BUSI 2504
Essentials of Business Finance
Winter 2016

Section E
Instructor: John Jarecsni
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Section F
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Section E:  Friday 02:35 – 05:25   Classroom:  UC 182
Section F:  Friday 02:35 – 05:25   Classroom:  TB 208

Office Hours:  by appointment

Undergraduate Calendar Description
Business firms' financing, capital investment, and dividend policy decisions, cost of capital and short-term asset management problems.

Prerequisites
ECON 1000 or ECOR 3800, BUSI 1002 or BUSI 1005 and registration in BCom, BIB or BA Honours in Economics or Applied Economics with Concentration in Financial Economics, Engineering, B.C.S. Precludes credit for BUSI 2503.

The School of Business enforces all prerequisites.

This course is a prerequisite to
BUSI 2002 & BUSI 2505 (with a grade of C or higher)
BUSI 4000  (with a grade of C– or higher)
BUSI 4609  (with a grade of D– or higher)

Course Objectives
This introductory finance course focuses on aspects of financial management that all managers ought to understand. In particular, the course stresses:
- The decision process behind capital budgeting (corporate investment);
- Features of financing (sources of funding for the firm); and
- Basic measures of risk and return.
The goal of this course is to provide a sense of the underlying principles of finance and their use by the corporate manager. The student will be introduced to standard techniques of business finance – techniques that are used in real management situations, and that also will serve as tools for study in other courses. Students successfully competing this course will understand what drives basic financial decisions in companies.

Important learning objectives for the course are to teach students:

- The techniques of time value of money and how to apply them correctly when and where needed;
- How to evaluate investment and borrowing alternatives for firms;
- Pricing models for securities;
- Analytical skills in structuring and analyzing corporate financial problems; and
- A rational approach to financial decision-making that can be applied in future classes and important financial decisions throughout life.

Students should have successfully completed the prerequisites for this course. You are assumed to have been exposed to the concept of the time value of money, and to be competent with respect to ratio analyses and financial modeling by means of pro-forma financial statements. Students will use all of these concepts throughout this course. In particular, this course extensively employs calculations involving the time value of money (discounting and compounding).

**Class Format**

Classes will involve lectures, augmented with sample problems.

**Tutorials**

Tutorials are an integral part of this course. Lectures will focus on the principles of contemporary ideas in finance; tutorials will focus on the practical application of these ideas (solving problems). Only through a thorough understanding of both the underlying principles and the practical application, can students expect to gain a command of the material presented in this introductory course. Use the tutorials to provide assistance with any difficulties you may encounter. Unattended difficulties may adversely affect the probability of success in the examinations. Tutorials generally start the 2nd or 3rd week of term. Check cuLearn for an announcement regarding the initiation of tutorials.

**Required Text**


**Grading**

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<thead>
<tr>
<th>Weighting</th>
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<tr>
<td>Online Weekly Quizzes</td>
</tr>
<tr>
<td>Mid term</td>
</tr>
<tr>
<td>Final exam</td>
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<td>Total</td>
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Online Weekly Quizzes

Your quiz grade will be based on best 8 out of 9 quizzes. Each quiz will cover material from the prior week. A quiz will be held each week, with the exception of the first week of class, the week of the midterm and the week after the reading week. Quizzes will be available through cuLearn for a week, and you will have three attempts to do each quiz. Your quiz grade will be based on your best attempt.

Midterm Exam

The midterm will be held in class and will cover material from chapter 1, 5, 6, 7 and 8.

Final Exam

The final exam will be held during the final exam period. The final exam is cumulative and will cover material from the entire course.

Student Responsibilities

Students are responsible for all readings listed on the course schedule regardless of whether or not specific mention of certain topics is made in class and regardless of whether or not topics are addressed in class. Because of time constraints, it is not possible to cover all the chapter material in class. Class time will be spent on the most important topics and on the topics from which students receive the most benefit from explanation in class.

Doing Well in the Class

1. Read the assigned chapter before the class.
2. Do questions and problems (see course schedule below) for each assigned chapter of the textbook. The critical thinking questions in the textbook will help you to put chapter concepts into your own words, which will help you develop a “feel” for what’s going on.
3. Finance is best learned by working through problems to obtain a solution. Answers to many text problems will be available on CULearn. Looking at the answer to a problem before working on it can lead to misperceptions about your abilities. Work through a problem first, then, check your answer to the solution.
4. Spend the time you need to understand the concepts and examples done in class. Redoing a class example, or re-working an example with different values can give you prompt feedback about issues that need clarification.
5. Regularly attend tutorials to help clarify class concepts. Speak to the instructor after class or during breaks, or make an appointment to meet the instructor if you need clarification. Most importantly, ask questions in class. If you are unsure of a concept or approach, surely others in the class are in a similar position.
6. Work at the course throughout the term. Cramming before tests won’t enable you to develop an understanding of the material.
7. Think about the course when not in class. For example, when reading the newspaper, you will see “explanations” for stock price movements, announcements of bond refunding, and discussions of the irrationality of investors. Are the explanations consistent with course concepts?
Class Schedule

Please consider the following plan for the term. It can transpire that topics can take more or less time to cover than planned.

<table>
<thead>
<tr>
<th>Date</th>
<th>Topics</th>
<th>Chapters</th>
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<tbody>
<tr>
<td>January 8</td>
<td>Introduction to Financial Management</td>
<td>1</td>
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<tr>
<td></td>
<td>Future Value and Present Value</td>
<td>5 (beginning)</td>
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<td>January 15</td>
<td>Time Value of Money (TVM)</td>
<td>Rest of 5</td>
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<td>TVM with Multiple Cash Flows</td>
<td>6.1 – 6.3</td>
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<td></td>
<td>Quiz#1 – Chapter 1 and first part of Chapter 5</td>
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<tr>
<td>January 22</td>
<td>Time Value of Money continued</td>
<td>Rest of 6</td>
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<td>Quiz#2 – Chapter 5</td>
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<td>January 29</td>
<td>Valuing Bonds</td>
<td>7 + 7A</td>
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<td>Quiz#3 – Chapter 6</td>
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<td>February 5</td>
<td>Valuing Stocks</td>
<td>8</td>
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<td>Quiz#4 – Chapter 7</td>
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<td>February 12</td>
<td><strong>Midterm (chapters 1, 5, 6, 7 and 8)</strong></td>
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<td>February 19</td>
<td><strong>Winter Break – NO LECTURE</strong></td>
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<td>February 26</td>
<td>Capital Budgeting: Net Present Value</td>
<td>9</td>
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<td>Cash Flow</td>
<td>2.1 – 2.4</td>
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<td>No Quiz this week</td>
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<td>March 4</td>
<td>Market History &amp; Market Efficiency</td>
<td>12</td>
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<td>Quiz#5 – Chapters 9 and 2</td>
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<td>March 11</td>
<td>Risk &amp; Return: Portfolios</td>
<td>13 (beginning)</td>
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<td>Quiz#6 – Chapter 12</td>
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<td>March 18</td>
<td>Risk &amp; Return, continued</td>
<td>13 continued</td>
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<td>Quiz#7 – first part of Chapter 13</td>
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<td>March 25</td>
<td><strong>Easter – NO LECTURE</strong></td>
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<td>April 1</td>
<td>Cost of Capital</td>
<td>14</td>
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<td>Raising Capital</td>
<td>15</td>
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<td>Quiz#8 – rest of Chapter 13</td>
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<td>April 8</td>
<td>Credit Management</td>
<td>20.1 – 20.6</td>
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<td>Quiz#9 – Chapter 14 and 15</td>
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IMPORTANT ADDITIONAL INFORMATION

FND:

To reduce instances of miscommunication Carleton introduced a grade FND (Failure with No Deferral) to be assigned to students who fail to meet the minimum in-term performance standards explicitly set out in the outline and applied consistently (i.e., there is no other hidden criteria).

Satisfactory In-term Performance

1. Unless otherwise stated below in item #2, the requirement for Satisfactory In-term Performance is set at 50% of all, not each, pre-final term work (i.e. assignments, participation marks, tests etc.).
2. The criterion/criteria and the standard(s) for Satisfactory In-term Performance are as follow(s): “Not Applicable”
3. Unsatisfactory In-term Performance in this course will lead to failure in this course (regardless of the performance at the Final exam or final project):

  Yes ☐  No ☑

4. FND grade in this course (in case of missed Final exam or project):

  Yes ☐  No ☑

COURSE SHARING WEBSITES

Student or professor materials created for this course (including presentations and posted notes, labs, case studies, assignments and exams) remain the intellectual property of the author(s). They are intended for personal use and may not be reproduced or redistributed without prior written consent of the author(s).

RECOMMENDED CALCULATOR IN BUSI COURSE EXAMINATIONS

If you are purchasing a calculator, we recommend any one of the following options: Texas Instruments BA II Plus (including Pro Model), Hewlett Packard HP 12C (including Platinum model), Staples Financial Calculator, Sharp EL-738C & Hewlett Packard HP 10bII. Only non-programmable calculators without text storage capabilities will be allowed in the test and exam for this course.

Printed translation dictionaries are allowed, as long as they do not contain handwritten notes. Electronic translation dictionaries are not allowed.

GROUP WORK

The Sprott School of Business encourages group assignments in the school for several reasons. They provide you with opportunities to develop and enhance interpersonal, communication, leadership, follower-ship and other group skills. Group assignments are also good for learning integrative skills for putting together a complex task. Your professor may
assign one or more group tasks / assignments / projects in this course. Before embarking on a specific problem as a group, it is your responsibility to ensure that the problem is meant to be a group assignment and not an individual one.

ACADEMIC ACCOMMODATION
You may need special arrangements to meet your academic obligations during the term because of disability, pregnancy or religious obligations. Please review the course outline promptly and write to me with any requests for academic accommodation during the first two weeks of class, or as soon as possible after the need for accommodation is known to exist. Students with disabilities requiring academic accommodations in this course must register with the Paul Menton Centre for Students with Disabilities (PMC) for a formal evaluation of disability-related needs. Documented disabilities could include but not limited to mobility/physical impairments, specific Learning Disabilities (LD), psychiatric/psychological disabilities, sensory disabilities, Attention Deficit Hyperactivity Disorder (ADHD), and chronic medical conditions. Registered PMC students are required to contact the PMC, 613-520-6608, every term to ensure that your Instructor receives your Letter of Accommodation, no later than two weeks before the first assignment is due or the first in-class test/midterm requiring accommodations. The deadlines for contacting the Paul Menton Centre regarding accommodation for final exams for the December 2015 exam period is November 6, 2015 and for the April 2016 exam period is March 6, 2016.

RELIGIOUS OBSERVANCE
Students requesting academic accommodation on the basis of religious observance should make a formal, written request to their instructors for alternate dates and/or means of satisfying academic requirements. Such requests should be made during the first two weeks of class, or as soon as possible after the need for accommodation is known to exist, but no later than two weeks before the compulsory academic event. Accommodation is to be worked out directly and on an individual basis between the student and the instructor(s) involved. Instructors will make accommodations in a way that avoids academic disadvantage to the student.

Students or instructors who have questions or want to confirm accommodation eligibility of a religious event or practice may refer to the Equity Services website for a list of holy days and Carleton’s Academic Accommodation policies, or may contact an Equity Services Advisor in the Equity Services Department for assistance.

PREGNANCY
Pregnant students requiring academic accommodations are encouraged to contact an Equity Advisor in Equity Services to complete a letter of accommodation. The student must then make an appointment to discuss her needs with the instructor at least two weeks prior to the first academic event in which it is anticipated the accommodation will be required.

ACADEMIC INTEGRITY – YOUR RESPONSIBILITY!
Academic Integrity
Violations of academic integrity are a serious academic offence. Violations of academic integrity – presenting another’s ideas, arguments, words or images as your own, using
unauthorized material, misrepresentation, fabricating or misrepresenting research data, 
unauthorized co-operation or collaboration or completing work for another student – weaken 
the quality of the degree and will not be tolerated. Penalties may include; a grade of Failure 
in the submitted work and/or course; academic probation; a refusal of permission to continue 
or to register in a specific degree program; suspension from full-time studies; suspension 
from all studies at Carleton; expulsion from Carleton, amongst others. Students are expected 
to familiarize themselves with and follow the Carleton University Student Academic 
Integrity Policy which is available, along with resources for compliance at: 
http://www2.carleton.ca/sasc/advisingcentre/academic-integrity/.

Examples of plagiarism include
- Submitting a take-home examination, essay, laboratory report, or another assignment, 
written, in whole or in part, by someone else.
- Using ideas or direct verbatim quotations, paraphrased material, algorithms, 
formulae, scientific or mathematical concepts, or ideas without appropriate 
acknowledgements in academic assignments
- Using another’s data or research findings
- Failing to acknowledge sources through the use of proper citations when using 
another’s works and/or failing to use quotation marks.

Unauthorized Cooperation or Collaboration
- … students shall not cooperate or collaborate in the completion of an academic 
assignment in whole or in part, when the instructor has indicated that the assignment 
is to be completed on an individual basis. Failure to follow the instructor’s direction 
regarding which assignments, or parts of assignments, should be completed by the 
individual alone will be considered violation of the standards of academic integrity.
- Answering with another students’ clicker is also a violation that can lead to severe 
sanctions.

ASSISTANCE FOR STUDENTS
Student Academic Success Centre (SASC): www.carleton.ca/sasc
Writing Tutorial Services: http://www1.carleton.ca/sasc/writing-tutorial-service/
Peer Assisted Study Sessions (PASS): www.carleton.ca/sasc/peer-assisted-study-sessions

SPROTT STUDENT SERVICES
The Sprott student services office, located in 710 Dunton Tower, offers academic advising, 
study skills advising, and overall academic success support. If you’re having a difficult time 
with this course or others, or just need some guidance on how to successfully complete your 
Sprott degree, please drop in any weekday between 8:30am and 4:30pm. Our advisors are 
happy to discuss grades, course selection, tutoring, concentrations, and will ensure that you 
get connected with the resources you need to succeed! http://sprott.carleton.ca/students/undergraduate/support-services/

IMPORTANT INFORMATION:
- Students must always retain a hard copy of all work that is submitted.
- All final grades are subject to the Dean’s approval.
- Please note that you will be able to link your CONNECT (MyCarleton) account to other non-CONNECT accounts and receive emails from us. However, for us to respond to your emails, we need to see your full name, CU ID, and the email must be written from your valid CONNECT address. Therefore, it would be easier to respond to your inquiries if you would send all email from your connect account. If you do not have or have yet to activate this account, you may wish to do so by visiting https://portal.carleton.ca/