Bachelor of Commerce Management Concentration 20.0 credits

This pamphlet is only a guide. Consult both your audit and the Carleton University Undergraduate Calendar (www.carleton.ca/cuuc) for specific rules that apply to your program.

Required Credits in B.Com Major [13.5 credits] Electives [6.5 credits]
Required courses are generally offered fall/winter and summer. For Electives no more than 2.0 credits below the 2000-level; and 1.0 credit must be completed at the 3000-level or above

What do I take? Below is the recommended course plan. Please consult with an Undergraduate Advisor should you need to make adjustments.

**Year 1**
Major courses:
- BUSI 1004 - Financial Accounting (Fall)
- BUSI 1005 - Managerial Accounting (Winter)
- PSYC 1002 - Intro to Psychology *(Business section)*
- SOCI 1005 - Intro to Sociology for School of Business
- MATH 1119 - Linear Algebra
- BUSI 1402 - Intro to Business Information & Communication Technologies
- BUSI 1800 - Intro to Business Information & Communication Technologies

**Year 2**
Major courses:
- ECON 2009 - Managerial Economics
- BUSI 2101 - Intro to Organizational Behaviour
- BUSI 2208 - Intro to Marketing
- BUSI 2301 - Intro to Operations Management
- BUSI 2400 - Intro to Information Systems
- BUSI 2504 - Business Finance I
- BUSI 2601 - Business Law
- BUSI 2701 - Fundamentals of International Business
- STAT 2606 - Business Statistics I (Fall)
- STAT 2607 - Business Statistics II (Winter)

**Year 3**
Major courses:
- BUSI 3102 - Intro to Human Resources Management
- BUSI 3103 - Intro to Organizational Theory
- BUSI 3309 - Project Management
- BUSI 3104 - Managing Individual Performance
- BUSI 3105 - Managing and Motivating Teams
- BUSI 3106 - Managing Conflict and Negotiation

“Required” Management Concentration courses:
- BUSI 3104 - Managing Individual Performance
- BUSI 3105 - Managing and Motivating Teams
- BUSI 3106 - Managing Conflict and Negotiation

**Year 4**
Major courses:
- BUSI 4601 - Business Ethics
- BUSI 4609 - Strategic Management
- BUSI 4104 - Strategic Human Resources Management
- BUSI 4105 - Managing Change
- BUSI 4112 - Organizational Leadership

“Required” Management Concentration courses:
- BUSI 4105 - Managing Change
- BUSI 4112 - Organizational Leadership

Should you need to alter your Winter registration based on Fall semester results, please consult with an advisor in the Sprott School of Business.

ugadvisor@sprott.carleton.ca

If you are considering a Concentration, you should declare in Second year. Adding a Concentration after 2nd year may delay graduation. For a double concentration 6.0 credits must be completed with a Min CGPA of 8.0.

Effective Fall 2014
Students admitted BEFORE fall 2014 should refer to the program requirements as listed on your degree audit. Your audit can be accessed through Carleton Central.