Behavior, And Negotiation Outcomes: A Comparison Across Two Countries
Publication Type: Presentations at Conferences
The influence of personality, social perceptions and goals on negotiation behavior and outcomes: a Chinese study

Publication Type: Presentations at Conferences

Countertrade with the People’s Republic of China: a U.S. perspective

Publication Type: Presentations at Conferences