

Bachelor of Commerce *Management Concentration 20.0 credits*

This pamphlet is only a guide. Consult both your audit and the Carleton University Undergraduate Calendar (www.carleton.ca/cuuc) for specific rules that apply to your program.

Required Credits in B.Com **Major [13.5 credits] Electives [6.5 credits]**

Required courses are generally offered fall/winter and summer. For Electives no more than 2.0 credits below the 2000-level; and 1.0 credit must be completed at the 3000-level or above

What do I take? Below is the recommended course plan. Please consult with an Undergraduate Advisor should you need to make adjustments.

Year 1

Major courses:

BUSI 1004 - Financial Accounting (**Fall**)
BUSI 1005 - Managerial Accounting (**Winter**)
(prerequisite: BUSI 1004)
ECON 1000 - Intro to Economics (**full year**)
PSYC 1002 - Intro to Psychology *(Business section)
SOCI 1005 - Intro to Sociology for School of Business
MATH 1009 - Calculus
MATH 1119 - Linear Algebra
BUSI 1402 - Intro to Business Information & Communication Technologies
BUSI 1800 - Intro to Business

Year 2

Major courses:

ECON 2009 - Managerial Economics
(Prerequisites: ECON 1000 C- or higher, and MATH 1009 C- higher)
BUSI 2101 - Intro to Organizational Behaviour
(Prerequisite: 2nd year standing)
BUSI 2208 - Intro to Marketing
(Prerequisites: BUSI 1004, ECON 1000 and one of PSYC 1002 or SOCI 1005)
BUSI 2301 - Intro to Operations Management
(Prerequisites: 2nd year standing, STAT 2606 can be taken concurrently)
BUSI 2400 - Intro to Information Systems
(Prerequisites: 2nd year standing)
BUSI 2504 - Business Finance I
(Prerequisites: ECON 1000 and BUSI 1005)
BUSI 2601 - Business Law
BUSI 2701 - Fundamentals of International Business
STAT 2606 - Business Statistics I (**Fall**)
(Prerequisite: MATH 1009 C- or better)
STAT 2607 - Business Statistics II (**Winter**)
(Prerequisite: STAT 2606)

Year 3

Major courses:

BUSI 3102 - Intro to Human Resources Management
(Prerequisites: 2nd year standing, BUSI 2101)
BUSI 3103 - Intro to Organizational Theory
(Prerequisites: 2nd year standing, BUSI 2101)
BUSI 3309 - Project Management
(Prerequisites: 3rd year Standing BUSI 2301 and STAT 2606)

“Required” Management Concentration courses:

BUSI 3104 - Managing Individual Performance
(Prerequisites: BUSI 2101 C-)
BUSI 3105 - Managing and Motivating Teams
(Prerequisites: BUSI 2101 C-)
BUSI 3106 - Managing Conflict and Negotiation
(Prerequisites: BUSI 2101 C-)

Year 4

Major courses:

BUSI 4601 - Business Ethics
(Prerequisites: 4th year standing)
BUSI 4609 - Strategic Management
(Prerequisites: 4th year standing; All 2000-level and 3000-level courses must be completed in the Major)
1.0 credit in Business at the 4000-level
(4000-level Management courses can be used to satisfy this requirement)

“Required” Management Concentration courses:

BUSI 4105 - Managing Change
(Prerequisites: 3rd year standing, BUSI 2101 C-)
BUSI 4112 - Organizational Leadership
(Prerequisites: 3rd year standing, BUSI 2101 C-)

Management Electives

1.5 credits from list:

BUSI 3117 - Developing Creative Thinking
(Prerequisites: 3rd year standing, BUSI 2101 C-)

BUSI 3119 - Business and Environmental Sustainability
(Prerequisites: 3rd year standing, BUSI 3103 C-)

BUSI 4104 - Strategic Human Resources Management
(Prerequisites: BUSI 3102 and BUSI 3103 C- in each)

BUSI 4108 - Organizational Learning
(Prerequisite: BUSI 3103 C-)

BUSI 4111 - Training and Development (**full year**)
(Prerequisites: 3rd year standing; BUSI 2101 or BUSI 2701 & permission of the School of Business)

BUSI 4119 - Practicum in Management
(Prerequisites: 4th year standing; BUSI 3103, BUSI 3104, BUSI 3105 and BUSI 3106 C+ in each)

Should you need to alter your Winter registration based on Fall semester results, please consult with an advisor in the Sprott School of Business.
ugadvisor@sprott.carleton.ca

If you are considering a Concentration, you should declare in Second year. Adding a Concentration after 2nd year may delay graduation. For a double concentration 6.0 credits must be completed with a Min CGPA of 8.0.