Bachelor of Commerce Management Concentration

This pamphlet is only a guide. Consult both your audit and the Carleton University Undergraduate Calendar (www.carleton.ca/cuuc) for specific rules that apply to your program.

Required Credits in B.Com Major [13.5 credits] Electives [6.5 credits]

Required courses are generally offered fall/winter and summer. For Electives no more than 2.0 credits below the 2000-level; and 1.0 credit must be completed at the 3000-level or above

What do I take? Below is the recommended course plan. Please consult with an Undergraduate Advisor should you need to make adjustments.

### Year 1
**Major courses:**
- BUSI 1004 - Financial Accounting (Fall)
- BUSI 1005 - Managerial Accounting (Winter)
- ECON 1000 - Intro to Economics (full year)
- PSYC 1002 - Intro to Psychology *(Business section)*
- SOCI 1002 - Intro to Sociology *(Business section)*
- MATH 1009 - Calculus
- MATH 1119 - Linear Algebra
- BUSI 1402 - Intro to Business Information & Communication Technologies
- BUSI 1800 - Intro to Business

### Year 2
**Major courses:**
- ECON 2009 - Managerial Economics
- BUSI 2101 - Intro to Organizational Behaviour
- BUSI 2208 - Intro to Marketing
- BUSI 2301 - Intro to Operations Management
- BUSI 2400 - Intro to Information Systems
- BUSI 2504 - Business Finance I
- BUSI 2601 - Business Law
- BUSI 2701 - Fundamentals of International Business
- STAT 2606 - Business Statistics I (Fall)
- STAT 2607 - Business Statistics II (Winter)

**“Required” Management Concentration courses:**
- BUSI 3102 - Intro to Human Resources Management
- BUSI 3103 - Intro to Organizational Theory
- BUSI 3209 - Project Management

**“Required” Management Concentration Electives:**
- BUSI 3117 - Developing Creative Thinking
- BUSI 3119 - Business and Environmental Sustainability
- BUSI 4104 - Strategic Human Resources Management
- BUSI 4108 - Organizational Learning
- BUSI 4111 - Training and Development
- BUSI 4119 - Practicum in Management

Should you need to alter your Winter registration based on Fall semester results, please consult with an advisor in the Sprott School of Business.

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Effective Fall 2013

Students admitted BEFORE fall 2013 should refer to the program requirements as listed on your degree audit. Your audit can be accessed through Carleton Central.

### Year 3
**Major courses:**
- BUSI 3102 - Intro to Human Resources Management (Prerequisites: BUSI 2101 C-)
- BUSI 3103 - Intro to Organizational Theory (Prerequisites: BUSI 2101)
- BUSI 3209 - Project Management (Prerequisites: 3rd year Standing BUSI 2301 and STAT 2606)

**“Required” Management Concentration courses:**
- BUSI 3104 - Managing Individual Performance (Prerequisites: BUSI 2101 C)
- BUSI 3105 - Managing and Motivating Teams (Prerequisites: BUSI 2101 C)
- BUSI 3106 - Managing Conflict and Negotiation (Prerequisites: BUSI 2101 C)

### Year 4
**Major courses:**
- BUSI 4601 - Business Ethics (Prerequisites: BUSI 3102 and BUSI 3103 C-)
- BUSI 4609 - Strategic Management (Prerequisites: 4th year standing; All 2000-level and 3000-level courses must be completed in the Major)
- BUSI 4105 - Managing Change (Prerequisites: 3rd year standing, BUSI 2101 C+)
- BUSI 4112 - Organizational Leadership (Prerequisites: 3rd year standing, BUSI 2101 C+)

**Management Electives:**
- 1.5 credits from list:
  - BUSI 4108 - Organizational Learning (Prerequisite: BUSI 3103 C+)
  - BUSI 4111 - Training and Development (Prerequisites: 4th year standing; BUSI 3104 C & permission of the School of Business)
  - BUSI 4119 - Practicum in Management (Prerequisites: 4th year standing; BUSI 3103, BUSI 3104, BUSI 3105 and BUSI 3106 C+ in each)

If you are considering a Concentration, you should declare in Second year. Adding a Concentration after 2nd year may delay graduation. For a double concentration 6.0 credits must be completed with a Min CGPA of 8.0.