

BUSI Course Priority List – Fall 2017 & Winter 2018

Course & Title	Prerequisites	Preclusions & CrossListings	Priority 1 Access As of June 6 th	Priority 2 Access As of July 18 th	Priority 3 Access – Special & UOttawa Students <u>*Pre-Req Override Required*</u> fall term – as of August 16 th winter term – as of January 4 th
BUSI 1001 Principles of Financial Accounting		Precludes BUSI 1003 and BUSI 1004	open to students in all programs except BCom and BIB	None	Yes
BUSI 1002 Management Accounting	<ul style="list-style-type: none"> BUSI 1001 	Precludes BUSI 1003 and BUSI 1005	open to students in all programs except BCom and BIB	None	Yes
BUSI 1003 Survey of Accounting		Precludes BUSI 1001, BUSI 1002, BUSI 1004, and BUSI 1005 No credit for BCom, BIB, or BA ECON: Fin Econ	open to students in all programs except BCom, BIB, BA Hnrs Applied Econ, and BA Hnrs / BEcon conc Financial Econ	None	Yes
BUSI 1004 Financial Accounting for Business Students	<ul style="list-style-type: none"> Restricted to students in BCom and BIB program 	Precludes BUSI 1001 and BUSI 1003	open to students in: BCom – all concentrations BIB – all concentrations	None	No
BUSI 1005 Managerial Accounting for Business Students	<ul style="list-style-type: none"> BUSI 1001 or BUSI 1004 And in BCom or BIB program 	Precludes BUSI 1002 & BUSI 1003	open to students in: BCom – all concentrations BIB – all concentrations	None	No
1402 Introduction to Business Information and Communication Technologies			open to students in: BCom – all concentrations All Sprott minors	Now open to students in all programs	Yes
1701 Introduction to International Business	<ul style="list-style-type: none"> Restricted to students in BIB program 	Precludes BUSI 2701	open to students in: BIB – all concentrations	None	No
1800 Introduction to Business	<ul style="list-style-type: none"> 1st year standing in BCom 		open to 1 st and 2 nd yr students in: BCom – all concentrations	None	No
2001 Intermediate Accounting I	<ul style="list-style-type: none"> BUSI 1001 or BUSI 1004 with min C grade Or BUSI 1002 or BUSI 1005 with min C grade 		A/B section(s) open to students in: BCom - Accounting concentration BCom – Finance concentration R section(s) Open to students in all programs	A/B section now open to students in all programs	Yes
2002 Intermediate Accounting II	<ul style="list-style-type: none"> BUSI 2001 with min C grade And BUSI 2504 Or BUSI 2503 with min C grade 	Precludes BUSI 2506	A/B section(s) open to students in: BCom - Accounting concentration BCom – Finance concentration R section(s) Open to students in all programs	A/B section now open to students in all programs	Yes

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2005 Income Tax Fundamentals	<ul style="list-style-type: none"> BUSI 1001 or 1004 with min C-grade 	Precludes BUSI 3005 and BUSI 4005 (No longer offered)	R section(s) Open to students in all programs		Yes
2101 Organizational Behaviour	<ul style="list-style-type: none"> 2nd yr standing in BCom 	Precludes BUSI 3602 and BUSI 2121 and 2702	open to 2 nd yr or higher students in: BCom – all concentrations	None	No
2121 Introduction to Organizational Behaviour	<ul style="list-style-type: none"> 2nd yr standing 	Precludes BUSI 2101 and BUSI 2702 and BUSI 3602 May be used for credit in BCom or BIB if completed prior to admission	Open to 2 nd yr or higher students in: Minor Arts Mgmt MIB MIB for BSc Hrs App Physics MIB for BSc Hrs Earth Science MIB for Eng Minor in Entr BCS (Mgmt & Bus Syst Stream)	Now open to students in all programs with 2 nd year or higher except BCom & BIB	Yes
2204 Basic Marketing		Precludes BUSI 2208 May be used for credit in BCom or BIB if completed prior to admission	open to students in: Minor Arts Mgmt Minor in Business Minor in Business for BSc Hrs App Physics Minor in Business for BSc Hrs Earth Science Minor in Business for Eng Minor in Entr BID BPAPM - Strat. Public Opin. & Pol. Analysis BPAPM – Comm&Pol Studies B.Sc. Food Science and Nutrition	Now open to all students in all programs except BCom & BIB	Yes
2208 Introduction to Marketing	<ul style="list-style-type: none"> BUSI 1004 And ECON 1000 And one of BUSI 1701 or PSYC 1002 or SOCI 1005 Enrolled in BCom or BIB 	Precludes BUSI 2204 Restricted to students enrolled in B.Com. or B.I.B.	Open to students in: BCom – all concentrations BIB – all concentrations	None	No
2301 Introduction to Operations Management	<ul style="list-style-type: none"> Restricted to students enrolled in BCom, BIB, Minor in Arts management, Minor in Business, Minor in Business for Engineers, B.C.S., and Minors in Business in BSc Hrs 2nd yr standing And STAT 2606 (may be taken concurrently) 	Precludes BUSI 3300 (no longer offered)	Open to students in: BCom – all concentrations BIB – all concentrations Minor in Business for Eng BCS (Mgmt & Bus Syst Stream)	Now open to students in: Minor Arts Mgmt Minor in Business for BSc Hrs App Physics Minor in Business for BSc Hrs Earth Science Minor in Business	No

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<p style="text-align: center;">2400 Foundations of Information Systems</p>	<ul style="list-style-type: none"> • 2nd yr standing • Restricted to students enrolled in B.Com., B.I.B., Minor in Arts Management, Minor in Business, Minor in Business for Engineers, B.C.S., or B.P.A.P.M. 		<p>Open to students in: BCom – all concentrations BIB – all concentrations</p>	<p>Now open to students in: Minor Arts Mgmt Minor in Business Minor in Business for BSc Hrs App Physics Minor in Business for BSc Hrs Earth Science Minor in Business for Eng All BCS programs BPAPM - Comm. Info Tech BPAPM - Strat. Public Opin. & Pol. Analysis Post-Bacc Accounting</p>	No
<p style="text-align: center;">2402 Business Applications Development</p>	<ul style="list-style-type: none"> • 2nd yr standing 		<p>Open to students in: BCom – Finance concentration BCom – IS concentration</p>	<p>Now open to students in BCom & BIB – all concentrations Minor in Business</p>	Yes
<p style="text-align: center;">2503 Introduction to Finance</p>	<ul style="list-style-type: none"> • 2nd yr standing 	<p>Precludes BUSI 2504 No credit in BCom or BIB</p>	<p>Open to all students in: Acc Post-Bacc Diploma Minor Arts Mgmt Minor in Business Minor in Business for BSc Hrs App Physics Minor in Business for BSc Hrs Earth Science Minor in Business for Eng BCS Mgmt & Bus Syst Stream</p>	<p>Open to students in all programs except BCom & BIB</p>	Yes
<p style="text-align: center;">2504 Business Finance I</p>	<ul style="list-style-type: none"> • ECON 1000 or ECOR 3800 • And BUSI 1002 or BUSI 1005 • And registration in one of: BCom or BIB or BA Hrs Applied Econ: Fin Econ or BA Hrs Econ: Fin Econ or B Math Statistics: Act Science 	<p>Precludes BUSI 2503</p>	<p>Open to students in: BCom – all concentrations BIB – all concentrations BA Hrs Applied Econ: Fin Econ BA Hrs Econ: Fin Econ BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&Res Val B Econ Fin Econ</p>	None	No
<p style="text-align: center;">2505 Business Finance II</p>	<ul style="list-style-type: none"> • BUSI 1002 or 1005 with min C grade • And BUSI 2504 with min C grade • And MATH 1009 with min C-grade • And ECON 1000 with min C-grade 		<p>Open to students in: BCom – Accounting concentration BCom – Finance concentration BIB – Global Finl Mgmt and Sys concentration BA Hrs ECON: Financial Econ BA Hrs Applied ECON: Financial Econ BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&Res Val B Econ Fin Econ</p>	<p>Now open to students in: BCom – all concentrations BIB – all concentrations</p>	Yes

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2506 Financial Statement Analysis	<ul style="list-style-type: none"> BUSI 2504 with min C grade 	Precludes BUSI 2002	Open to students in: BCOM – Finance BIB - Finance	Now open to students in: BCom - all concentrations except Accounting BIB - all concentrations	Yes
2601 Business Law			Open to students in: BCom – all concentrations	Now open to students in all programs	Yes
2701 Fundamentals of International Business		Precludes BUSI 1701	A/D section(s) Open to students in all programs Reserved sections for 2 ND year BCom – all concentrations	None	Yes A/D section(s)
2702 Introduction to International Management	<ul style="list-style-type: none"> 2nd yr standing in BIB And BUSI 1701 	Precludes BUSI 2121 and BUSI 2101	Open to students in BIB program, all concentrations	None	No
2800 Entrepreneurship	<ul style="list-style-type: none"> 2nd yr standing BCom require BUSI 1005 & BUSI 1800 	Precludes BUSI 2801 (not offered)	Open to students in: BCom – all concentrations	Open to students in all programs	No
3001 Accounting for Business Combinations	<ul style="list-style-type: none"> BUSI 2002 with a min C- grade 		A/B/C section(s) Open to students in: BCom – Accounting concentration BCom – Finance concentration R section(s) Open to students in all programs	A/B/C section(s) Now open to students in all programs R section(s) None	Yes
3005 Taxation I	<ul style="list-style-type: none"> BUSI 2001 with a min C- grade 	Precludes BUSI 2005	Open to students in: BCom – Accounting concentration	Now open to students in: BCom - all concentrations BIB - all concentrations	Yes
3007 Auditing I	<ul style="list-style-type: none"> 3rd yr standing And BUSI 2002 	Precludes BUSI 4007 (no longer offered)	A/B section(s) Open to students in: BCom – Accounting concentration R section(s) Open to students in all programs	A/B section(s) Now open to students in all programs R section(s) None	Yes
3008 Intermediate Management Accounting and Control	<ul style="list-style-type: none"> BUSI 1002 or BUSI 1005 with min C- grade 		A/B section(s) Open to students in: BCom – Accounting concentration R section(s) Open to all programs	A/B section(s) Now open to students in all programs R section(s) None	Yes
3102 Introduction to Human Resources Management	<ul style="list-style-type: none"> 2nd yr standing And one of: BUSI 2101 or BUSI 2702 or BUSI 3602 		Open to students in: BCom – all concentrations BIB – all concentrations BPAPM – Social Policy BPAPM – Public Policy & Admin	Now open to students in: Minor Arts Mgmt Minor in Business for BSc Hnrs Earth Science BCS (Mgmt & Bus Syst Stream)	No

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3103 Introduction to Organization Theory	<ul style="list-style-type: none"> • 2nd yr standing • And one of: BUSI 2101 or BUSI 2702 		Open to students in: BCom – all concentrations BIB – all concentrations BCS (Mgmt & Bus Syst Stream)	Now open to students in: Minor in Business for BSc Hrns App Physics Minor in Business for BSc Hrns Earth Science Minor in Business for Eng	No
3104 Managing Individual Performance	<ul style="list-style-type: none"> • In BCom or BIB or Minor in Arts Mgmt • And BUSI 2101 or BUSI 2121 or BUSI 2702 with min C grade 		Open to students in: BCom – Management concentration	Now open to students in: BCom - all concentrations Minor in Arts Mgmt BIB - all concentrations	Yes
3105 Managing and Motivating Teams	<ul style="list-style-type: none"> • In BCom or BIB or Minor in Arts Mgmt • And BUSI 2101 or BUSI 2121 or BUSI 2702 with min C grade 		Open to students in: BCom – Management concentration	Now open to students in: BCom - all concentrations Minor in Arts Mgmt BIB - all concentrations	Yes
3106 Managing Conflict and Negotiation	<ul style="list-style-type: none"> • One of: BUSI 2101 or BUSI 2702 with min C- grade 		Open to students in: BCom – Management concentration BIB - Intl Strat & HRM concentration	Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Arts Mgmt	Yes
3117 Developing Creative Thinking	<p>Section A:</p> <ul style="list-style-type: none"> • 3rd yr standing • And one of: BUSI 2101 or BUSI 2702 with min C- grade <p>Section B:</p> <ul style="list-style-type: none"> • permission of School of Business 		<p>Section A:</p> <p>BCom – all concentrations BIB – all concentrations</p> <p>Section B:</p> <p>Registration only permitted to those approved – see www.sprott.carleton.ca/registration under “Courses with Additional Application Reqmts”</p>	Section A: Now open to students in all programs	No
3119 Sustainability and the Role of Business	<ul style="list-style-type: none"> • 3rd yr standing 		Open to students in: BCom – Management concentration BIB - Intl Strat & HRM concentration	Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Arts Mgmt Minor in Business	Yes
3204 Marketing: New Tools and Approaches	And BUSI 2204 or BUSI 2208 with min C- grade		Open to students in: BCom – Marketing concentration BIB – Intl Marketing & Trade concentration	Now open to students in: BCom – all concentrations BIB – all concentrations Minor Arts Mgmt*	Yes

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			BIB – no concentration	Minor in Business Minor in Business for BSc Hrns App Physics*	
3205 Marketing Communications	<ul style="list-style-type: none"> BUSI 2204 or BUSI 2208 with a min C- grade 		Open to students in: BCom – Marketing concentration BIB – Intl Marketing & Trade concentration BIB – no concentration BPAPM - Strat. Public Opin. & Pol. Analysis BPAPM – Comm & Pol Studies	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business Minor Arts Mgmt MIB for BSc Hrns App Physics BID	Yes
3207 Marketing Research	<ul style="list-style-type: none"> BUSI 2204 or BUSI 2208 with min C grade And STAT 2607 with min C- grade 	Precludes BUSI 3100 (not offered)	Open to students in: BCom – Marketing concentration BIB – Intl Marketing & Trade concentration BPAPM - Strat. Public Opin. & Pol. Analysis BPAPM – Comm & Pol Studies	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
3208 Business-to-Business Marketing	<ul style="list-style-type: none"> And BUSI 2204 or BUSI 2208 with min C- grade 		Open to students in: BCom – Marketing concentration BCom – IS concentration BCom – Supply Chain concentration BIB – Intl Marketing & Trade concentration BIB – no concentration	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business Minor in Business for BSc Hrns Earth Science	Yes
3209 Consumer Behaviour	<ul style="list-style-type: none"> 3rd year standing And BUSI 2204 or BUSI 2208 with min C or higher 	Precludes BUSI 4206 (no longer offered)	Open to students in: BCom – Marketing concentration BIB – Intl Marketing & Trade concentration	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
3301 Supply Chain Fundamentals	<ul style="list-style-type: none"> 2nd yr standing And BUSI 2301 or BUSI 3300 (no longer offered) with min C grade And STAT 2606 with min C- grade 	Precludes BUSI 4303 (not offered)	Open to students in: BCom – IB concentration BCom – Supply Chain concentration	Now open to students in: BCom - all concentrations BIB - all concentrations	Yes
3305 Logistics and Transportation	<ul style="list-style-type: none"> 3rd yr standing BUSI 2301 with min C grade And STAT 2606 with min C- grade 		Open to students in: BCom – Supply Chain concentration	Now open to students in: BCom - all concentrations BIB - all concentrations	Yes
3308 Simulation Methods in Business	<ul style="list-style-type: none"> 3rd year standing And BUSI 2301 with min C grade And STAT 2607 or ECON 2202 with min C- grade 		Open to students in: BCom – IS concentration BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes

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3309 Project Management	<ul style="list-style-type: none"> • 3rd yr standing • And BUSI 2301 • And STAT 2606 	Precludes BUSI 4308	Open to students in: BCom – all concentrations	Now open to students in: BIB – all concentrations Minor in Business for BSc Hrns App Physics Minor in Business for BSc Hrns Earth Science BCS (Mgmt & Bus Syst Stream) Minor in Business for Eng	No
3400 Data and Information Management	<ul style="list-style-type: none"> • BUSI 2400 min C grade 	Precludes COMP 3005	Open to students in: BCom – Finance concentration BCom – IS concentration BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
3401 Applications Development for Online Environments	<ul style="list-style-type: none"> • BUSI 2402 with min C- grade • And BUSI 3400 with min C- grade • Or COMP 3005 with min C- grade 	Precludes BUSI 4401 (no longer offered)	Open to students in: BCom – IS concentration BCS (Mgmt & Bus Syst Stream)	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
3402 Systems Analysis and Design	<ul style="list-style-type: none"> • one of: BUSI 2400, COMP 2404 or SYSC 2004 with min C grade 	Precludes SYSC 3100 and BUSI 3403 (not offered) and BUSI 3404 (not offered)	Open to students in: BCom – Finance concentration BCom – IS concentration BCom – Supply Chain concentration BCS (Mgmt & Bus Syst Stream)*	Now open to students in: BCom - all concentrations BIB - all concentrations Minor in Business	Yes
3405 Enterprise Architecture	<ul style="list-style-type: none"> • BUSI 2400 with min C- grade • And BUSI 3103 with min C- grade 		Open to students in: BCom – IS concentration BCS (Mgmt & Bus Syst Stream)*	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
3500 Applied Corporate Finance	<ul style="list-style-type: none"> • BUSI 2505 with min C+ grade • And STAT 2606 with min C- grade • And ECON 2009 with min C- grade 		Open to students in: BCom – Finance concentration BIB – Global Fin Mgmt and Sys concentration BA Hrns ECON: Financial Econ BA Hrns Applied ECON: Financial Econ BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&Res Val B Econ Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes

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3502 Investments	<ul style="list-style-type: none"> BUSI 2505 with min C+ grade And STAT 2606 with min C-grade And ECON 2009 with min C-grade 		Open to students in: BCom – Finance concentration BIB – Global Fin Mgmt and Sys concentration BA Hnrs ECON: Financial Econ BA Hnrs Applied ECON: Financial Econ BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&Res Val B Econ Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
3512 Derivatives	<ul style="list-style-type: none"> BUSI 2505 with min C+ grade And STAT 2606 with min C-grade And ECON 2009 with min C-grade 	Precludes BUSI 4512 (not offered)	Open to students in: BCom – Finance concentration BIB – Global Finl Mgmt and Sys concentration BA ECON: Fin Econ BA Hnrs Applied ECON: Financial Econ BMath – Statistics: Conc in Actuarial Science BSc ERTH conc Fin&Res Val B Econ Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
3600 Entrepreneurial Strategies	<ul style="list-style-type: none"> BUSI 2800 with min C- grade 		Open to students in: BCom – Entrepreneurship MIB for BSc Hnrs App Physics MIB for BSc Hnrs Earth Science Minor in Entrepreneurship BCS (Mgmt & Bus Syst Stream)	Now open to students in all programs	Yes
3601 Business and its Environment	<ul style="list-style-type: none"> ECON 1000 with min C- grade And BUSI 3103 with min C-grade 				
3602 Designing Organizational Systems: An Overview	<ul style="list-style-type: none"> 3rd yr standing in BPAPM program 	Precludes BUSI 2101 and BUSI 2121 BPAPM students with a Minor in Business may count this as a substitute for BUSI 2121 No credit in BCom and BIB programs	Open to students in: BPAPM – all concentrations		No
3611 Managing the Family Enterprise	<ul style="list-style-type: none"> 3rd year standing And BUSI1005 or BUSI 1002 And BUSI 2101 or BUSI 2121 or BUSI 2702 		Open to students in: BCom – all concentrations BIB – all concentrations	Now open to students in all Spratt programs	Yes
3629 Corporate Governance & Strategy	<ul style="list-style-type: none"> In PostBacc Diploma program or BUSI 1001 and BUSI 1002 	Precludes BUSI4609 and BUSI 4709	Open to students in: Acc Post-Bacc Diploma	Now open to students in all programs except BCom and BIB	No

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3700 Cross-cultural Communication	<ul style="list-style-type: none"> BIB students on exchange for 1 term or longer 		Registration processed internally for those permitted		No
3703 International and Comparative Management	<ul style="list-style-type: none"> 2nd yr standing And BUSI 2101 or BUSI 2702 with a min C grade 		Open to students in: BCom – International Business concentration BIB – all concentrations BPAPM – International Studies	Now open to students in: BCom – all concentrations Minor in Business	Yes
3704 The Environment of International Business	<ul style="list-style-type: none"> 3rd yr standing And BUSI 2101 or BUSI 2702 with min C grade And ECON 1000 with min C- grade 		Open to students in: BCom – International Business concentration BIB – all concentrations	Now open to students in: BCom – all concentrations Minor in Business	Yes
3705 International Buyer Behaviour	<ul style="list-style-type: none"> 3rd yr standing in BCom or B.I.B. And one of: BUSI 2204 or BUSI 2208 And one of: BUSI 2702 or BUSI 3703 		Open to students in: BCom – International Business concentration BIB – all concentrations	Now open to students in: BCom – all concentrations	Yes
3706 International Business Negotiations	<ul style="list-style-type: none"> 2nd yr standing And one of: BUSI 2701 or BUSI 2702 with min C- grade 		Open to students in: BCom – International Business concentration BCom – Supply Chain concentration BIB – all concentrations	Open to students in: BCom – all concentrations	Yes
3800 Business Case Analysis	<ul style="list-style-type: none"> Restricted to students in BCom or BIB with min 7.00 Major CGPA And permission of the School of Business 		Registration only permitted to those approved – see www.sprott.carleton.ca/registration under “Courses with Additional Application Reqmts”		No
3810 Business Development	<ul style="list-style-type: none"> BUSI 2800 with min C- grade 		Open to students in: BCom – Entrepreneurship concentrations Minor in Entrepreneurship Minor in Arts Management	Now open to students in all programs	Yes
3820 Practicum in Business Design	<ul style="list-style-type: none"> 3rd year standing And BUSI 2800 with min C- grade 		Open to students in: BCom – Entrepreneurship concentrations Minor in Entrepreneurship Minor in Arts Management	Now open to students in all programs	Yes
4002 Advanced Accounting Problems	<ul style="list-style-type: none"> 4th yr standing And BUSI 2002 with min C- grade 		Open to students in: BCom – Accounting concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4005 Taxation II	<ul style="list-style-type: none"> BUSI 3005 with min C- grade 	Precludes BUSI 2005	Open to students in: BCom – Accounting concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes

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4008 Advanced Management Accounting and Control	<ul style="list-style-type: none"> BUSI 3008 with min C- grade 		<p>A/B section(s) Open to students in: BCom – Accounting concentration</p> <p>R section(s) Open to all programs</p>	<p>A/B section(s) Now open to students in all programs</p> <p>R section(s) None</p>	Yes
4104 Strategic Human Resources Management	<ul style="list-style-type: none"> BUSI 3102 with min C- grade And 3103 with min C- grade 		<p>Open to students in: BCom – Management concentration BIB - Intl Strat & HRM concentration</p>	<p>Now open to students in: BCom – all concentrations BIB – all concentrations</p>	Yes
4105 Managing Change	<ul style="list-style-type: none"> 3rd yr standing And one of: BUSI 2101 or BUSI 2702 or BUSI 3602 with min C- grade 		<p>Open to students in: BCom – Management concentration BCom – Entrepreneurship concentration BIB - Intl Strat & HRM concentration Minor in Business for Eng BPAPM – Social Policy BPAPM – Public Policy & Admin</p>	<p>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business</p>	Yes
4108 Organizational Learning	<ul style="list-style-type: none"> BUSI 3103 with min C- grade 		<p>Open to students in: BCom – Management concentration BIB - Intl Strat & HRM concentration BPAPM – Public Policy & Admin</p>	<p>Now open to students in: BCom – all concentrations BIB – all concentrations</p>	Yes
4111 Training and Development	<ul style="list-style-type: none"> 3rd yr standing And one of: BUSI 2101 or BUSI 2121 or BUSI 2702 with a min B- grade And permission of the School of Business 		<p>Registration only permitted to those approved – see www.sprott.carleton.ca/registration under “Courses with Additional Application Reqmts”</p>		No
4112 Organizational Leadership	<ul style="list-style-type: none"> 3rd yr standing And one of: BUSI 2101 or BUSI 2121 or BUSI 2702 with a min C- grade 		<p>Open to students in: BCom – Management concentration BIB - Intl Strat & HRM concentration Minor in Arts Management BPAPM – Public Policy & Admin</p>	<p>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business</p>	Yes
4129 Managing the Arts	<ul style="list-style-type: none"> 3rd yr standing 		<p>Open to students in: BCom – all concentrations Minor in Arts Mgmt BIB – all concentrations</p>	<p>Now open to students in all programs</p>	Yes
4203 Marketing In Not-for- Profit Organizations	<ul style="list-style-type: none"> 3rd yr standing And BUSI 2204 or 2208 with min C grade 		<p>Open to students in: BCom – Marketing concentration BIB - Intl Marketing & Trade concentration BPAPM – Social Policy</p>	<p>Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business</p>	Yes

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4205 International Marketing Strategy	<ul style="list-style-type: none"> • 3rd yr standing • And BUSI 2204 or 2208 with min C- grade 		Open to students in: BCom – Marketing concentration BCom – International Business concentration BIB – Intl Mark & Trade	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business Minor in Arts Management	Yes
4208 Marketing Management	<ul style="list-style-type: none"> • BUSI 2208 with min C grade • And BUSI 3205 or BUSI 3207 with min C grade 		Open to students in: BCom – Marketing concentration BIB - Intl Marketing & Trade concentration	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
4209 Consumer Culture Theory	<ul style="list-style-type: none"> • 3rd year standing • And BUSI 3209 with min C grade 	Precludes credit for BUSI 4206 (no longer offered)	Open to students in: BCom – Marketing concentration BIB - Intl Marketing & Trade concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4229 Marketing in the Arts and Culture Sectors	<ul style="list-style-type: none"> • 3rd year standing • BUSI 2208 or 2204 with min C grade 		Open to students in: BCom – all concentrations BIB - all concentrations Minor in Arts Management	Now open to students in all programs	Yes
4302 Management of Quality	<ul style="list-style-type: none"> • 3rd yr standing • And BUSI 2301 with min C grade • And STAT 2606 with min C- grade 		Open to students in: BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4304 Procurement and Contracting	<ul style="list-style-type: none"> • 3rd yr standing • And BUSI 2301 with min C grade 		Open to students in: BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4331 E-Supply Chain Technology and Management	<ul style="list-style-type: none"> • 3rd yr standing • And BUSI 2301 with min C grade • And BUSI 2400 with min C grade 		Open to students in: BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4400 IS Strategy, Management and Acquisition	<ul style="list-style-type: none"> • 4th yr standing • And BUSI 2400 with min C- grade • And BUSI 3103 with min C- grade 		Open to students in: BCom – all concentrations BIB – all concentrations BPAPM - Comm. Info Tech BPAPM – Public Policy & Admin	Now open to students in: Minor in Business All BCS programs	Yes
4404 IT Infrastructure	<ul style="list-style-type: none"> • 3rd yr standing • And BUSI 2400 with min C- grade 		Open to students in: BCom – IS concentration BPAPM - Comm. Info Tech	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes

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4406 Business Analytics	<ul style="list-style-type: none"> • 3rd yr standing • And BUSI 2400 or COMP 3005 with min C grade 		Open to students in: BCom – all concentrations BIB – all concentrations	Now open to students in: All BCS programs	Yes
4408 Social Analytics	<ul style="list-style-type: none"> • 3rd year standing • And BUSI 2400 • And BUSI 2208 • And STAT 2607 		Open to students in: BCom – IS concentration BCom – Marketing concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	No
4500 Advanced Corporate Finance	<ul style="list-style-type: none"> • BUSI 3500 with min C- grade • And BUSI 3502 with min C- grade • And BUSI 3512 with min C- grade • And STAT 2607with min C- grade 		Open to students in: BCom – Finance concentration BA Hnrs ECON: Financial Econ BA Hnrs Applied ECON: Financial Econ BSc ERTH conc Fin&Res Val BEcon Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4502 Portfolio Management	<ul style="list-style-type: none"> • BUSI 3500 with min C- grade • And BUSI 3502 with min C- grade • And BUSI 3512 with min C- grade • And STAT 2607 with min C- grade 		Open to students in: BCom – Finance concentration BA Hnrs ECON: Financial Econ BA Hnrs Applied ECON: Financial Econ BEcon Fin Econ	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4503 Applied Portfolio Management	<ul style="list-style-type: none"> • BUSI 3502 • And permission of School of Business 		Registration only permitted to those approved – see www.sprott.carleton.ca/registration under “Courses with Additional Application Reqmts”		No
4504 International Finance	<ul style="list-style-type: none"> • BUSI 2505 with min C- grade 	Precludes BUSI 3504 (no longer offered) and BUSI 3505	Open to students in: BCom – Finance concentration BIB – Global Finl Mgmt and Sys concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4505 Global Financial Markets and Institutions	<ul style="list-style-type: none"> • BUSI 2505 with min C+ grade • And STAT 2606 with min C- grade • And ECON 2009 with min C- grade 		Open to students in: BCom – Finance concentration BIB – Global Finl Mgmt and Sys concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4510 Mergers and Acquisitions	<ul style="list-style-type: none"> • BUSI 3500 with min C- grade • And BUSI 3502 with min C- grade • And STAT 2607with min C- grade 		Open to students in: BCom – Finance concentration BIB – Global Finl Mgmt and Sys concentration BSc ERTH conc Fin&Res Val	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes

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4511 Fixed Income Analysis	<ul style="list-style-type: none"> • BUSI 3500 with min C- grade • And BUSI 3502 with min C- grade • And BUSI 3512 with min C- grade • And STAT 2607 with min C- grade 		Open to students in: BCom – Finance concentration BIB – Global Finl Mgmt and Sys concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4515 Micro Finance	<ul style="list-style-type: none"> • 4th yr standing in BIB - Global Financial Mgmt Concentration only • And BUSI 2505 with min C+ grade • And STAT 2606 with min C- grade • And ECON 2009 with min C- grade 	Also listed as FINA 5515	Open to students in: BIB – Global Fin Mgmt and Sys concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	No
4601 Business Ethics	<ul style="list-style-type: none"> • 4th yr standing in BCom (all concentrations except Intl Business) 	Precludes BUSI 4705	Open to students in BCom, all concentrations except Int'l Bus		No
4602 Women in Management	<ul style="list-style-type: none"> • 3rd yr standing • And one of: (BUSI 2101 and BUSI 3103) or WGST 1808 with min C- grade 	Also listed as WGST 4815	Open to students in: BCom – Management concentration	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
4607 Management of Technology and Innovation	<ul style="list-style-type: none"> • 3rd yr standing • And BUSI 2204 or 2208 with min C- grade • And BUSI 3103 with min C- grade 		Open to students in: BCom – Entrepreneurship concentration BCom – IS concentration BCom – Supply Chain concentration	Now open to students in: BCom – all concentrations BIB – all concentrations Minor in Business	Yes
4608 Canadian Business History	<ul style="list-style-type: none"> • 4th yr standing in BCom or BIB 	Also listed as HIST 3205 (Special Topic: Canadian Brewing Industry)			No
4609 Strategic Management	<ul style="list-style-type: none"> • 4th yr standing in BCom (all concentrations except for Int'l Business) • And successful completion of all 2000 & 3000 level courses in the major requirements 	Precludes BUSI 4709	Open to students in BCom, all concentrations except Int'l Bus		No
4705 Ethics and Cross-cultural Interaction	<ul style="list-style-type: none"> • 4th yr standing in B.I.B. and B.Com Int'l Business concentration only • And one of: BUSI 2702 or BUSI 3703 	Precludes BUSI 4601	Open to students in: BCom – Intl Business concentration BIB – all concentrations	None	No

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4706 International Human Resource Management	<ul style="list-style-type: none"> • 3rd yr standing in B.I.B. and B.Com Int'l Business concentration only • And BUSI 3102 • And BUSI 2702 or BUSI 3703 		Now open to students in: BCom – Intl Business concentration BIB – Intl Strat & HRM	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4707 Regionalism and Globalization	<ul style="list-style-type: none"> • 3rd yr standing in B.Com or B.I.B. or Minor in Business or Minor in Hnrs BSc Applied Physics or Earth Sciences • And one of: BUSI 2702 or BUSI 2701 		Open to students in: BCom – International Business concentration BIB – all concentrations	Now open to students in: BCom – all concentrations Minor in Business Minor in Business for BSc Hnrs Applied Physics Minor in Business for BSc Hnrs Major Earth Sciences	Yes
4708 International Expansion and Operations	<ul style="list-style-type: none"> • 4th yr standing in B.Com or B.I.B. • And BUSI 2702 or BUSI 3703 		Open to students in: BCom – Entrepreneurship concentration BCom – Intl Business concentration BCom – Supply Chain concentration BIB – Intl Mark & Trade concentration	Now open to students in: BCom – all concentrations BIB – all concentrations	No
4709 Strategic Management for International Business	<ul style="list-style-type: none"> • 4th yr standing in BIB and BCom Int'l Business concentration only • And successful completion of all 2000 & 3000 level courses in the major requirements 	Precludes BUSI 4609	Open to students in: BCom – Intl Business concentration BIB – all concentrations	None	No
4710 International Ventures	<ul style="list-style-type: none"> • 3rd year standing • BUSI 2702 or BUSI 3703 		Open to students in: BCom - International Business concentration BIB – all concentrations	Now open to students in: BCom – all concentrations BIB – all concentrations	Yes
4717 Managing Globalization in Emerging Economies	<ul style="list-style-type: none"> • 4th year standing in B.Com or B.I.B. or Minor in Business or Minor in Hnrs BSc Applied Physics or Earth Sciences • And ECON 1000 	Precludes BUSI 4902 (not offered)	Open to students in: BCom – International Business concentration BIB – all concentrations	Now open to students in: BCom – all concentrations Minor in Business Minor in Business for Eng Minor in Business for BSc Hnrs Applied Physics Minor in Business for BSc Hnrs Major Earth Sciences	Yes
4719 Practicum in International Business	<ul style="list-style-type: none"> • 3rd yr standing BCom Int'l Business concentration only • And permission of School of Business 		Open to students with approval in: BCom – Intl Business concentration	None	No

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<p style="text-align: center;">4810 Practicum in Business Creation</p>	<ul style="list-style-type: none"> • BUSI 3820 		<p>Open to students with approval in: BCom – Entrepreneurship concentration Minor in Entrepreneurship</p>	<p>Now open to students in all programs</p>	<p style="text-align: center;">No</p>
<p style="text-align: center;">4901 Topics in Business Studies I</p>	<p>Section A Internal Controls</p> <ul style="list-style-type: none"> • BUSI 1005 • BUSI 2400 <p>Section C Marketing Metrics</p> <ul style="list-style-type: none"> • BUSI 1005 • BUSI 2208 		<p>Section A BCom – all concentrations</p> <p>Section C BCom – all concentrations BIB – all concentrations Minor in Entrepreneurship Minor Arts Mgmt Minor in Business for BSc Hrns App Physics Minor in Business for BSc Hrns Earth Science Minor in Business Minor in Business for Engineering</p>	<p style="text-align: center;">None</p>	<p style="text-align: center;">Yes</p>
<p style="text-align: center;">4904 Directed Studies I [1.0 crdt]</p>	<ul style="list-style-type: none"> • 4th yr standing in BCom or BIB • And permission of the School of Business 		<p>Registration only permitted to those approved – see www.sprott.carleton.ca/registration under “Courses with Additional Application Reqmts”</p>		<p style="text-align: center;">No</p>