BUSI5906 A
Business Analytics for Managers

Thursdays, 18:05 – 20:55, DT1728

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Office Hours: Thursdays 16:30 – 17:30 or by appointment

Course Description: Decision Support Systems in Organizations. From Business Intelligence to Business Analytics. Big Data trends in Organizations. Theories and Trends behind Data Analytics

Learning Objectives: Assessing the role of computers in organizational decision-making and the affordances of Information Systems; Generating value from business data; Evaluating tools available for business analytics

Course Prerequisites: ITIS 5401 or ITIS 5403

Textbook(s): Enterprise Analytics: Optimize Performance, Process, and Decisions through Big Data
Thomas H. Davenport
FT Press – Pearson Education

Drop Course Policy:

You may drop this course up until the END of the second week of classes. Students that drop a class in the third week will receive a WDN but will automatically have the grade changed to ABS. A grade of ABS is considered a failing grade. Students with relevant medical issues and supporting documentation may petition the School to have the ABS grade changed back to WDN.

Grading Scheme:

<table>
<thead>
<tr>
<th>Component</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>In Class Exercises [5 @ 3%]</td>
<td>15%</td>
</tr>
<tr>
<td>Weekly Activities [6 @ 5%]</td>
<td>30%</td>
</tr>
<tr>
<td>Case Analysis</td>
<td>15%</td>
</tr>
<tr>
<td>Project Proposal</td>
<td>10%</td>
</tr>
<tr>
<td>Final Project</td>
<td>30%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
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**Preparation and participation:**
Preparation for the sessions is essential to fulfill the course’s goals. The reading assigned for each session is a way to set the framework or our discussion and in class exercises. Business Analytics skills are developed by acquiring a new perspective to look at business decision making, which is in essence the most important role a manager plays.
Weekly activities are expected to be completed before the session start. These aim to achieve a common background in order to engage fully in class exercises. Some students may need to do additional work if they need to refresh some skills, especially Excel and Statistics. Plan the completion of these activities accordingly. The deadlines for each one of them are clearly marked in the course schedule and in CU Learn.
Most of you are familiar with in class participation. Due to the nature of Business Analytics, the course will include weekly in class exercises that are designed to serve as learning reinforcements. All students are expected to engage in these exercises. This is experiential learning. Some of them are a way to *flip the classroom*¹ to enable student empowerment. Each will be introduced by the instructor and includes a rubric to assess student engagement in the exercise.

**Missed weekly activities and in class exercises:**
Completion of some activities will become meaningless after the in class exercises are conducted; therefore some of these activities have hard deadlines and cannot be deferred. These activities, if not completed by the hard deadline will be missed and students will receive no marks for them. Similarly, there won’t be ways to make up for missed experiential in class exercises.

**Case Analysis:**
The text includes 4 cases [Chapters 15-18]. These cases are examples of best practices written from the perspective of the International Institute for Analytics. We will use these cases as a starting point. There will be presentations and a class discussion on these cases on June 12.

**Term project:**
The term project is an opportunity to empower students to achieve their own learning objectives. The project needs to be approved by the course instructor. A formal 3-4 pages written proposal has to be submitted by 10:00 PM on May 18, 2014. Students will find in CU Learn exemplars of similar proposals to guide them in preparing theirs. The Final report on this project is due June 19, 2014 by 10:00 PM

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### Course Schedule:

<table>
<thead>
<tr>
<th>Week</th>
<th>Date</th>
<th>Topic/Agenda</th>
<th>Pre-class Prep</th>
</tr>
</thead>
</table>
| 1    | May 08  | Overview of Business Analytics  
A framework for BA  
In class Exercise I | Davenport Chapters 1 & 2  
Weekly Activity I |
| 2    | May 15  | Decisions, Decision Makers, Decision Making Support  
In class Exercise II  
Project Proposal due by **10:00 PM on May 18 in CU Learn** | Simon 1999, Mintzberg 2009,  
Nastase & Stoica 2010, Dhar 2013  
Weekly Activity II |
| 3    | May 22  | Application of Analytics  
In class Exercise III | Davenport Chapters 3 to 6  
Weekly Activity III |
| 4    | May 29  | Technologies for Analytics  
In class Exercise IV | Davenport Chapters 7 to 10  
Weekly Activity IV |
| 5    | Jun 05  | The Human Side of Analytics  
In class Exercise V | Davenport Chapters 11 to 14  
Weekly Activity V |
| 6    | Jun 12  | Big Data, future directions of Business Analytics  
Case Analysis Presentations | Your own 4 readings*  
Weekly Activity VI |
|      | Jun 19  | **Final Project Report due by 10:00 PM** |                                      |

*These readings will be decided during in class exercise I

### Policy on Mobile Devices

The use of mobile devices IS NOT PERMITTED in this class. It is disruptive to the instructor and class members. If you carry such a device to class, please make sure it is turned off. If an emergency situation requires you to keep it turned on, please discuss this with your instructor prior to class.

### Group Work

The Sprott School of Business encourages group assignments in the school for several reasons. They provide you with opportunities to develop and enhance interpersonal, communication, leadership, followership and other group skills. Group assignments are also good for learning integrative skills for putting together a complex task. Your instructor may assign one or more group tasks/assignments/projects in this course.

*Before embarking on a specific problem as a group, it is your responsibility to ensure that the problem is meant to be a group assignment and not an individual one.*

### Person with Disabilities

Students with disabilities requiring academic accommodations in this course are encouraged to contact a co-ordinator at the Paul Menton Centre for Students with Disabilities to complete the necessary letters of accommodation. After registering with the PMC, make an appointment to meet and discuss your needs with me at least two weeks prior to the first in-class test or ITV midterm exam. This is necessary in order to ensure sufficient time to make the necessary arrangements. Please refer to
Religious Observance
Students requesting academic accommodation on the basis of religious observance should make a formal, written request to their instructors for alternate dates and/or means of satisfying academic requirements. Such requests should be made during the first two weeks of class, or as soon as possible after the need for accommodation is known to exist, but no later than two weeks before the compulsory academic event. Accommodation is to be worked out directly and on an individual basis between the student and the instructor(s) involved. Instructors will make accommodations in a way that avoids academic disadvantage to the student.

Students or instructors who have questions or want to confirm accommodation eligibility of a religious event or practice may refer to the Equity Services website for a list of holy days and Carleton’s Academic Accommodation policies, or may contact an Equity Services Advisor in the Equity Services Department for assistance.

Pregnancy
Pregnant students requiring academic accommodations are encouraged to contact an Equity Advisor in Equity Services to complete a letter of accommodation. The student must then make an appointment to discuss her needs with the instructor at least two weeks prior to the first academic event in which it is anticipated the accommodation will be required.

Academic Integrity
Violations of academic integrity are a serious academic offence. Violations of academic integrity – presenting another’s ideas, arguments, words or images as your own, using unauthorized material, misrepresentation, fabricating or misrepresenting research data, unauthorized co-operation or collaboration or completing work for another student – weaken the quality of the degree and will not be tolerated. Penalties may include expulsion; suspension from all studies at Carleton; suspension from full-time studies; a refusal of permission to continue or to register in a specific degree program; academic probation; and a grade of Failure in the course, amongst others. Students are expected to familiarize themselves with and follow the Carleton University Student Academic Integrity Policy which is available, along with resources for compliance at [http://www2.carleton.ca/sasc/advisingcentre/academic-integrity/](http://www2.carleton.ca/sasc/advisingcentre/academic-integrity/).

Important dates and deadlines